**Date:** July 17, 2024

**To:** David Postman, Board Chair

Ollie Garrett, Board Member Jim Vollendroff, Board Member

**From:** Daniel Jacobs, Policy and Rules Coordinator

**Copy:** Will Lukela, Agency Director

Toni Hood, Agency Deputy Director

Becky Smith, Director of Licensing and Regulations Chandra Wax, Director of Enforcement and Education Justin Nordhorn, Policy and External Affairs Director

Cassidy West, Policy and Rules Manager

Subject: Board approval of proposed rules (CR 102) on Implementing

Substitute House Bill (SHB) 1453 regarding the medical cannabis

patient excise tax exemption.

The Policy and Rules Coordinator requests approval to file a rule proposal (CR 102) to amend existing rules and create a new rule to implement <u>SHB 1453 (chapter 79, Laws of 2024)</u>, as described in the CR 102 Memorandum attached to this order and presented at the Board meeting on July 17, 2024. If approved for filing, the tentative timeline for this rule proposal is as follows:

July 17, 2024	Board is asked to approve filing proposed rules (CR 102). CR 102 filed with the Office of the Code Reviser. LCB webpage updated, and notice circulated by GovDelivery distribution list. Formal comment period begins.
August 7, 2024	Notice published in the Washington State Register under WSR 24-15.
August 28, 2024	Public hearing held and formal comment period ends.
No earlier than September 11, 2024	Board is asked to adopt rules if no substantive changes are made (CR 103).  Concise Explanatory Statement provided to individuals who offered written or oral comment at the public hearing or during the formal comment period, consistent with RCW 34.05.325.  CR 103 and adopted rules are filed with the Office of the Code Reviser.  LCB webpage updated, and notice circulated by GovDelivery distribution list.

October 12, 2024	Rules are effective 31 days after filing, unless otherwise
	specified. See RCW 34.05.380(2).

			DAR	
X_	_ Approve	_ Disapprove	David Postman, Chair	<u>7.172024</u> Date
Y	_Approve	Disapprove	Alwall will	7.17.2024
^_	_ Applove	_ ызарргочс	Ollie Garrett, Board Member	7.17.2024 Date
X_	_ Approve	_ Disapprove	Jim Vollendroff, Board Member	<u>7.17.2024</u> Date

Attachment: CR 102 Memorandum



#### **CR 102 Memorandum**

### Implementing Substitute House Bill (SHB) 1453 Regarding Medical Cannabis Patient Excise Tax Exemption

Date: July 17, 2024

Presented by: Daniel Jacobs, Policy and Rules Coordinator

#### **Background**

Following the 2024 legislative session, <u>Substitute House Bill 1453 (chapter 79, Laws of 2024)</u> was signed by the Governor, and went into effect on June 6, 2024. The CR 101 was filed on April 24, 2024 (<u>WSR 24-10-042</u>), and 4 comments were received during the informal comment period following the filing of the CR 101 and ending May 29, 2024. Those comments are attached as Attachment A.

SHB 1453 provides an exemption to the 37% excise tax levied on all cannabis purchases in RCW 69.50.375(1) under the following conditions:

- 1) The sale is at a cannabis retailer holding a medical cannabis endorsement;
- 2) The sale is to a qualifying patient or designated provider issued a recognition card by the Department of Health;
- 3) The sale is of cannabis concentrates, useable cannabis, or cannabis-infused products, identified by the Department of Health as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in WAC 246-70-040.

The excise tax exemption is currently in effect until June 30, 2029. Additionally, the Liquor & Cannabis Board (LCB) is required to provide a separate tax reporting line on the excise tax form for exemption amounts. Lastly, the retailers are instructed to preserve records in the form and manner required by the LCB.

In May, an <u>infographic</u> explaining the tax exemption was published, as was <u>interim</u> <u>guidance</u> for retailers on what records they should preserve following the June 6 effective date of SHB 1453 and before formal rules are in place.

#### Stakeholder Engagement

The project team consists of representation from the Attorney General's Office, Enforcement & Education division, Licensing division, Finance division, and the Public Health Liaison. Two virtual stakeholder engagement sessions were scheduled for Monday, June 3 and Thursday, June 6, 2024. <a href="Draft rule language">Draft rule language</a> was posted to the LCB website and sent out with the invitation to the stakeholder engagements via Gov

delivery on May 29, 2024. Following the June 6 stakeholder engagement session, the <u>PowerPoint presentation</u> was posted to the rules webpage.

Following the stakeholder engagement sessions, feedback received was incorporated into the draft rule language.

During the second stakeholder engagement session, a question was presented regarding what the consequences would be for a retailer that failed to properly provide the excise tax exemption where it should have done so. The answer is provided in existing rule in <a href="WAC 314-55-089(4)(d">WAC 314-55-089(4)(d)</a> which states that "excise tax collected in error must either be returned to the customer(s) or remitted to the WSLCB if returning to the customer(s) is not possible." This rule applies to the question presented, and similarly, if a retailer fails to provide the excise tax exemption, they are collecting excise tax in error, and are subject to this provision of rule.

## PART 1: Proposed New Rule Language – WAC 314-55-090 – Medical Cannabis Patient Excise Tax Exemption

#### Section 1: Prerequisites for Excise Tax Exemption

Consistent with section 1(2)(a), chapter 79, Laws of 2024, the prerequisites for offering the excise tax exemption are identified. While the bill language says that a retailer must have a medical cannabis endorsement, because <a href="RCW 69.50.375">RCW 69.50.375</a> and <a href="WAC 314-55-080">WAC 314-55-080</a> identify the requirements for holding that endorsement, specific reference is made to them. Otherwise, the rule language closely mirrors the bill language.

#### Section 2: Record Requirements

Consistent with section 1(2)(b), chapter 79, Laws of 2024, the LCB has the authority to identify what information retailers need to preserve in the event of future audits to establish that each sale to which the excise tax is exempted qualifies for the excise tax exemption. As such, and identified in more detail in the table below, the following data points are required to be preserved for each sale where the excise tax is exempted:

- Date of sale;
- From the patient recognition card, the unique patient identifier and the effective and expiration dates of the recognition card;
- Stock keeping unit (SKU) or unique product identifier of the cannabis product to which the excise tax is being exempted from; and
- Sales price of the item(s) to which the excise tax is being exempted from.

Each of these items is necessary to establish that the prerequisites identified in section 1 above are satisfied, except for the sales price, which is required to determine how much tax is being exempted.

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#### Section 3: Taxability Presumption

RCW 69.50.535(1) identifies the collection of the 37% excise tax as the default. The very name and phrasing used in this legislation of an "exemption" indicates that this is the exception, not the rule. Therefore, it follows that the party claiming the exception should, in the event of a dispute, bear the burden of demonstrating that the exception applies, rather than the LCB bear the burden of demonstrating that the general rule applies. As such, this section makes clear that the burden is on the retailer to preserve the required records demonstrating the propriety of every single excise tax exemption that is provided. In the event of a dispute, if a retailer is unable to produce the required documentation, the default presumption of RCW 69.50.535(1), that a 37% excise tax shall be collected, applies. Consistent with other instances where a retailer fails to properly pay its excise taxes, the same principles apply here, including any penalties.

#### Section 4: Definitions

The terms defined are mostly taken directly from RCW 69.51A, and more specifically from the definitions identified in RCW 69.51A.010. The exceptions are for "department" which refers to the Washington State Department of Health, "unique patient identifier" which refers to the randomly generated and unique identifying number placed on recognition cards as described in RCW 69.51A.230, and "unique product identifier", referring to the product identifier used consistent with LCB's traceability requirements identified in WAC 314-55-083(4).

#### Section 5: Statutory Expiration Date

As specified in section 1(2)(a), chapter 79, Laws of 2024, this excise tax exemption is scheduled to expire on June 30, 2029.

#### PART 2: Changes to Existing Parts of Chapter 314-55 WAC

Other than cross-references to the new rule at WAC 314-55-090, and changing the acronym "WSLCB" to "LCB" consistent with WSR #24-11-037, the following additional changes were made:

WAC 314-55-087(1)(r) – adding a requirement to keep detailed sale records including but not limited to, date of sale, sale price, item sold and taxes assessed. This record-keeping requirement is added to sales records regardless of whether excise taxes or collected to provide a baseline to understand the records provided where excise taxes are exempted. To understand how the records provided reflect an exempted excise tax, records need to be provided that demonstrate where an excise tax is not exempted.

WAC 314-55-089(1)(c) – replacing "listing" with "summarizing". This reflects a relaxing of record requirements to ease some regulatory burden on licensees and is provided to reflect business records needed and preserved by licensees. Considering increasing

record requirements issued as part of this rulemaking, this was viewed as a likely desirable reprieve.

<u>WAC 314-55-089(1)(e) – changing three years to five years.</u> This rule explicitly cites WAC 314-55-087, which requires all records to be preserved for five years, and the use of the word "three" was a typographical error that needed to be addressed.

WAC 314-55-089(5) – removing the mailing address and the reference to paying online "through the traceability system." These changes are being done to provide greater flexibility for future potential payment system modernization. The PO box mail address identified currently is out of date, and rather than replace it with another one that may become out of date at some point in the future, leaving the language to simply state that it should be mailed to the LCB allows licensees to find LCB's mailing address and mail it themselves.

The reference to paying through the traceability system specifically is removed to allow for future potential modernization of the traceability system, and a future potential modernization of the tax payment system.

#### **Estimated Costs of Compliance**

Under the Regulatory Fairness Act (RFA) in chapter 19.85 RCW, agencies are required to consider the costs that complying with the proposed rules will impose on businesses, unless the proposed rules are subject to an exemption to this requirement. The CR 102 form describes these exemptions in more detail. None of the exemptions apply to this rulemaking.

LCB applied a default estimated compliance cost when analyzing whether the rules would have a disproportionate impact on small businesses as defined in RCW 19.85.020(3). This estimate is a very generous estimate for costs affiliated with any additional required record-keeping and additional time that will accommodate any sale where the excise tax will be exempted under the new rule. This cost was estimated to be \$2,000.00. This is well below the minor cost calculated to be \$3,940.88, which is explained in great deal in the Small Business Economic Impact Statement (SBEIS) section of the CR 102 form filed today.

#### **Rule Necessity**

These rule changes are needed to implement the language in SHB 1453 and provide internal consistency with other sections of chapter 314-55 WAC. The rule necessity for each individual change is identified in the explanation above and the tables provided below.

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### **Description of Rule Changes**

	WAC 314-55-090 Medical cannabis patier	
Section	Proposed rule Language	Rule Necessity
(1)	Pursuant to RCW 69.50.535(2), the excise tax levied in RCW 69.50.535(1) does not apply to sales of cannabis that satisfy all the following conditions:	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, proposed WAC 314-55-090(1) identifies the necessary criteria for eligibility to offer the excise tax exemption.
(1)(a)	The sale is made by a cannabis retailer holding a valid medical cannabis endorsement issued pursuant to RCW 69.50.375 and compliant with WAC 314-55-080;	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, the retailer offering the excise tax exemption must have a medical cannabis endorsement, and to have a medical cannabis endorsement, a retailer needs to satisfy the statutory requirements at RCW 69.50.375 and regulatory requirements of WAC 314-55-080.
(1)(b)	The sale is made to a qualifying patient or designated provider who has a valid recognition card issued pursuant to RCW 69.51A.230, and is in the database;	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, which specifically states that the qualifying patient or designated provider must have been issued a recognition card, a recognition card can only be issued after a patient is entered into the database per RCW 69.51A.230(2).
(1)(c)	The sale is of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;	Language is nearly identical with section (1)(2)(a), chapter 79, Laws of 2024.
(2)	Cannabis licensees must retain the following information for five years, consistent with WAC 314-55-087, for every sale where the excise tax is exempted per RCW 69.50.535(2):	Consistent with section 1(2)(b), chapter 79, Laws of 2024, the LCB has the authority to identify what information retailers need to preserve to establish eligibility for the excise tax exemption.
(2)(a)	Date of sale;	To ensure that, if audited, LCB can confirm that the retailer held a medical cannabis endorsement at the time the sale occurred.
	From the recognition card:	To ensure that, if audited, LCB can confirm that the patient or the designated provider
(2)(b)	(i) The unique patient identifier, and	purchasing the cannabis satisfied the requirements of WAC 314-55-090(1)(b) and
. , , ,	(ii) The effective date and expiration date of the recognition card;	section 1(2)(a), chapter 79, Laws of 2024 at the time of purchase.
(2)(c)	Stock keeping unit (SKU) or unique product identifier of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;	To ensure that, if audited, LCB can confirm that the cannabis product purchased meets the requirements of WAC 314-55-090(1)(c) and section 1(2)(a), chapter 79, Laws of 2024 at the time of purchase.
(2)(d)	Sales price of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC.	To enable LCB to determine how much excise tax would have been collected had it not been exempted.

(3)	For any sale where the excise tax was not collected, if a cannabis licensee cannot produce the documentation identified in subsection (2) of this section when requested by the LCB, such excise tax shall be presumed to have been incorrectly exempted, and the retailer shall be responsible for remitting to the LCB the amount of excise tax that should have been collected. Penalties may apply to any incorrectly exempted excise tax payments that need to be remitted as described in this subsection, consistent with WAC 314-55-092.	To clarify that the medical cannabis patient excise tax exemption is the exception to the general rule that the 37% excise tax shall be collected on all cannabis sales per RCW 69.50.535(1). In the event of a dispute, the burden shall be on the retailer to demonstrate that they correctly exempted the purchase from the excise tax, not on the LCB to demonstrate that the retailer was incorrect in doing so.
(4)	Definitions:	
(4)(a)	"Database" means the medical cannabis authorization database as defined in RCW 69.51A.010.	
(4)(b)	"Department" means the Washington state department of health.	
(4)(c)	"Designated provider" has the same meaning provided in RCW 69.51A.010.	Definitions of terms used are provided, all from
(4)(d)	"Qualifying patient" has the same meaning provided in RCW 69.51A.010.	terms used in Chapter 69.51A RCW.
(4)(e)	"Recognition card" has the same meaning provided in RCW 69.51A.010.	
(4)(f)	"Unique patient identifier " refers to the randomly generated and unique identifying number described in RCW 69.51A.230.	
(4)(g)	"Unique product identifier" refers to the unique identifier provided to the LCB consistent with the traceability requirements in WAC 314-55-083.	This is the only term without a definition in RCW 69.51A. This term is described and repeatedly referenced in WAC 314-55-083(4).
(5)	The excise tax exemption described in this section is effective until June 30, 2029, pursuant to RCW 69.50.535(2).	Consistent with section 1(2)(a), chapter 79, Laws of 2024, identifies the expiration date of the medical cannabis patient excise tax exemption.

Amendments to Existing Sections of Chapter 314-55 WAC					
WAC Section	Current Rule Language	Proposed New Language	Rule Necessity		
314-55-083  Security and traceability requirements	(4)(j) Cannabis excise tax records;	(4)(j) Cannabis excise tax records, including records required for medical cannabis patient excise tax exemptions in WAC 314-55-090;	Adding language to state that the records newly required for retention in WAC 314-55-090 must also be kept up to date in the traceability system.		
for cannabis licensees.	Replaced instances of "WSLCB" with "LCB"		Consistent with WSR #24-11- 037		
314-55-087  Recordkeeping requirements	New Rule  (1)(r) Detailed sale records inclusale, sale price, item sold, and to		To understand the records for auditing the medical cannabis patient excise tax exemption, baseline records where the excise tax is collected must be preserved for use in comparison.		
for cannabis licensees.	New Rule  (1)(s) Records for medical cannal exemptions as required in WAC		Adding language to state that the records required in WAC 314-55-090 must be kept for five years, along with all other required records in WAC 314-		

	Replaced instances of	of "WSLCB" with "LCB"	Consistent with WSR #24-11-
	(1) Cannabis retailer licensees must submit monthly report(s) and payments to the WSLCB. The required monthly reports must be: [] (b) Filed every month, including months with no activity or payment due;	(1) Cannabis retailer licensees must submit monthly report(s) and payments to the LCB. The required monthly reports must be: [] (b)(i) Filed every month, including months with no activity or payment due; (ii) Each report will identify total product sales and total medical product sales where the excise tax was exempted pursuant to RCW 69.50.535(2) and WAC 314-55-090, in the form and manner required by the LCB;	Consistent with section (1)(2)(b) and (c), chapter 79, Laws of 2024, requiring the monthly payment reports to include records of total product sales and total sales where the excise tax is exempted is consistent with the requirements identified in WAC 314-55-090.
	(1)(c) Submitted, with payment due, to the WSLCB on or before the 20th day of each month, for the previous month. (For example, a report listing transactions for the month of January is due by February 20th.)	(1)(c) Submitted, with payment due, to the LCB on or before the 20th day of each month, for the previous month. (For example, a report summarizing transactions for the month of January is due by February 20th.)	Replacing "listing" with "summarizing" to lighten the regulatory burden on licensees.
Tax and reporting requirements for cannabis licensees.	(1)(e) All records must be maintained and available for review for a three-year period on licensed premises. (See WAC 314-55-087)	(1)(e) All records must be maintained and available for review for a <u>five</u> -year period on licensed premises. (See WAC 314-55-087)	Technical change for internal consistency. WAC 314-55-087(1) required records to be kept for five years. The reference to three years was a typographical error.
	(4)(b) A cannabis retailer licensee must collect from the buyer and remit to the WSLCB a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabis-infused products.	(4)(b)(i) A cannabis retailer licensee must collect from the buyer and remit to the LCB a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabis-infused products, except as identified in WAC 314-55-090 and RCW 69.50.535(2).  (ii) Records of medical patient cannabis excise tax exemptions provided must be maintained as required in WAC 314-55-087 and WAC 314-55-090.	Reference added to WAC 314-55-090 and RCW 69.50.535(2), where the medical cannabis patient excise tax exemption are referenced, as well as cross-reference added to reinforce record retention requirements.
	(5) Licensees must submit cannabis excise tax payments to the board by one of the following means: (a) By mail to WSLCB, Attention: Accounts Receivable, P.O. Box 43085, Olympia, WA 98504;	(5) Licensees must submit cannabis excise tax payments to the board by one of the following means: (a) By mail to LCB;	Fixing an incorrect address and replacing with generic mailing instructions in case of future move of physical mailing address or Post Office Box.

(5)(b) By paying through online access through the WSLCB traceability system; or	(5)(b) By paying through online access; or	Removing specific reference to the traceability system to allow for potential future changes in online payment systems.
Replaced instances o	f "WSLCB" with "LCB"	Consistent with WSR #24-11- 037

#### Attachments:

Attachment A: CR 101 Informal Comment Table Attachment B: Stakeholder Engagement PowerPoint

Attachment C: Stakeholder Engagement Session Teams Chat Logs

Attachment D: Post Stakeholder Engagement Comments



**CODE REVISER USE ONLY** 

#### PROPOSED RULE MAKING



### CR-102 (June 2024) (Implements RCW 34.05.320)

Do **NOT** use for expedited rule making

<b>Agency:</b> Wa	Agency: Washington State Liquor and Cannabis Board					
	Notice					
☐ Suppleme	ental Notice	to WSR				
☐ Continua	nce of WSR					
⊠ Prepropo	sal Statemer	nt of Inquiry was filed as WSR <u>24-10-042</u> ; or				
☐ Expedited	d Rule Makin	gProposed notice was filed as WSR; or				
☐ Proposal	is exempt ur	nder RCW 34.05.310(4) or 34.05.330(1); or				
☐ Proposal	is exempt ur	nder RCW				
purchasing c retailer issue technical cha	1453 (chapter 79, Laws of 2024) which exempts qualifying patients or designated providers issued a recognition card, burchasing cannabis identified by the Washington State Department of Health in chapter 246-70 WAC, from a cannabis retailer issued a medical cannabis endorsement, from the cannabis excise tax until June 30, 2029, and to make other technical changes to chapter 314-55 WAC as necessary for internal consistency.  The following existing sections of WAC are proposed for amendment, as well as the creation of a new section at WAC 314-					
		SHB 1453				
	Amended WAC 314-55-083 "Security and traceability requirements for cannabis licensees."					
Amended WAC 314-55-087 "Recordkeeping requirements for cannabis licensees."						
	Amended WAC 314-55-089 "Tax and reporting requirements for cannabis licensees."					
New WAC 314-55-090 "Medical cannabis patient excise tax exemption."						
Hearing loca	สนิบที่(ร):					

#### Time: Location: (be specific) Comment: Date: For more information about Board meetings, please August 28, 2024 10:00 AM All public Board activity will be held in a "hybrid" environment. visit https://lcb.wa.gov/Boardmeetings/Board meetings This means that the public will have options for in-person or virtual attendance. The Boardroom at the headquarters building in Olympia (1025 Union Avenue, Olympia, WA 98504) will be open for in-person attendance. The public may also login using a computer or device, or call-in using a phone, to listen to the meeting through the Microsoft Teams application. The public may provide verbal comments during the specified public comment and rules hearing segments. TVW also regularly airs these meetings. Please note that although the Boardroom will be staffed during a meeting, Board Members and agency participants may continue to appear virtually

Date of intended adoption: No earlier than September 11, 2024 (Note: This is NOT the effective date)

Submit written comments to:

Name Daniel Jacobs, Rules & Policy Coordinator
Address PO Box 48030, Olympia WA 98504-3080

Email rules@lcb.wa.gov

Fax 360-704-5027

(Note: This is NOT the effective date)

Assistance for persons with disabilities:

Contact Anita Bingham, ADA Coordinator, Human Resources

Phone 360 664 1739

Fax 360 664 9689

TTY 7-1-1 or 1-800-833-6388

Other

Beginning (date and time) July 17, 2024, 12:00 PM

Email anita.bingham@lcb.wa.gov
Other

By (date and time) August 28, 2024, 12:00 PM

By (date) August 21, 2024

**Purpose of the proposal and its anticipated effects, including any changes in existing rules:** The purpose of these proposed rules it to implement Substitute House Bill 1453, chapter 79, Laws of 2024, and provide internal consistency to rules around recordkeeping and excise tax payment with other portions of chapter 314-55 WAC.

#### PART 1: WAC 314-55-090 Medical Cannabis Patient Excise Tax Exemption

#### Section 1: Prerequisites for Excise Tax Exemption

Consistent with section 1(2)(a), chapter 79, Laws of 2024, the prerequisites for offering the excise tax exemption are identified. While the bill language says that a retailer must have a medical cannabis endorsement, because RCW 69.50.375 and WAC 314-55-080 identify the requirements for holding that endorsement, specific reference is made to them. Otherwise, the rule language closely mirrors the bill language.

#### Section 2: Record Requirements

Consistent with section 1(2)(b), chapter 79, Laws of 2024, the LCB has the authority to identify what information retailers need to preserve in the event of future audits to establish that each sale to which the excise tax is exempted qualifies for the excise tax exemption. As such, and identified in more detail in the tables below, the following data points are required to be preserved for each sale where the excise tax is exempted:

- Date of sale:
- From the patient recognition card, the unique patient identifier and the effective and expiration dates of the recognition card;
- Stock keeping unit (SKU) or unique product identifier of the cannabis product to which the excise tax is being exempted from; and
- Sales price of the item(s) to which the excise tax is being exempted from.

Each of these items is necessary to establish that the prerequisites identified in section 1 above are satisfied, except for the sales price, which is required to determine how much tax is being exempted.

#### Section 3: Taxability Presumption

RCW 69.50.535(1) identifies the collection of the 37% excise tax as the default. The very name and phrasing used in this legislation of an "exemption" indicates that this is the exception, not the rule. Therefore, it follows that the party claiming the exception should, in the event of a dispute, bear the burden of demonstrating that the exception applies, rather than the LCB bear the burden of demonstrating that the general rule applies. As such, this section makes clear that the burden is on the retailer to preserve the required records demonstrating the propriety of every single excise tax exemption that is provided. In the event of a dispute, if a retailer is unable to produce the required documentation, the default presumption of RCW 69.50.535(1), that a 37% excise tax shall be collected, applies. Consistent with other instances where a retailer fails to properly pay its excise taxes, the same principles apply here, including any penalties.

#### Section 4: Definitions

The terms defined are mostly taken directly from RCW 69.51A, and more specifically from the definitions identified in RCW 69.51A.010. The exceptions are for "department" which refers to the Washington State Department of Health, "unique patient identifier" which refers to the randomly generated and unique identifying number placed on recognition cards as described in RCW 69.51A.230, and "unique product identifier", referring to the product identifier used consistent with LCB's traceability requirements identified in WAC 314-55-083(4).

#### Section 5: Statutory Expiration Date

As specified in section 1(2)(a), chapter 79, Laws of 2024, this excise tax exemption is scheduled to expire on June 30, 2029.

#### PART 2: Changes to Existing Parts of Chapter 314-55 WAC

Other than cross-references to the new rule at WAC 314-55-090, and changing the acronym "WSLCB" to "LCB" consistent with WSR #24-11-037, the following additional changes were made:

WAC 314-55-087(1)(r) – adding a requirement to keep detailed sale records including but not limited to, date of sale, sale price, item sold and taxes assessed. This record-keeping requirement is added to sales records regardless of whether excise taxes or collected to provide a baseline to understand the records provided where excise taxes are exempted. To understand how the records provided reflect an exempted excise tax, records need to be provided that demonstrate where an excise tax is not exempted.

WAC 314-55-089(1)(c) – replacing "listing" with "summarizing". This reflects a relaxing of record requirements to ease some regulatory burden on licensees and is provided to reflect business records needed and preserved by licensees. Considering increasing record requirements issued as part of this rulemaking, this was viewed as a likely desirable reprieve.

<u>WAC 314-55-089(1)(e)</u> – changing three years to five years. This rule explicitly cites WAC 314-55-087, which requires all records to be preserved for five years, and the use of the word "three" was a typographical error that needed to be addressed.

WAC 314-55-089(5) – removing the mailing address and the reference to paying online "through the traceability system." These changes are being done to provide greater flexibility for future potential payment system modernization. The PO box mail address identified currently is out of date, and rather than replace it with another one that may become out of date at some point in the future, leaving the language to simply state that it should be mailed to the LCB allows licensees to find LCB's mailing address and mail it themselves.

The reference to paying through the traceability system specifically is removed to allow for future potential modernization of the traceability system, and a future potential modernization of the tax payment system.

**Reasons supporting proposal:** The reasons supporting these proposed rules, in addition to that described above, are identified in the tables herein:

	WAC 314-55-090 Medical cannabis patient excise tax exemption					
Section	Proposed rule Language	Rule Necessity				
(1)	Pursuant to RCW 69.50.535(2), the excise tax levied in RCW 69.50.535(1) does not apply to sales of cannabis that satisfy all the following conditions:	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, proposed WAC 314-55-090(1) identifies the necessary criteria for eligibility to offer the excise tax exemption.				
(1)(a)	The sale is made by a cannabis retailer holding a valid medical cannabis endorsement issued pursuant to RCW 69.50.375 and compliant with WAC 314-55-080;	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, the retailer offering the excise tax exemption must have a medical cannabis endorsement, and to have a medical cannabis endorsement, a retailer needs to satisfy the statutory requirements at RCW 69.50.375 and regulatory requirements of WAC 314-55-080.				
(1)(b)	The sale is made to a qualifying patient or designated provider who has a valid recognition card issued pursuant to RCW 69.51A.230, and is in the database;	Consistent with section (1)(2)(a), chapter 79, Laws of 2024, which specifically states that the qualifying patient or designated provider must have been issued a recognition card, a recognition card can only be issued after a patient is entered into the database per RCW 69.51A.230(2).				
(1)(c)	The sale is of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;	Language is nearly identical with section (1)(2)(a), chapter 79, Laws of 2024.				
(2)	Cannabis licensees must retain the following information for five years, consistent with WAC 314-55-087, for every sale where the excise tax is exempted per RCW 69.50.535(2):	Consistent with section 1(2)(b), chapter 79, Laws of 2024, the LCB has the authority to identify what information retailers need to preserve to establish eligibility for the excise tax exemption.				
(2)(a)	Date of sale;	To ensure that, if audited, LCB can confirm that the retailer held a medical cannabis endorsement at the time the sale occurred.				
(2)(b)	From the recognition card:	To ensure that, if audited, LCB can confirm that the patient or the designated provider				
	(i) The unique patient identifier, and	purchasing the cannabis satisfied the requirements of WAC 314-55-090(1)(b) and				

	(ii) The effective date and expiration date of the recognition card;	section 1(2)(a), chapter 79, Laws of 2024 at the time of purchase.	
(2)(c)	Stock keeping unit (SKU) or unique product identifier of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;	To ensure that, if audited, LCB can confirm that the cannabis product purchased meets the requirements of WAC 314-55-090(1)(c) and section 1(2)(a), chapter 79, Laws of 2024 at the time of purchase.	
(2)(d)	Sales price of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC.	To enable LCB to determine how much excise tax would have been collected had it not been exempted.	
(3)	For any sale where the excise tax was not collected, if a cannabis licensee cannot produce the documentation identified in subsection (2) of this section when requested by the LCB, such excise tax shall be presumed to have been incorrectly exempted, and the retailer shall be responsible for remitting to the LCB the amount of excise tax that should have been collected. Penalties may apply to any incorrectly exempted excise tax payments that need to be remitted as described in this subsection, consistent with WAC 314-55-092.	To clarify that the medical cannabis patient excise tax exemption is the exception to the general rule that the 37% excise tax shall be collected on all cannabis sales per RCW 69.50.535(1). In the event of a dispute, the burden shall be on the retailer to demonstrate that they correctly exempted the purchase from the excise tax, not on the LCB to demonstrate that the retailer was incorrect in doing so.	
(4)	Definitions:		
(4)(a)	"Database" means the medical cannabis authorization database as defined in RCW 69.51A.010.		
(4)(b)	"Department" means the Washington state department of health.	Definitions of terms used are provided, all from	
(4)(c)	"Designated provider" has the same meaning provided in RCW 69.51A.010.		
(4)(d)	"Qualifying patient" has the same meaning provided in RCW 69.51A.010.	terms used in Chapter 69.51A RCW.	
(4)(e)	"Recognition card" has the same meaning provided in RCW 69.51A.010.		
(4)(f)	"Unique patient identifier " refers to the randomly generated and unique identifying number described in RCW 69.51A.230.		
(4)(g)	"Unique product identifier" refers to the unique identifier provided to the LCB consistent with the traceability requirements in WAC 314-55-083.	This is the only term without a definition in RCW 69.51A. This term is described and repeatedly referenced in WAC 314-55-083(4).	
(5)	The excise tax exemption described in this section is effective until June 30, 2029, pursuant to RCW 69.50.535(2).	Consistent with section 1(2)(a), chapter 79, Laws of 2024, identifies the expiration date of the medical cannabis patient excise tax exemption.	

	Amendments to Existing Sections of Chapter 314-55 WAC					
WAC Section	Current Rule Language	Proposed New Language	Rule Necessity			
314-55-083  Security and traceability requirements for cannabis	(4)(j) Cannabis excise tax records;	(4)(j) Cannabis excise tax records, including records required for medical cannabis patient excise tax exemptions in WAC 314-55-090;	Adding language to state that the records newly required for retention in WAC 314-55-090 must also be kept up to date in the traceability system.			
licensees.	Replaced instances of "WSLCB" with "LCB"		Consistent with WSR #24- 11-037			
314-55-087  Recordkeeping requirements for cannabis licensees.	New Rule Language  (1)(r) Detailed sale records including but not limited to, date of sale, sale price, item sold, and taxes assessed;		To understand the records for auditing the medical cannabis patient excise tax exemption, baseline records where the excise tax is collected must be preserved for use in comparison.			

	New Rule Language  (1)(s) Records for medical cannabis patient excise tax exemptions as required in WAC 314-55-090;  Replaced instances of "WSLCB" with "LCB"		Adding language to state that the records required in WAC 314-55-090 must be kept for five years, along with all other required records in WAC 314-55-087  Consistent with WSR #24-
314-55-089  Tax and reporting requirements for cannabis licensees.	(1) Cannabis retailer licensees must submit monthly report(s) and payments to the WSLCB. The required monthly reports must be: [] (b) Filed every month, including months with no activity or payment due;	(1) Cannabis retailer licensees must submit monthly report(s) and payments to the LCB. The required monthly reports must be: [] (b)(i) Filed every month, including months with no activity or payment due; (ii) Each report will identify total product sales and total medical product sales where the excise tax was exempted pursuant to RCW 69.50.535(2) and WAC 314-55-090, in the form and manner required by	Consistent with section (1)(2)(b) and (c), chapter 79, Laws of 2024, requiring the monthly payment reports to include records of total product sales and total sales where the excise tax is exempted is consistent with the requirements identified in WAC 314-55-090.
	(1)(c) Submitted, with payment due, to the WSLCB on or before the 20th day of each month, for the previous month. (For example, a report listing transactions for the month of January is due by February 20th.)	the LCB;  (1)(c) Submitted, with payment due, to the LCB on or before the 20th day of each month, for the previous month. (For example, a report summarizing transactions for the month of January is due by February 20th.)	Replacing "listing" with "summarizing" to lighten the regulatory burden on licensees.
	(1)(e) All records must be maintained and available for review for a three-year period on licensed premises. (See WAC 314-55-087)	(1)(e) All records must be maintained and available for review for a <u>five</u> -year period on licensed premises. (See WAC 314-55-087)	Technical change for internal consistency. WAC 314-55-087(1) required records to be kept for five years. The reference to three years was a typographical error.
	(4)(b) A cannabis retailer licensee must collect from the buyer and remit to the WSLCB a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabisinfused products.	(4)(b)(i) A cannabis retailer licensee must collect from the buyer and remit to the LCB a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabis-infused products, except as identified in WAC 314-55-090 and RCW 69.50.535(2).  (ii) Records of medical patient cannabis excise tax exemptions provided must be maintained as required in WAC 314-55-087 and WAC 314-55-090.	Reference added to WAC 314-55-090 and RCW 69.50.535(2), where the medical cannabis patient excise tax exemption are referenced, as well as cross-reference added to reinforce record retention requirements.
	<ul> <li>(5) Licensees must submit cannabis excise tax payments to the board by one of the following means:</li> <li>(a) By mail to WSLCB, Attention: Accounts Receivable, P.O. Box 43085, Olympia, WA 98504;</li> </ul>	(5) Licensees must submit cannabis excise tax payments to the board by one of the following means: (a) By mail to LCB;	Fixing an incorrect address and replacing with generic mailing instructions in case of future move of physical mailing address or Post Office Box.
	(5)(b) By paying through online access through the WSLCB traceability system; or	(5)(b) By paying through online access; or	Removing specific reference to the traceability system to allow for potential future changes in online payment systems.

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	Replaced instan	Consistent with WSR #24- 11-037			
Statutory authorit	ty for adoption: RCW 69.50.34	2, RCW 69.50.345, RCW 69.50.535			
Statute being imp	lemented: RCW 69.50.535; Su	ubstitute House Bill 1453, chapter 79, Laws	of 2024.		
Is rule necessary	because of a:				
Federal Law			□ Yes ⋈ No		
	ırt Decision? □ Yes ☒ No				
State Court			□ Yes ⊠ No		
If yes, CITATION:	200.0.0				
	s or recommendations, if any	, as to statutory language, implementation	on, enforcement, and fiscal		
	nt: (norson or organization) \\/	ashington State Liquor and Cannabis Board	1		
	nt: ☐ Private. ☐ Public. ☒ Go	•	1		
Name of agency p	personnel responsible for:				
	Name	Office Location	Phone		
Drafting Coordinator	Daniel Jacobs, Rules & Policy	1025 Union Avenue, Olympia WA, 98504	360-480-1238		
Implementation Licensing	Becky Smith, Director of	1025 Union Avenue, Olympia WA, 98504	360-664-1753		
Enforcement & Edu	Chandra Wax, Director of ucation	1025 Union Avenue, Olympia WA, 98504	360-664-1726		
Is a school distric	t fiscal impact statement requ	ired under RCW 28A.305.135?	☐ Yes ⊠ No		
If yes, insert staten					
The public may	obtain a copy of the school dist	rict fiscal impact statement by contacting:			
Name	obtain a copy of the contest the	not need impact statement by contacting.			
Address					
Phone					
Fax					
TTY					
Email					
Other					
Is a cost-benefit a	analysis required under RCW :	34.05.328?			
☐ Yes: A prel	liminary cost-benefit analysis ma	av be obtained by contacting:			
Name	,				
Address					
Phone					
Fax					
TTY					
Email					
Other					
⊠ No: Pleas	e explain: The proposed amend	ed rules do not qualify as a type of rule req	uiring a cost-benefit analysis		
requirements in		ed agency under RCW 34.05.328(5)(a)(i), sable to the proposed rules unless voluntarily under RCW 34.05.328(5)(a)(ii).			
Regulatory Fairne Note: The Governo	ess Act and Small Business Ed or's Office for Regulatory Innova	conomic Impact Statement tion and Assistance (ORIA) provides suppo	ort in completing this part.		
(1) Identification (					
This rule proposal, or portions of the proposal, <b>may be exempt</b> from requirements of the Regulatory Fairness Act (see <u>chapter 19.85 RCW</u> ). For additional information on exemptions, consult the <u>exemption guide published by ORIA</u> . Please check the box for any applicable exemption(s):					

ado regu ado	pted sole ulation th pted.	proposal, or portions of the proposal, or portions of the proposal of the prop	comply with feder	al statute or regul	ations. Please	cite the specific fed	eral statute or
		description:					
		proposal, or portions of the second s				as completed the pi	ot rule process
		proposal, or portions or referendum.	of the proposal, is	s exempt under th	e provisions of	f <u>RCW 15.65.570</u> (2)	) because it was
		proposal, or portions	of the proposal, is	s exempt under R	CW 19.85.025	(3). Check all that a	pply:
		RCW 34.05.310 (4)(b	o)		RCW 34.05.3	310 (4)(e)	
		(Internal government			(Dictated by		
		RCW 34.05.310 (4)(c	;)		RCW 34.05.3	310 (4)(f)	
		(Incorporation by refe	erence)		(Set or adjus	t fees)	
		RCW 34.05.310 (4)(d	l)		RCW 34.05.3	<u>310</u> (4)(g)	
		(Correct or clarify lang	guage)		((i) Relating t	o agency hearings;	or (ii) process
					requirements or permit)	s for applying to an a	agency for a license
		proposal, or portions			CW 19.85.025	(4). (Does not affec	t small businesses).
		proposal, or portions of how the above exer		·	· · · · · · · · · · · · · · · · · · ·		
Lλρ	lanation	of flow the above exer	inpliori(s) applies	to the proposed i	uie.		
prop	The rule The rule posal, bu	f exemptions: Check proposal: Is fully exem proposal: Is partially e t less than the entire ri proposal: Is not exem	npt. <i>(Skip section</i> xempt. <i>(Complet</i> ule proposal. Pro	e section 3.) The vide details here	exemptions ide (consider using	entified above apply this template from	to portions of the rule
(3)	Small bu	ısiness economic im	pact statement:	Complete this se	ction if any por	tion is not exempt.	
If ar	f any portion of the proposed rule is <b>not exempt</b> , does it impose more-than-minor costs (as defined by RCW 19.85.020(2)) on businesses?						
i o	No Briefly summarize the agency's minor cost analysis and how the agency determined the proposed rule did not impose more-than-minor costs. Agencies are required to consider costs imposed on business and costs associated with compliance with proposed rules. Agencies are not required under chapter 19.85 RCW to consider indirect costs not associated with compliance. Here, the agency considered potential administrative costs that a licensee may incur complying with the proposed rules.						
1 1 t	LCB applied the North American Industry Classification System (NAICS) code 459991 for marijuana stores, recreational or medical. This is defined by the NAICS as follows: This U.S. industry comprises establishments primarily engaged in retailing cigarettes, electronic cigarettes, cigars, tobacco, pipes, and other smokers' supplies. The industry description for this code is presented in the table below, and can be accessed at <a href="https://www.census.gov/naics/?input=marijuana&amp;year=2022&amp;details=459991">https://www.census.gov/naics/?input=marijuana&amp;year=2022&amp;details=459991</a>						
0	LCB applied a default estimated compliance cost when analyzing whether the rules would have a disproportionate impact on small businesses as defined in RCW 19.85.020(3). This reflects a very generous estimate of \$2,000.00 for every cannabis retailer with an existing medical cannabis endorsement to familiarize themselves with the new record-keeping requirements in WAC 314-55-090, and to take the extra time to preserve the records required for the required five years.						
1 ] 2	Per RCW 19.85.020(2), a minor cost means a cost per business that is less than three-tenths of one percent of annual revenue or income, or one hundred dollars, whichever is greater, or one percent of annual payroll. According to Department of Revenue data from 2023, the total gross business income for NAICS code 459991 was \$647,617,610 for 493 businesses. That produces an average annual gross business income of \$1,313,625.98. Three-tenths of one percent of \$1,313,625.98 is \$3,940.877, rounding up to \$3,940.88.						
	2022 Indust NAIC Code	Cost of Compliance	Industry Description	NAICS Code <u>Title</u>	Minor Cost Estimate	1% of Avg Annual Payroll (Threshold)	0.3% of Avg Annual Gross Business Income (Threshold)

459991	\$2,000.00	Marijuana stores, recreational or medical	Tobacco, Electronic Cigarette, and Other Smoking Supplies Retailers	\$3,940.88	Unavailable*	\$3,940.88 2023 Dataset pulled from DOR
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As the table demonstrates, the estimated cost of compliance does not exceed the threshold for tobacco, electronic cigarette, and other smoking supplies retailers, which according to the NAICS website above, includes cannabis retailers with medical cannabis endorsements. Therefore, implementation of this amended rule is not anticipated to result in more than minor costs on businesses as defined in RCW 19.85.020(2).

DOR – Washington State Department of Revenue. DOR data available at <a href="https://apps.dor.wa.gov/ResearchStats/Content/GrossBusinessIncome/Results.aspx?Year=2023Q4,2023Q3,2023Q2,2023Q1,&Code1=450000&Code2=460000&Sumby=n6&SicNaics=2&Format=HTML">https://apps.dor.wa.gov/ResearchStats/Content/GrossBusinessIncome/Results.aspx?Year=2023Q4,2023Q3,2023Q2,2023Q2,2023Q1,&Code1=450000&Code2=460000&Sumby=n6&SicNaics=2&Format=HTML</a>

\* - Average annual payroll data was unavailable due to confidentiality with other state agency data.

☐ Yes Calculations show the rule proposal likely imposes more-than-minor cost to businesses and a small business economic impact statement is required. Insert the required small business economic impact statement here:

The public may obtain a copy of the small business economic impact statement or the detailed cost calculations by contacting:

Name Daniel Jacobs, Rules & Policy Coordinator Address PO Box 43080, Olympia WA 98504-3080 Phone 360-480-1238 Fax 360 704 5027 TTY

Email rules@lcb.wa.gov

Other

<b>Date:</b> July 17, 2024	Signature:
Name: David Postman	
Title: Chair	

WAC 314-55-083 Security and traceability requirements for cannabis licensees. The security requirements for a cannabis licensee are as follows:

- (1) Display of identification badge. All licensees and employees on the licensed premises shall be required to hold and properly display an identification badge issued by the licensed employer at all times while on the licensed premises and engaged in the transportation of cannabis. The identification badge must list the licensee's trade name and include the person's full and legal name and photograph. All licensees and employees must have their state issued identification available to verify the information on their badge is correct.
- (a) All nonemployee visitors to the licensed premises, other than retail store customers, shall be required to hold and properly display an identification badge issued by the licensee at all times while on the licensed premises.
- (b) A log must be kept and maintained showing the full name of each visitor entering the licensed premises, badge number issued, the time of arrival, time of departure, and the purpose of the visit.
- (c) All log records must be maintained on the licensed premises for a period of three years and are subject to inspection by any (( $\frac{WSLCB}{}$ ))  $\underline{LCB}$  employee or law enforcement officer, and must be copied and provided to the (( $\frac{WSLCB}{}$ ))  $\underline{LCB}$  or law enforcement officer upon request.
- (d) Employees, visitors, and other persons at a cannabis licensed premises, including persons engaged in the transportation of cannabis, must provide identification to a (( $\frac{WSLCB}{}$ ))  $\frac{LCB}{}$  enforcement officer upon request.
- (2) **Alarm systems**. At a minimum, each licensed premises must have a security alarm system on all perimeter entry points and perimeter windows. Motion detectors, pressure switches, duress, panic, and hold-up alarms may also be used.
- (3) Surveillance system. At a minimum, a licensed premises must have a complete video surveillance system with minimum camera resolution of 640 x 470 pixels or pixel equivalent for analog. The surveillance system storage device and/or the cameras must be internet protocol (IP) compatible. All cameras must be fixed and placement must allow for the clear and certain identification of any person and activities in controlled areas of the licensed premises. All entrances and exits to an indoor facility must be recorded from both indoor and outdoor, or ingress and egress vantage points. All cameras must record continuously 24 hours per day and at a minimum of 10 frames per second. The surveillance system storage device must be secured on the licensed premises in a lockbox, cabinet, closet, or secured in another manner to protect from employee tampering or criminal theft. All surveillance recordings must be kept for a minimum of 45 days on the licensee's recording device. All videos are subject to inspection by any ((WSLCB)) <u>LCB</u> employee or law enforcement officer, and must be copied and provided to the ((WSLCB)) LCB or law enforcement officer upon request. All recorded images must clearly and accurately display the time and date. Time is to be measured in accordance with the U.S. National Institute Standards and Technology standards. Controlled areas include:

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- (a) Any area within an indoor, greenhouse or outdoor room or area where cannabis is grown, or cannabis or cannabis waste is being moved within, processed, stored, or destroyed. Rooms or areas where cannabis or cannabis waste is never present are not considered control areas and do not require camera coverage.
  - (b) All point-of-sale (POS) areas.
- (c) Twenty feet of the exterior of the perimeter of all required fencing and gates enclosing an outdoor grow operation. Any gate or other entry point that is part of the required enclosure for an outdoor growing operation must be lighted in low-light conditions. A motion detection lighting system may be employed to light the gate area in low-light conditions.
- (d) Any room or area storing a surveillance system storage device.
- (4) **Traceability:** To prevent diversion and to promote public safety, cannabis licensees must track cannabis from seed to sale. Licensees must provide the required information on a system specified by the ((\(\mathbb{W}SLCB\))) \(\text{LCB}\). All costs related to the reporting requirements are borne by the licensee. Cannabis seedlings, clones, plants, lots of useable cannabis or trim, leaves, and other plant matter, batches of extracts, cannabis-infused products, samples, and cannabis waste must be traceable from production through processing, and finally into the retail environment including being able to identify which lot was used as base material to create each batch of extracts or infused products. The following information is required and must be kept completely upto-date in a system specified by the ((\(\mathbf{W}SLCB\))) \(\text{LCB}\):
- (a) Key notification of "events," such as when a plant enters the system (moved from the seedling or clone area to the vegetation production area at a young age);
- (b) When plants are to be partially or fully harvested or destroyed;
- (c) When a lot or batch of cannabis, cannabis extract, cannabis concentrates, cannabis-infused product, or cannabis waste is to be destroyed;
- (d) When useable cannabis, cannabis concentrates, or cannabis-in-fused products are transported;
- (e) Any theft of useable cannabis, cannabis seedlings, clones, plants, trim or other plant material, extract, infused product, seed, plant tissue or other item containing cannabis;
- (f) All cannabis plants eight or more inches in height or width must be physically tagged and tracked individually;
- (g) A complete inventory of all cannabis, seeds, plant tissue, seedlings, clones, all plants, lots of useable cannabis or trim, leaves, and other plant matter, batches of extract, cannabis concentrates, cannabis-infused products, and cannabis waste;
- (h) All cannabis, useable cannabis, cannabis-infused products, cannabis concentrates, seeds, plant tissue, clone lots, and cannabis waste must be physically tagged with the unique identifier generated by the traceability system and tracked;
  - (i) All point-of-sale records;
- (j) Cannabis excise tax records, including records required for medical cannabis patient excise tax exemptions in WAC 314-55-090;
- (k) All samples sent to an independent testing lab, any sample of unused portion of a sample returned to a licensee, and the quality assurance test results;
- (1) All vendor samples provided to another licensee for purposes of education or negotiating a sale;

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- (m) All samples used for testing for quality by the producer or processor;
  - (n) Samples containing useable cannabis provided to retailers;
- (o) Samples provided to the (( $bar{WSLCB}$ ))  $\underline{LCB}$  or their designee for quality assurance compliance checks; and
  - (p) Other information specified by the board.

AMENDATORY SECTION (Amending WSR 22-14-111, filed 7/6/22, effective 8/6/22)

- WAC 314-55-087 Recordkeeping requirements for cannabis licensees. (1) Cannabis licensees are responsible to keep records that clearly reflect all financial transactions and the financial condition of the business. The following records must be kept and maintained on the licensed premises for a five-year period and must be made available for inspection if requested by an employee of the ((WSLCB)) LCB:
- (a) Purchase invoices and supporting documents, to include the items and/or services purchased, from whom the items were purchased, and the date of purchase;
- (b) Bank statements and canceled checks for any accounts relating to the licensed business;
- (c) Accounting and tax records related to the licensed business and each true party of interest;
- (d) Records of all financial transactions related to the licensed business, including contracts and/or agreements for services performed or received that relate to the licensed business;
- (e) All employee records to include, but not limited to, training, payroll, and date of hire;
- (f) Records of each daily application of pesticides applied to the cannabis plants or growing medium. For each application, the producer shall record the following information on the same day the application is made:
  - (i) Full name of each employee who applied the pesticide;
  - (ii) The date the pesticide was applied;
- (iii) The name of the pesticide or product name listed on the registration label which was applied;
- (iv) The concentration and total amount of pesticide per plant; and
- (v) For outdoor production, the concentration of pesticide that was applied to the field. Liquid applications may be recorded as, but are not limited to, amount of product per 100 gallons of liquid spray, gallons per acre of output volume, ppm, percent product in tank mix (e.g., one percent). For chemigation applications, record "inches of water applied" or other appropriate measure.
- (g) Soil amendment, fertilizers, or other crop production aids applied to the growing medium or used in the process of growing cannabis;
- (h) Production and processing records, including harvest and curing, weighing, destruction of cannabis, creating batches of cannabisinfused products and packaging into lots and units;
- (i) Records of each batch of extracts or infused cannabis products made, including at a minimum, the lots of useable cannabis or trim, leaves, and other plant matter used (including the total weight of the base product used), any solvents or other compounds utilized,

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and the product type and the total weight of the end product produced, such as hash oil, shatter, tincture, infused dairy butter, etc.;

- (j) Transportation records as described in WAC 314-55-085;
- (k) Inventory records;
- (1) All samples sent to an independent testing lab and the quality assurance test results;
- (m) All free samples provided to another licensee for purposes of negotiating a sale;
- (n) All samples used for testing for quality by the producer or processor;
- (o) Sample jars containing useable cannabis provided to retailers; ((and))
- (p) Records of any theft of cannabis seedlings, clones, plants, trim or other plant material, extract, cannabis-infused product, or other item containing cannabis  $((\cdot, \cdot))_{\dot{L}}$
- (q) Records of any cannabis product provided free of charge to qualifying patients or designated providers;
- (r) Detailed sale records including, but not limited to, date of sale, sale price, item sold, and taxes assessed;
- (s) Records for medical cannabis patient excise tax exemptions as required in WAC 314-55-090.
- (2) If the cannabis licensee keeps records within an automated data processing (ADP) and/or point-of-sale (POS) system, the system must include a method for producing legible records that will provide the same information required of that type of record within this section. The ADP and/or POS system is acceptable if it complies with the following guidelines:
- (a) Provides an audit trail so that details (invoices and vouchers) underlying the summary accounting data may be identified and made available upon request.
- (b) Provides the opportunity to trace any transaction back to the original source or forward to a final total. If printouts of transactions are not made when they are processed, the system must have the ability to reconstruct these transactions.
- (c) Has available a full description of the ADP and/or POS portion of the accounting system. This should show the applications being performed, the procedures employed in each application, and the controls used to ensure accurate and reliable processing.
- (3) The provisions contained in subsections (1) and (2) of this section do not eliminate the requirement to maintain source documents, but they do allow the source documents to be maintained in some other location.

AMENDATORY SECTION (Amending WSR 22-14-111, filed 7/6/22, effective 8/6/22)

- WAC 314-55-089 Tax and reporting requirements for cannabis licensees. (1) Cannabis retailer licensees must submit monthly report(s) and payments to the ((WSLCB)) LCB. The required monthly reports must be:
- (a) On a form or electronic system designated by the (( $bar{WSLCB}$ ))  $\underline{LCB}$ ;
- (b)  $\underline{\text{(i)}}$  Filed every month, including months with no activity or payment due;

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- (ii) Each report will identify total product sales and total medical product sales where the excise tax was exempted pursuant to RCW 69.50.535(2) and WAC 314-55-090, in the form and manner required by the LCB;
- (c) Submitted, with payment due, to the  $((\frac{WSLCB}{}))$  <u>LCB</u> on or before the 20th day of each month, for the previous month. (For example, a report  $((\frac{1isting}{}))$  <u>summarizing</u> transactions for the month of January is due by February 20th.) When the 20th day of the month falls on a Saturday, Sunday, or a legal holiday, the filing must be postmarked by the U.S. Postal Service no later than the next postal business day;
  - (d) Filed separately for each cannabis license held; and
- (e) All records must be maintained and available for review for a ((three)) five-year period on licensed premises (see WAC 314-55-087).
- (2) Cannabis producer licensees: On a monthly basis, cannabis producers must maintain records and report purchases from other licensed cannabis producers, current production and inventory on hand, sales by product type, and lost and destroyed product in a manner prescribed by the ((\(\text{WSLCB}\))) \(\text{LCB}\). The act of keeping data completely upto-date in the state traceability system fulfills the monthly reporting requirement.
- (3) Cannabis processor licensees: On a monthly basis, cannabis processors must maintain records and report purchases from licensed cannabis producers, other cannabis processors, production of cannabis-infused products, sales by product type to cannabis retailers, and lost and/or destroyed product in a manner prescribed by the ((\widetilde{WSLCB})) LCB. The act of keeping data completely up-to-date in the state traceability system fulfills the monthly reporting requirement.
  - (4) Cannabis retailer's licensees:
- (a) On a monthly basis, cannabis retailers must maintain records and report purchases from licensed cannabis processors, sales by product type to consumers, and lost and/or destroyed product in a manner prescribed by the (( $brac{WSLCB}{}$ ))  $\underline{LCB}$ .
- (b) (i) A cannabis retailer licensee must collect from the buyer and remit to the (( $\frac{WSLCB}{E}$ ))  $\frac{LCB}{E}$  a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabis-infused products, except as identified in WAC 314-55-090 and RCW 69.50.535(2).
- (ii) Records of medical cannabis patient excise tax exemptions provided must be maintained as required in WAC 314-55-087 and 314-55-090.
- (c) Product inventory reductions that are not adequately documented will be deemed to be sales and will be assessed the excise tax.
- (d) Excise tax collected in error must either be returned to the customer(s) or remitted to the ((WSLCB)) <u>LCB</u> if returning to the customer(s) is not possible.
- (5) **Payment methods:** Cannabis excise tax payments are payable only by check, cashier's check, money order, or electronic payment or electronic funds transfer. Licensees must submit cannabis excise tax payments to the board by one of the following means:
- (a) By mail to ((orall SLCB, Attention: Accounts Receivable, P.O. Box 43085, Olympia, WA 98504))  $\underline{LCB}$ ;
- (b) By paying through online access ((through the WSLCB traceability system)); or
- (c) By paying using a money transmitter licensed pursuant to chapter 19.230 RCW. If a licensee uses a money transmitter service, the licensee must remit payments in U.S. dollars.

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- (6) Payments transmitted to the board electronically under this section will be deemed received when received by the (( $\frac{WSLCB's}{S}$ ))  $\frac{LCB's}{S}$  receiving account. All other payments transmitted to the (( $\frac{WSLCB}{S}$ ))  $\frac{LCB}{S}$  under this section by United States mail will be deemed received on the date shown by the post office cancellation mark stamped on the envelope containing the payment.
- (7) The ((WSLCB)) <u>LCB</u> may waive the means of payment requirements as provided in subsection (5) of this section for any licensee for good cause shown. For the purposes of this section, "good cause" means the inability of a licensee to comply with the payment requirements of this section because:
- (a) The licensee demonstrates it does not have and cannot obtain a bank or credit union account or another means by which to comply with the requirements of subsection (5) of this section and cannot obtain a cashier's check or money order; or
- (b) Some other circumstance or condition exists that, in the ((WSLCB's)) <u>LCB's</u> judgment, prevents the licensee from complying with the requirements of subsection (5) of this section.
- (8) If a licensee tenders payment of the cannabis excise tax in cash without applying for and receiving a waiver or after denial of a waiver, the licensee may be assessed a 10 percent penalty.
- (9) If a licensee is denied a waiver and requests an adjudicative proceeding to contest the denial, a brief adjudicative proceeding will be conducted as provided under RCW 34.05.482 through 34.05.494.
- (10) For the purposes of this section, "electronic payment" or "electronic funds transfer" means any transfer of funds, other than a transaction originated or accomplished by conventional check, drafts, or similar paper instrument, which is initiated through an electronic terminal, telephonic instrument, or computer or magnetic tape so as to order, instruct, or authorize a financial institution to debit or credit a checking or other deposit account. "Electronic funds transfer" includes payments made by electronic check (e-check).

#### NEW SECTION

- WAC 314-55-090 Medical cannabis patient excise tax exemption. (1) Pursuant to RCW 69.50.535(2), the excise tax levied in RCW 69.50.535(1) does not apply to sales of cannabis that satisfy all the following conditions:
- (a) The sale is made by a cannabis retailer holding a valid medical cannabis endorsement issued pursuant to RCW 69.50.375 and compliant with WAC 314-55-080;
- (b) The sale is made to a qualifying patient or designated provider who has a valid recognition card issued pursuant to RCW 69.51A.230, and is in the database;
- (c) The sale is of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;
- (2) Cannabis licensees must retain the following information for five years, consistent with WAC 314-55-087, for every sale where the excise tax is exempted per RCW 69.50.535(2):
  - (a) Date of sale;
  - (b) From the recognition card:

- (i) The unique patient identifier; and
- (ii) The effective date and expiration date of the recognition card;
- (c) Stock keeping unit (SKU) or unique product identifier of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;
- (d) Sales price of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC.
- (3) For any sale where the excise tax was not collected, if a cannabis licensee cannot produce the documentation identified in subsection (2) of this section when requested by the LCB, such excise tax shall be presumed to have been incorrectly exempted, and the retailer shall be responsible for remitting to the LCB the amount of excise tax that should have been collected. Penalties may apply to any incorrectly exempted excise tax payments that need to be remitted as described in this subsection, consistent with WAC 314-55-092.
  - (4) Definitions.
- (a) "Database" means the medical cannabis authorization database as defined in RCW 69.51A.010.
  - (b) "Department" means the Washington state department of health.
- (c) "Designated provider" has the same meaning provided in RCW 69.51 A. 010.
- (d) "Qualifying patient" has the same meaning provided in RCW 69.51 A. 010.
- (e) "Recognition card" has the same meaning provided in RCW 69.51A.010.
- (f) "Unique patient identifier" refers to the randomly generated and unique identifying number described in RCW 69.51A.230.
- (g) "Unique product identifier" refers to the unique identifier provided to the LCB consistent with the traceability requirements in WAC 314-55-083.
- (5) The excise tax exemption described in this section is effective until June 30, 2029, pursuant to RCW 69.50.535(2).

[ 7 ]

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## NOTICE OF PROPOSED RULES WSR 24-15-xxx

The Washington State Liquor and Cannabis Board (LCB) invites your input on proposed rules (CR 102) to amend several sections of Title 314 WAC and create a new rule at WAC 314-55-090 to implement <u>Substitute House Bill (SHB) 1453 (chapter 79, Laws of 2024)</u>, which creates an exemption to the cannabis excise tax for cannabis compliant with Department of Health rules sold to a registered medical cannabis patient at a retailer holding a medical cannabis endorsement.

This notice and other relevant rulemaking materials can be found at <a href="https://lcb.wa.gov/laws/current-rulemaking-activity">https://lcb.wa.gov/laws/current-rulemaking-activity</a>

The LCB encourages your participation in the rulemaking process by providing feedback and comments on the proposed rules. The LCB will hold a public hearing before the rules are adopted.

#### **Public Comment**

Please send your comments to the LCB through mail, email, or fax by **August 28**, **2024**.

By mail: Rules Coordinator By email: By fax:

Liquor and Cannabis Board rules@lcb.wa.gov 360-704-5027

P.O. Box 43080

Olympia, WA 98504-3080

Public August 28, 2024

Hearing: 10:00 a.m.

All public Board activity will be held in a "hybrid" environment. This means that the public will have options for in-person or virtual attendance. The Boardroom at the headquarters building in Olympia (1025 Union Avenue, Olympia, WA 98504) will be open for in-person attendance. The public may also login using a computer or device, or call-in using a phone, to listen to the meeting through the Microsoft Teams application. The public may provide verbal comments during the specified public comment and rules hearing segments. TVW also regularly airs these meetings. Please note that although the Boardroom will be staffed during a meeting, Board Members and agency participants may continue to appear virtually. For more information about Board meetings, please visit

https://lcb.wa.gov/boardmeetings/board meetings.

CR 101 Public Feedback Table – Implementing SHB 1453 – Medical Cannabis Excise Tax Exemptions
Public feedback received April 24, 2024 through May 29, 2024 on the Medical Cannabis Excise Tax Exemption rulemaking presented as CR 101 on April 24, 2024, filed as WSR 24-10-042. As noted in Notice to Stakeholders, public comment open until May 29, 2024.

Name Feedba	ack	Response
4/23/24 Good m Thank y I don't r addition We alre Any inc the peo When e You can There H Also, W from the necess. Please people SIMPLE don't m We DO ALREA Those t healthc That's w Thank y	In proming Board.  In you very much for all you do!  In you very much for all you do!  In you were member seeing anything before NOW on any mal taxes for Cannabis.  It was anythe most taxes of anyone anywhere!  It was should be approved by a vote of ople.  It was should be approved by a vote of ople.  It was anything process be done?  In you want to make rules forever.  It was anything before now anywhere!  It was anything before anywhere!  It was anything before anywhere!  It was anything before now anywhere!  It was an	Dear shellies4@netzero.com  Thank you so much for providing your comment on the CR 101 on Implementing Substitute House Bill 1453 on Medical Cannabis Excise Tax Exemptions. Your input is valuable and we look forward to reviewing your feedback. If we have any questions we will follow up by email.  The Washington State Liquor and Cannabis Board (LCB) relies on public feedback, and welcomes the opportunity to hear more from you! Public participation helps LCB develop inclusive, transparent, and accountable policies and rules that serve the public interest.  Please visit the LCB's website for more information about Medical Cannabis Excise Tax Exemption rulemaking and other current rulemaking activities. To get timely updates from LCB, please sign up to be on our GovDelivery email distribution list (select the Rulemaking option along with any other topic of interest).  The LCB Board holds public meetings on Wednesdays at 10 a.m., twice monthly. Held both virtually and in-person, the meetings provide an opportunity for members of the public to address Board members during the Public Comment agenda item, or during scheduled Public Hearings held during the Board meetings. Board meetings are also broadcast live on the state's public access TV station TVW.
Please people SIMPLE don't m We DO ALREA Those the althor thanks	remember that this is a cottage industry and will follow the rules as long as you keep it E! It's a PLANT! It's NOT complicated, please ake it that way!  NOT need any more taxes on something we DY pay taxes on.  taxes are supposed to go to free lunch and free are for anyone under 18.  what we AGREED to when 502 was passed! you very much!	(select the Rulemaking option along with an interest).  The LCB Board holds public meetings on V a.m., twice monthly. Held both virtually and meetings provide an opportunity for member address Board members during the Public item, or during scheduled Public Hearings I meetings. Board meetings are also broadcast.

		Thank you again for reaching out!
		LCB Policy & Rules Coordinators
	4/24/24, 2:43 PM	4/24/24, 4:00 PM
	As a customer in regard to CR102 I seen the local cannabis stores put limits on staff where it took up to 2-	Dear Michael:
	3 weeks to get authorized and they mailed it in. I always get my card authorized out of town and I never purchase from most local stores. We just had 2 cannabis stores servicing an area of 300,000 people out here in the Tri Cities. But we're slowly getting better. I do see it very beneficial to post hours, thanks.	Thank you so much for providing your comment on the CR 102 on Medical Cannabis Endorsements, and the CR 101 on Implementing Substitute House Bill 1453 on Medical Cannabis Excise Tax Exemptions Your input is valuable and we look forward to reviewing your feedback. If we have any questions we will follow up by email.
Michael Lowery	In reading CR 101 it looks like the state is doing away with the tax exempt for Card holders after 6/29. If this is true you may erase that medical card down to just growers card because there would be little reason for you to offer a medical cards. Then why even keep medical cards in hands of Cannabis board? Because	The Washington State Liquor and Cannabis Board (LCB) relies on public feedback, and welcomes the opportunity to hear more from you! Public participation helps LCB develop inclusive, transparent, and accountable policies and rules that serve the public interest.
Mikelower01@gm ail.com	now it becomes an agricultural issue with volume rules.  I think this is a real question because I can buy/make enough booze to cause alcohol poisoning. We can legally buy enough alcohol to kill ourselves and many do! Yet you have buy/make limits on cannabis	The proposed rule language on Medical Cannabis Endorsements can be found <a href="here">here</a> , and the public hearing on these proposed rules is scheduled to occur during the Board meeting on June 5, 2024 regarding the Medical Cannabis Endorsement rulemaking.
	regulated by the same board? That is very contradictive from your mission statement, to "Promote Public Saftey and Trust"  Cannabis doesn't share the characteristic of acute	Please visit the <u>LCB's website</u> for more information about Medical Cannabis Endorsements Rulemaking and SHB 1453 Medical Cannabis Excise Tax Exemption rulemaking and other current rulemaking activities. To get timely updates from LCB, please <u>sign up</u> to be on our GovDelivery email distribution list
	poisoning as alcohol does to its users. Your board has volume limits on the wrong product. In fact alcohol is the only product you regulate that can cause acute	(select the Rulemaking option along with any other topic of interest).
	poisoning yet the board doesn't have limits on it. Has anyone ever taken your rules and asked that question or a court of law perhaps? What would they say? If my son died at a neighbors house all because the one 21	The LCB Board holds public meetings on Wednesdays at 10 a.m., twice monthly. Held both virtually and in-person, the meetings provide an opportunity for members of the public to address Board members during the Public Comment agenda
	yo bought 5 half gallons of booze. How can you not	item, or during scheduled Public Hearings held during the Board

4/25/24

	regulate the volume of alcohol purchase based on the fact that you know it can kill you in one setting?  Specially if you never drank it and was peer pressured. Your board refuses to protect the Public Safety from alcohol but justify limits on cannabis for the sake of Public Safety, that's not a normal way a board for Safety should think. To me the lack of Volume Laws on alcohol, really stands out now that we have volume limits on cannabis. My Mom died of consumption to me. It caused a heat attack but Doctors never call it alcohol poisoning at time of death because it creates so many issues with insurances. I mean you never really die of the drug, the body kills you because of the amount of drug intake. The city even puts limits on hard drug use before conviction because small doses do less harm. Alcohol should be regulated the same way. I believe u need to answer this to all cannabis card holders.  Just imagine how many lives would be saved if you limited alcohol sales to just one six pack or a fifth per person. I mean reallyPeople die from these big booze parties by direct ingestion of alcohol. I don't know of a way to die by smoking or vaping or eating THC. I will say it will cause brain issues but that's just one of the stages to death with alcohol not THC. Maybe you guys could be real leaders and greatly reduce alcoholism in our state by imposing limits on amount of alcohol sold to a single person during a purchase. I mean really with that mindset in our consumerism it would really change our whole personal perspective on alcohol in just a few years and greatly reduce alcoholism. It's practical just like limits on THC. Thanks for reading this far, Mike Lowery.  509-554-2261	meetings. Board meetings are also broadcast live on the state's public access TV station TVW.  Please visit LCB's Board meeting schedule and information webpage to learn more about observing or participating in a Board meeting. The next Board meeting will be held on May 8, 2024.  Thank you again for reaching out!  LCB Policy & Rules Coordinators
Scott Atkison	5/20/2024, 2:09 PM	5/20/2024, 2:26 PM  Dear Scott:

4/25/24

### scottatkison@mac .com

Via email

I am affiliated with Zips Cannabis and Canna4Life, and we operate medically endorsed retail stores in the State of Washington. I was also at one time issued a prescription for medical cannabis from my Doctor to assist with chemotherapy related nausea and pain from cancer related bone metastasis. I have never been registered into the DOH system in Washington as I did not think it was worth the hassle when I first visited a dispensary with my prescription and was informed that all of the products could be purchased without a medical card and the savings was at that time pretty minimal for having a card. With the passage of HB 1453 this is changing as the savings are now a combined 47% between the Excise tax and regular State DOR tax.

My concern as a retailer is to ensure we properly document these transactions. Please provide us with detailed instructions on what documentation will be required to support that a sale was made in accordance with the rules and will pass muster in the event of an audit. To this end, please let us know of the source documents the LCB and/or DOR will be requesting in the event of an audit of tax exempt sales. The rules here should be explicit so if a retailer follows a prescriptive set of guidelines they will know with certainty that they can pass an audit. There should be no grey area for interpretation. In addition, please consider a system where a retailer can upload a set of files on a monthly basis which document their tax exempt sales in order to create a safe harbor for retailers to shelter as this potential liability could easily sink a business if the rules were inadvertently followed and sales were not correctly documented. We need to know how to quickly take corrective action on our documentation.

Thank you for this consideration,

Thank you so much for providing your comment on the CR 101 on Implementing <u>Substitute House Bill 1453</u> on Medical Cannabis Excise Tax Exemptions. Your input is valuable and we look forward to reviewing your feedback. If we have any questions we will follow up by email.

The Washington State Liquor and Cannabis Board (LCB) relies on public feedback, and welcomes the opportunity to hear more from you! Public participation helps LCB develop inclusive, transparent, and accountable policies and rules that serve the public interest.

Please visit the <u>LCB's website</u> for more information about Medical Cannabis Excise Tax Exemption rulemaking and other current rulemaking activities. To get timely updates from LCB, please <u>sign up</u> to be on our GovDelivery email distribution list (select the Rulemaking option along with any other topic of interest).

Earlier this afternoon, <u>additional guidance</u> was circulated to the Cannabis gov delivery listserv regarding implementation on SHB 1453.

The LCB Board holds public meetings on Wednesdays at 10 a.m., twice monthly. Held both virtually and in-person, the meetings provide an opportunity for members of the public to address Board members during the Public Comment agenda item, or during scheduled Public Hearings held during the Board meetings. Board meetings are also broadcast live on the state's public access TV station TVW.

Please visit LCB's <u>Board meeting schedule and information</u> <u>webpage</u> to learn more about observing or participating in a Board meeting. The next Board meeting will be held on Wednesday, May 22, 2024.

Thank you again for reaching out!

	O# AH:	LOD Deller O Delea Oceanilisatens			
	Scott Atkison	LCB Policy & Rules Coordinators			
	509 990-3124				
	5/27/2024	5/28/2024			
	3/2//2024	3/20/2024			
	Being mindful of the upcoming deadline for informal	John:			
	comments, I would like to provide the following				
	comments. These are my own personal comments.	Thanks so much for getting this in, I'll be sure to include it in the			
	I would be happy to rephrase my comments in terms of	rule file,			
	draft language suggestions.	Sincerely,			
	-retailers must maintain easily auditable records of				
	excise tax exemptions				
	-retailers must be able to demonstrate that all retail				
	staff has a reliable method to differentiate,				
John Kingsbury	at the time of sale, between WAC 246-70 product that				
	qualifies for the excise tax exemption and non-246-70,				
Homegrow2018@	that does not qualify.				
gmail.com	-It should be made explicit in 314-55 that LCB is				
	responsible for educating and enforcing conformance				
Via email	to the labeling and QA requirements of 246-70. (see				
	attached example)				
	it should be made explicit that, along with the				
	requirement that retailers provide COAs to consumers,				
	on demand, within the store, that requirement also				
	must include providing a copy of the original COA of				
	heavy metal testing results, which cannot be				
	substituted by a vouch from a contracting lab, in cases				
	where the heavy metal testing results have been				
	subcontracted.				
	Thank you				
	John Kingsbury				
	MAY 29, 202	4			
INFORMAL COMMENT DEADLINE					

4/25/24

# SHB 1453 Draft Rules Discussion

Monday, June 3, 10 a.m. – Noon Thursday, June 6, 1 p.m. – 3 p.m.

Daniel Jacobs, Policy & Rules Coordinator

<u>Daniel.Jacobs@lcb.wa.gov</u>

<u>rules@lcb.wa.gov</u>

# **Objective**

To obtain public feedback on draft rule language to implement SHB 1453.

For feedback or questions, contact <u>rules@lcb.wa.gov</u>

## **Notes**

During the meeting please keep the following in mind:

- While the Teams chat feature will be ON, any written questions submitted in chat will be saved in the rulemaking file and are **subject to public disclosure**.
- Questions and comments in the session's Team chat will not be responded to in real time, but will be addressed at the end of the session.
- Participants will be muted and will only be unmuted when the session's leader enables their microphone.
- To ask questions during the sessions, participants must use the raise hand function and they will then be unmuted to ask their question.
- If you would like to submit questions before, during or after the engagement session, feel free to email the rules team at <a href="mailto:rules@lcb.wa.gov">rules@lcb.wa.gov</a>.

# SHB 1453 Rulemaking Project Timeline

Date		Stage	
April 24, 2024		CR 101 Filed – Rulemaking officially begins, filed as WSR 24- 10-043	
June 3 & 6, 2024 <u>WE ARE HERE</u>		Stakeholder Engagements	
June 6, 2024		SHB 1453 Effective Date	
June 18, 2024 Tentative		CR 102 Filed – Draft Rules Proposed	
June 18 – July 31, 2024 Tentative		Public Feedback Period on Draft Rules	
July 31, 2024 Tentative		Public Hearing	
August 14, 2024 Tentative		CR 103 Filed – Final Rules filed	
<b>September 14, 2024</b>	<b>Tentative</b>	Rules effective	

## Substitute House Bill 1453 – adding to RCW 69.50.535

- (2)(a) Until June 30, 2029, the tax levied by subsection (1) of this section does not apply to sales by a cannabis retailer with a medical cannabis endorsement to qualifying patients or designated providers who have been issued a recognition card, of cannabis concentrates, useable cannabis, or cannabis—infused products, identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in WAC 246-70-040.
- (b) Each seller making exempt sales under this subsection (2) must maintain information establishing eligibility for the exemption in the form and manner required by the board.
- (c) The board must provide a separate tax reporting line on the excise tax form for exemption amounts claimed under this subsection (2).

### SHB 1453 – Broken Down

- (2)(a) Until June 30, 2029, the tax levied by subsection (1) of this section does not apply to sales by a cannabis retailer with a medical cannabis endorsement to qualifying patients or designated providers who have been issued a recognition card, of cannabis concentrates, useable cannabis, or cannabis-infused products, identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in WAC 246-70-040.
- (b) Each seller making exempt sales under this subsection (2) must maintain information establishing eligibility for the exemption in the form and manner required by the board.

- 1. Expires June 30, 2029
- 2. Retailer holds medical cannabis endorsement
- 3. <u>Purchaser must be qualified</u> patient or designated provider
- 4. DOH compliant product as identified in WAC 246-70
- Retailers must keep records for eligibility as prescribed by Board

#### **Interim Guidance**

- Because there will be a gap between SHB 1453 effective date 6/6/24 and tentative rules effective date 9/14/24, Board has issued interim guidance via gov delivery on 5/29/24
- Can be found <u>here</u>.
- Recommends keeping documents mostly consistent with rule language to be previewed later.

## **WAC Changes**

Status	WAC	Description
New	314-55-090	New rule section for new temporary excise tax exemption including recording keeping and definitions
Amended	314-55-083	Adds reference to WAC 314-55-090.
Amended	314-55-087	Record requirements and adds reference WAC 314-55-090
Amended	314-55-089	Record requirements, technical changes and adds reference to WAC 314-55-090
Consistent with WSR 24-11-037, changing "WSLCB" to "LCB"		

#### WAC 314-55-090 - NEW RULE

- In order to address issues and compliance with new excise tax exemption, in addition to amending current rules around reporting and recordkeeping, the Board is proposing to create a new rule dedicated solely to this new temporary excise tax exemption
- If the tax exemption expires in June 2029, the rule will be repealed then. If it is extended, the rule can be extended.

# WAC 314-55-090(1) – Elements to apply Excise Tax Exemption

- (1) Pursuant to RCW 69.50.535(2), the excise tax levied in RCW 69.50.535(1) does not apply to sales of cannabis that satisfy all of the following conditions:
  - (a) The sale is made by a cannabis retailer holding a valid medical cannabis endorsement issued pursuant to RCW 69.50.375, and compliant with WAC 314-55-080;
  - (b) The sale is made to a qualifying patient or designated provider who has a valid recognition card issued pursuant to RCW 69.51A.230, and is in the database;
  - (c) The sale is of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;

# WAC 314-55-090(2) – Record Keeping Requirements

- (2) Cannabis licensees must retain the following information for five years, consistent with WAC 314-55-087, for every sale where the excise tax is exempted per RCW 69.50.535(2):
- (a) Date of sale;
- (b) Unique identifying number of qualifying patient making purchase;
- (c) Stock keeping unit (SKU) of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC;
- (d) Sales price of cannabis concentrates, useable cannabis, or cannabis-infused products identified by the department as a compliant cannabis product in chapter 246-70 WAC and tested to the standards in chapter 246-70 WAC.

(emphasis added)

### WAC 314-55-090(3) Taxability Presumption

(3) For any sale where the excise tax was not collected, if a cannabis licensee cannot produce the documentation identified in subsection (2) of this section when requested by the LCB, such excise tax shall be presumed to have been incorrectly exempted, and the retailer shall be responsible for remitting to the LCB the amount of excise tax that should have been collected. Penalties may apply to any incorrectly exempted excise tax payments that need to be remitted as described in this subsection, consistent with WAC 314-55-092.

### WAC 314-55-090(4) Definitions

- (a) "Database" means the medical cannabis authorization database as defined in RCW 69.51A.010.
- (b) "Department" means the Washington state department of health.
- (c) "Designated provider" has the same meaning provided in RCW 69.51A.010.
- (d) "Qualifying patient" has the same meaning provided in RCW 69.51A.010.
- (e) "Recognition card" has the same meaning provided in RCW 69.51A.010.
- (f) "Unique identifying number" refers to the unique identifying number described in RCW 69.51A.230.

### Other Changes – WAC 314-55-083(4)(j)

(4) ... The following information is required and must be kept completely up-to-date in a system specified by the  $\frac{WSLCB}{LCB}$ :

•••

(j) Cannabis excise tax records, including records required for medical cannabis patient excise tax exemptions in WAC 314-55-090;

### Other Changes – WAC 314-55-087(1)

(1)... [records that have to be kept for five years include]...

•••

- (r) Detailed sale records including, but not limited to, date of sale, sale price, item sold, and taxes assessed;
- (s) Records for medical cannabis patient excise tax exemptions as required in WAC 314-55-090.

### Other Changes – WAC 314-55-089(1)

[regarding retailer monthly required reports]...

- (b)(ii) Each report will identify total product sales and total medical product sales where the excise tax was exempted, in the form and manner required by the LCB;
- (c) ... a report <del>listing</del> <u>summarizing</u> transactions for the month...

•••

(e) All records must be maintained and available for review for a three five-year period on licensed premises (see WAC 314-55-087).

### Other Changes – WAC 314-55-089(4)

(b)(i) A cannabis retailer licensee must collect from the buyer and remit to the ((WSLCB)) LCB a cannabis excise tax of 37 percent of the selling price on each retail sale of useable cannabis, cannabis concentrates, and cannabis-infused products, except as identified in WAC 314-55-090 and RCW 69.50.535(2).

(ii) Records of medical cannabis excise tax exemptions provided must be maintained as required in WAC 314-55-087 and 314-55-090.

### Other Changes – WAC 314-55-089(5)

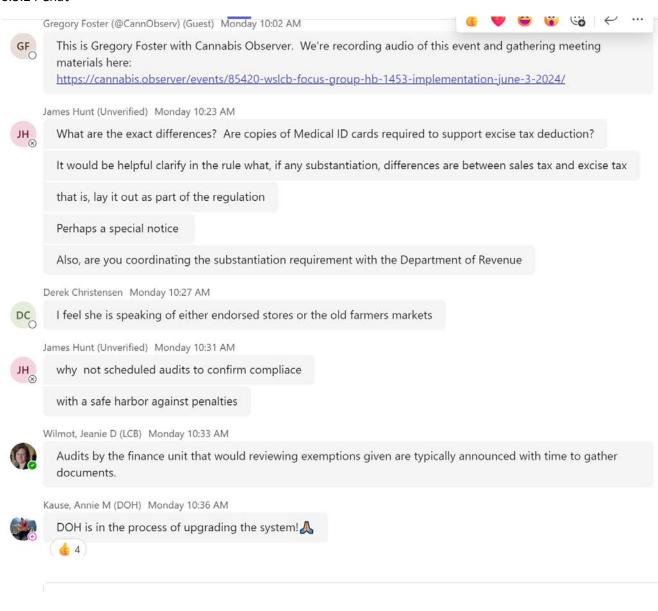
[Streamlining language around payment methods for excise tax payments]

```
(a) By mail to ((WSLCB, Attention: Accounts Receivable,
P.O. Box 43085, Olympia, WA 98504)) LCB;
(b) By paying through online access ((through the WSLCB traceability system)); or
```

## Thank You!

For any questions or feedback, please contact Policy & Rules at <a href="mailto:rules@lcb.wa.gov">rules@lcb.wa.gov</a>

#### 6.3.24 Chat



Gregory Foster (@CannObserv) (Guest) Monday 10:37 AM



Ms. Kause, has an RFP been issued for the replacement to AirLift?



Melanie Lankhaar (Unverified) Monday 10:39 AM



I agreed I use DOH/Airlift site daily and it's a mess.

We have it up on our screens for budtenders use to confirm cards and it is very time consuming.

Johnson, Tholo J (DOH) Monday 10:41 AM



We hear ya... 😉





Michelle Gipson Monday 10:43 AM



lists of farmers markets are provided by ou healthcare practitioners and should continue to be available in my view

Kyla (Guest) Monday 10:43 AM



Agreed with everything being said. Airlift is a mess and very hard to know who to talk to when certain problems come about. Medical patients when either getting issued a card or just verifying a card and then going through with a transaction take a very long time and can create medical patients to not want to go back to the store because of how long it takes to get medicine. We would love to get our medical patients dealt with quickly and efficiently so they can get home and have their medicine.

Michelle Gipson Monday 10:46 AM



In Colorado, there are distinct operations for medical cannabis which are separate from retail. It seems the most efficient way of ensuring that the tax exemption applies only to medical cannaabis. Hence, the need for farmer's



Wong, Johnny (DOH) Monday 10:48 AM



Melannie- can you provide details on this product? I am not aware of testing for "parent lots"



Michelle Gipson Monday 10:49 AM



why did WA decide to lump patients into the same retail space as recreational useers?

West, Cassidy (LCB) Monday 10:50 AM



Melanie Lankhaar (Unverified) If you would like to leave your email, I would be happy to follow-up with you about the COA concerns. Thanks!





Michelle Gipson Monday 10:52 AM



I think a lot of this difficulty could be resolved by simply keping medical separate from recreational sellers.



Johnson, Tholo J (DOH) Monday 10:54 AM



Hi Melanie Lankhaar, we're working on a testing guidance document as we speak and are hoping to put it out ASAP. The testing for DOH-compliant products (heavy metals) are in addition to the LCB tests. The LCB tests are required based on product type found here: WAC 314-55-102; beginning at (4) and at the specified times. For DOH compliance on heavy metals, if the final product is flower then HM testing is done on the flower. If it's getting processed into anything else, HM testing is done on the concentrate after extraction.



James Hunt (Unverified) Monday 10:54 AM



Why not follow the sales tax requiredment- must keep copy of medical id card

Melanie Lankhaar (Unverified) Monday 10:55 AM



Melanie Lankhaar (Unverified) If you would like to leave your email, I would be happy to follow-up with you about the COA concerns. Thanks!

Melanie.lankhaar@pomcannabis.com

Guest (Potential Patient) Monday 10:55 AM



The proposal to have Retailers track DOH-Compliant product status via their specific SKU defeats the purpose of TRACEABILITY, n'est ce pas?



Johnson, Tholo J (DOH) Monday 10:55 AM



and yes, as Mr Kingsbury may have mentioned, DOH currently requires a larger sample volume be submitted for testing than LCB does.



James Hunt (Unverified) Monday 10:57 AM



What about emergency regulations so there is a safe harbor

I agree that substantiation with sales tax should be the same as for excise tax

Johnson, Tholo J (DOH) Monday 10:58 AM



James Hunt (Unverified) 6/3/2024 10:54 AM

Why not follow the sales tax requiredment- must keep copy of medical id card

A copy of this card on file may violate HIPPA laws, whereas documenting only the ID # may not.



James Hunt (Unverified) Monday 10:59 AM

JH change the statute

Shawn DeNae (Unverified) Monday 11:00 AM

SD<sub>⊗</sub>

Parent lot: my understanding by example is if flower and kief are separately tested for DOH, the 2 products can then be blended to create a separate product that then only has to test for regular COA (sans pesticide and heavy metals) and maintain the DOH qualification. The tertiary product would then not have the pesticide and heavy metal information of the 'parent lot' on the COA.

James Hunt (Unverified) Monday 11:03 AM

JH

do not assume airlift has that data.

LCB and DOH should sort this out as part of this process

Melanie Lankhaar (Unverified) Monday 11:03 AM

ML ®

Parent lot: my understanding by example is if flower and kief are separately tested for DOH, the 2 products can then be blended to create a separate product that then only has to test for regular COA (sans...

Yes thank you, sorry I was working on typing that out also helping on the sales floor at work at the same time lol.



James Hunt (Unverified) Monday 11:03 AM

JH<sub>∞</sub>

Greenbits did not keep historic id numbers

bad surprize

Guest (Potential Patient) Monday 11:07 AM



With respect. NO ability to track patient purchases across time should be enabled by the rules you write.



With respect. NO ability to track patient purchases across time should be enabled by the rules you write.

Given the performance of the current database provider (and keeper), the sanctity of patient ID to patient identifying information should not be presupposed.

Why are we not having this all figured out by Thursday, when this is going live?



Michelle Gipson Monday 11:11 AM



Perhaps this was resolved earlier in your rulemaking and I apologize if I'm repeating earlier work, but I have experienced that not even allowing a non-medical customer in the door at a medical facility both ensures patient privacy better and avoids the issue of retail taxes which are only applicable to recreational facilities. Providing separate facilities for medical and recreational works in other states and could be good for washington as well.

Guest (Potential Patient) Monday 11:13 AM



Emergency Rulemaking? It worked for Heavy Metals a few years back.

Katrina Fisher (Unverified) Monday 11:13 AM



I'm struggling with the responsibility of verifying DOH compliance products falling onto the retailors. Shouldn't the consequences for false "DOH compliant" marked products fall onto the producers? I do completely understand verification of the qualifying patient information falling onto the retailors however - that makes sense.



Guest (Potential Patient) Monday 11:20 AM



Can't the agency get these data from CCRS?

Can any of the 20 LCB Staff on the meeting answer the CCRS question?

Crista Monday 11:25 AM

CO

Will the LCB be sending a new sheet for retailers to use for their tax payments?

Perfect, thank you 😉

Aldaghestani, Reem (DOH) Monday 11:32 AM



Thank you all

Guest (Potential Patient) Monday 11:32 AM

G

Thank-you. Useful session!

Caitlein Ryan - The Cannabis Alliance Monday 11:32 AM

CR

Thank you

James Hunt (Unverified) Monday 11:33 AM

JH

thanks for the session

Shawn DeNae (Unverified) Monday 11:33 AM

SD

Thank you!

Angell, Shannon C (DOH) Monday 11:33 AM



Thank you Daniel!

Michelle Gipson Monday 11:33 AM



thank you

Laflamme, Denise M (LCB) Monday 11:37 AM



Thanks everyone. Today's session has ended. 2nd session for SHB 1453 rulemaking is Thursday June 6, 1-3. The same material will be presented.

#### 1453 Stakeholder Engagement Chat 6/6/24

Gregory Foster (@CannObserv) (Unverified) 1:01 PM



This is Gregory Foster with Cannabis Observer. We're recording audio of this event and we're gathering meeting materials here:

https://cannabis.observer/events/85425-wslcb-focus-group-hb-1453-implementation-june-6-2024/



Celia Curran (Unverified) 1:02 PM





Thank you Greg!



Kyla Degrandpre (Unverified) 1:07 PM



I have a question about what products exactly we can give our customers the excise tax taken off of the purchase. We as a store have talked to an LCB consultant. There are 3 Stickers as far as we understand that are for DOH compliant products. 1.) General Use

2.) high cbd

3.) high the and we are under the conclusion that only the high the labeled products can have the excise tax taken off for medical patients is this correct?

Lara Kaminsky (Unverified) 1:10 PM

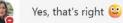


all can get the exemption



Walker, Loralei M (DOH) 1:16 PM





Kyla Degrandpre (Unverified) 1:16 PM



Thank you so much! That really helps













I don't think there are many High THC-compliant products on the market. Most of the products are currently labeled as General Use and High CBD.



Walker, Loralei M (DOH) 1:18 PM



We are working on guidance and infographics to help explain when which tax exemption applies. They will go out through our GovDelivery list when they're ready.



Johnson, Tholo J (DOH) 1:18 PM Edited



Sales tax exemption: all products purchased by card holders @medical endorsed store.

Excise tax exemption: any DOH-logoed product (tested and sampled to DOH standards) for card holders only @medical endorsed stores.



Celia Curran (Unverified) 1:21 PM



So, a qualifying medical patient could have both excise and sales tax waived from one single transaction?



Walker, Loralei M (DOH) 1:23 PM



That's right. And just to reinforce, they must be registered in the DOH database and have a recognition card. In this case, the single transaction would have to be for a DOH-complaint medical product.



11 71 1 1/0/01/1 4/00/014

Johnson, Tholo J (DOH) 1:23 PM



Celia Curran (Unverified) 6/6/2024 1:21 PM

So, a qualifying medical patient could have both excise and sales tax waived from one single transaction?

The patient/designated provider must be in the database.



Celia Curran (Unverified) 1:23 PM



Thank you!

Tom - Treeline (Unverified) 1:25 PM



Does a P/P have to send in an additional 3 gram sample per lot for the heavy metals test? Or, when testing a 50lb lot for example, can we use part of the 19 grams for the heavy metals test?

John Kingsbury (Unverified) 1:28 PM



Tom - Treeline (Unverified) 6/6/2024 1:25 PM

Does a P/P have to send in an additional 3 gram sample per lot for the heavy metals test? Or, when testing a 50lb lot for example, can ...

The requirements for DOH testing are under WAC 314-55-050

Walker, Loralei M (DOH) 1:29 PM



John, I think you have a typo, it's WAC 246-70-050: Chapter 246-70 WAC:

John Kingsbury (Unverified) 1:29 PM



LOL Yes. Thank for catching that, Loralei



Johnson, Tholo J (DOH) 1:29 PM



Tom - Treeline (Unverified) 6/6/2024 1:25 PM

Does a P/P have to send in an additional 3 gram sample per lot for the heavy metals test? Or, when testing a 50lb lot for example, can ...

Thank you for bringing this up!

The sample submitted to the lab needs to follow DOH sampling requirements (3gm/3lb flower)(2gm per batch of concentrate). This sample should be used for all required tests (LCB tests and heavy metals).

Tom - Treeline (Unverified) 1:30 PM



- (i) For screening at harvest, three grams for every three pounds of harvested product. Harvest amounts will be rounded up to the next three-pound interval. For example, a harvest of less than three pounds requires at least three grams for testing; a harvest of three or more pounds but less than six pounds requires at least six grams for testing.
- (ii) For screening a lot, three grams per lot.



Roy Sherwood | Compliance Analyst (Unverified) 1:30 PM



I think flexibility in the recordkeeping requirement would be beneficial in section (c), From the Point of Sale standpoint, we often see SKU's that are unique from location to location. Thank you for your consideration.

Tom - Treeline (Unverified) 1:30 PM



Johnson, Tholo J (DOH) 6/6/2024 1:29 PM

Thank you for bringing this up! The sample submitted to the lab needs to follow DOH sampling requirements (3gm/3lb flower)(2gm...

Thanks TJ! It also looks like instead of doing 3g per 3lb, we can also do 3g per lot?



Christine (Unverified) 1:31 PM



Does the lot number or barcode number suffice as the 'stock keeping unit'?

James G Hunt (Unverified) 1:31 PM



Is it LCB/DOH position that they are not entitled to identify name of patient?

Johnson, Tholo J (DOH) 1:31 PM



Because DOH requires a larger representative sample currently, the P/P would need to submit more sample to the lab prior to the lab's homogenization step.

Nick (Unverified) 1:32 PM



Alternatively stated, the sample size for DOH is one gram per pound in increments of three.

Cait B (Unverified) 1:33 PM



I was also wondering this

artie (Guest) (Unverified) 1:33 PM



i am a PP... and i have DOH tested products... and i know the benefits of cannabis for patients, but I am not a doctor... my question is labeling... can i say on my packaging, "This product is known to help..." ( lets say pain management, or sleep aid )



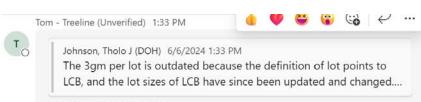
Johnson, Tholo J (DOH) 1:33 PM



Tom - Treeline (Unverified) 6/6/2024 1:30 PM

Thanks TJ! It also looks like instead of doing 3g per 3lb, we can also do 3g per lot?

The 3gm per lot is outdated because the definition of lot points to LCB, and the lot sizes of LCB have since been updated and changed. So, 3 gm/lb, and 2 gm/batch of intermediate or finished concentrate.



Thank you for the clarification!



Walker, Loralei M (DOH) 1:36 PM



artie (Guest) (Unverified) 6/6/2024 1:33 PM

i am a PP... and i have DOH tested products... and i know the benefits of cannabis for patients, but I am not a doctor... my question is...

Take a look at our DOH labeling requirements: <u>Chapter 246-70 WAC:</u> part of that rule is that label must not (b) State or imply any specific medical or therapeutic benefit;...



Johnson, Tholo J (DOH) 1:36 PM



artie (Guest) (Unverified) 6/6/2024 1:33 PM

i am a PP... and i have DOH tested products... and i know the benefits of cannabis for patients, but I am not a doctor... my question is...

I believe there's language specifically saying that those claims can not be made (some WAC or RCW). I'm looking for it and will share if I find it...

Gregory Foster (@CannObserv) (Unverified) 1:36 PM



FYI, the WA Cannabis Integrators Association updated their B2B inventory transfer specification to ensure products can be marked "is\_medical"; so if you're P/P clients are using it, the data is there; here's a summary of the spec change:

https://docs.google.com/document/d/1WFF7hOf\_v-JJvykd5ygtYWJaSQsJ1s7bgjU-fuSV6zI/edit?usp=sharing



Kyla Degrandpre (Unverified) 1:36 PM



The barcode is the sku of the product yes.

Johnson, Tholo J (DOH) 1:36 PM



Walker, Loralei M (DOH), you're awesome







Justin (Unverified) 1:37 PM



the barcodes as they appear on a manifest are used as the SKU of a product

Johnson, Tholo J (DOH) 1:38 PM



WAC 246-70-060; (2)(b)

Christine (Unverified) 1:38 PM



Because each individual lot must be tested to determine whether it is DOH compliant, there technically could be a mix of DOH compliant lots and non-DOH compliant lots under the same 'SKU'. In practice, we don't expect this to be the norm, but there is nothing mandating that all lots under a SKU must be DOH compliant.



Jason Jaques (Unverified) 1:39 PM



Maybe this is something either Tom @ Treeline, DOH, or LCB can answer for me -- So if we, as a retailer, are trying to verify the correct testing is done -- on a product like a tincture -- the COA we receive doesn't always say the testing was done. For instance, we get tinctures from big brands that show "Heavy Metals: N/E" Etc. We have no access to the COAs of the parent lot that was tested before the product was titrated into other products. How do we track those down?



Walker, Loralei M (DOH) 1:39 PM



Yes, DOH wants to underscore the very stringent privacy requirements that go with the patient registry. We are working on solutions related to the excise tax exemption that strictly follow those privacy requirements.

John Kingsbury (Unverified) 1:39 PM



artie (Guest) (Unverified) 6/6/2024 1:33 PM

i am a PP... and i have DOH tested products... and i know the benefits of cannabis for patients, but I am not a doctor... my question is...

Structure function claims are not allowed.



Owen (Unverified) 1:40 PM



Why couldn't the patient just present their recommendation.

Matthew-Skagit Organics (Unverified) 1:41 PM



I think the barcode number on the package itself as it arrives to retail store should be used for tracking



artie (Guest) (Unverified) 1:41 PM



Walker, Loralei M (DOH) 6/6/2024 1:36 PM

Take a look at our DOH labeling requirements: Chapter 246-70 WAC: part of that rule is that label must not (b) State or imply any specific...

hi tholo... after this meeting, is there a phone number i may call you to ask a few questions... artie 360.930.4996 / artie@ftsfarms.com



Tricia (Unverified) 1:41 PM



For retailer we need the date the item the patient name and the retail price including the excise tax for our records

Johnson, Tholo J (DOH) 1:42 PM



Christine (Unverified) 6/6/2024 1:38 PM

Because each individual lot must be tested to determine whether it is DOH compliant, there technically could be a mix of DOH compliant...

I believe that if a DOH compliant lot got mixed with a non-compliant lot, this product would become "cannabix mix" under LCB rules and would need new testing.

John Kingsbury (Unverified) 1:42 PM



Tricia (Unverified) 6/6/2024 1:41 PM

For retailer we need the date the item the patient name and the retail price including the excise tax for our records

My understanding is it is not the patient name, but rather the Patient Identification Number



Tom - Treeline (Unverified) 1:43 PM



Jason Jaques (Unverified) 6/6/2024 1:39 PM

Maybe this is something either Tom @ Treeline, DOH, or LCB can answer for me -- So if we, as a retailer, are trying to verify the correc...

That's a great question, Jason! We have thought of one workaround. But I'm interested to hear what the LCB/DOH/WSDA has to say.



Jason Jaques (Unverified) 1:44 PM Edited



Tom - Treeline (Unverified) 6/6/2024 1:43 PM

That's a great question, Jason! We have thought of one workaround. But I'm interested to hear what the LCB/DOH/WSDA has to say.

I have some thoughts on it, as well. I just want clear answers so the LCB doesn't come knocking, or a customer comes in, and asks for a COA (as we are required to have on hand presentable to both) and I can't prove that the product is truly compliant. I'm not comfortable giving that tax exemption if i can't prove it in an audit. Taxability Presumption is my exact worry!



Johnson, Tholo J (DOH) 1:46 PM



artie (Guest) (Unverified) 6/6/2024 1:41 PM

hi tholo... after this meeting, is there a phone number i may call you to ask a few questions... artie 360.930.4996 / artie@ftsfarms.com

I can give you a call afterwards, Artie 🙄



Jason Jaques (Unverified) 1:47 PM



As that is your response: Should we report brands that are claiming DOH compliance (Via sticker or label) if they can't prove it to me as a retailer?



Owen (Unverified) 1:47 PM



Does that not violate the patients right to tax free medicine



John Kingsbury (Unverified) 1:47 PM



Will a logo on a package serve as prima facia evidence of Compliance?



Melanie Lankhaar (Unverified) 1:48 PM Edited



Yes but these products have the label DOH sticker on them and the retailer can not prove they are compliant.

Jason Jaques (Unverified) 1:48 PM



John Kingsbury (Unverified) 6/6/2024 1:47 PM Will a logo on a package serve as prima facia evidence of Compliance?

I was told by the LCB verbally yesterday that no one approves the putting of the logo on the packaging. The proof is the COA.

Amber Wise (Unverified) 1:48 PM



I (testing lab) has been advising clients that it's up to them to provide BOTH COAs to the store if there are two sets of results associated with a product.



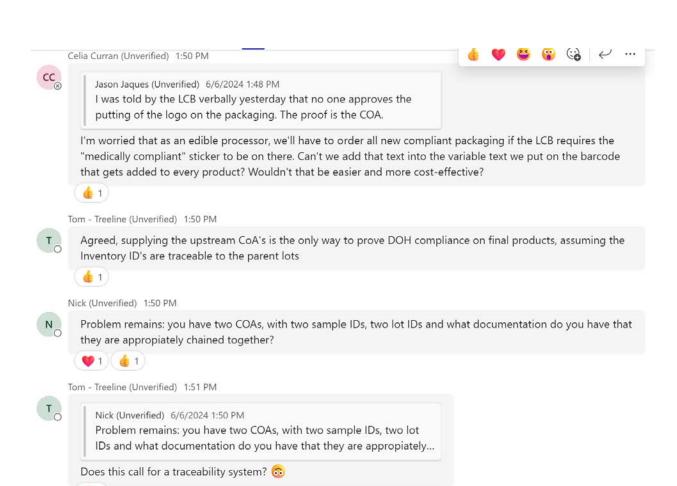
Jason Jaques (Unverified) 1:49 PM



Amber Wise (Unverified) 6/6/2024 1:48 PM
I (testing lab) has been advising clients that it's up to them to provide BOTH COAs to the store if there are two sets of results associated wi...

Thank you, Amber. This is what I have a large brand tracking down for me. This I believe is the only way to go currently.

Other than testing facilities linking parents to sub-lots for retailers and vendors. Such as putting a QR code to the parent (tested for DOH compliance) COA or something of that nature.



**≅** 2













Nick (Unverified) 6/6/2024 1:50 PM

Problem remains: you have two COAs, with two sample IDs, two lot IDs and what documentation do you have that they are appropriately...

Agreed, this has been a problem for YEARS. YEARS AND YEARS. And the DOR is going to come wondering where all this tax money is going... and that might be the only way we get some of it locked down.

Celia Curran (Unverified) 1:52 PM



Nick (Unverified) 6/6/2024 1:50 PM

Problem remains: you have two COAs, with two sample IDs, two lot IDs and what documentation do you have that they are appropriately...

Which means our teams have twice the amount of work to do to pull the appropriate COAs and then label them correctly and send them as an addition to our retailers.

Amber Wise (Unverified) 1:52 PM



It's crazy difficult because no one has any visibility into CCRS, so there's no way to "prove" an intermediate has been tested except the honor system of the licensee. I have been asking clients that have 'final products' tested with us which intermediate product they used to infuse that product and we are combining the old COA with the new COA into one document for easier traceability. However, we are getting MANY samples sub-contracted from other labs for metals testing only, so we have no way of knowing what the other testing results show.



Jason Jaques (Unverified) 1:55 PM



Half hour quicker than monday!



Johnson, Tholo J (DOH) 1:55 PM



DOH is considering requiring a QR code on the packaging linked to the COA. Would this help the above COA discussion?



Celia Curran (Unverified) 1:55 PM



So... what's to stop a high school medical patient from purchasing a bunch of stuff and then turning around and reselling it to their friends?

Amber Wise (Unverified) 1:55 PM



one QR code = one COA, so if there are two COAs associated with the product, still doesn't solve the visiblity issue.



Jason Jaques (Unverified) 1:55 PM



Johnson, Tholo J (DOH) 6/6/2024 1:55 PM

DOH is considering requiring a QR code on the packaging linked to the COA. Would this help the above COA discussion?

Only if they have the QR code that proves compliance. Even if that means requiring them to attach both COAs for their product.



Justin (Unverified) 1:56 PM



you could always attach multiple coa pdfs into a single multi page document and then link that - we have done this at our p/p when testing on a product was done in parts



and the company of th

Craft Elixirs (Unverified) 1:56 PM



The DOH sticker is equal to a discount sticker for Medical patients. This should not be prominent on a package.

Jason Jaques (Unverified) 1:57 PM



The sticker feels like us, as a retailer, are false advertising if we can't prove it.



Johnson, Tholo J (DOH) 1:57 PM



Amber Wise (Unverified) 6/6/2024 1:55 PM one QR code = one COA, so if there are two COAs associated with the product, still doesn't solve the visiblity issue.

Is there a way to link the first COA (intermediate product) to the second (end product)?

in 1 code?

Celia Curran (Unverified) 1:57 PM



Justin (Unverified) 6/6/2024 1:56 PM you could always attach multiple coa pdfs into a single multi page document and then link that - we have done this at our p/p when...

Which still requires so much more work for p/p's to then pull and create outside of our integrator software.

Tom - Treeline (Unverified) 1:58 PM



Johnson, Tholo J (DOH) 6/6/2024 1:57 PM in 1 code?

What if the intermediate product is tested at a different lab than the final product?

Jason Jaques (Unverified) 1:58 PM



Present the need to the integrator software. The develop their product based on the needs of their customers. It's mutually beneficial.



John Kingsbury (Unverified) 1:59 PM



Craft Elixirs (Unverified) 6/6/2024 1:56 PM

The DOH sticker is equal to a discount sticker for Medical patients.

This should not be prominent on a package.

I am not sure how you mean this, but as a consumer, the DOH sticker is also a quality assurance sticker.



Celia Curran (Unverified) 1:59 PM



Tom - Treeline (Unverified) 6/6/2024 1:58 PM

What if the intermediate product is tested at a different lab than the final product?

It would be up to the p/p to create somewhere for those certs to live in order to link them to a qr code

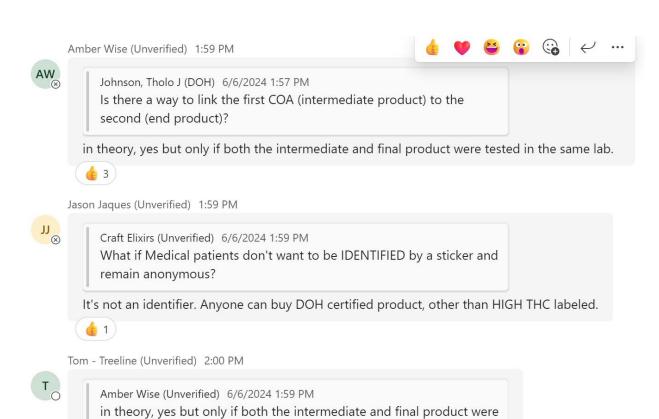


Craft Elixirs (Unverified) 1:59 PM



What if Medical patients don't want to be IDENTIFIED by a sticker and remain anonymous?

7 W 350 GT 32 GT ET-201



tested in the same lab.

Traceability system would be great...

Jason Jaques (Unverified) 2:00 PM

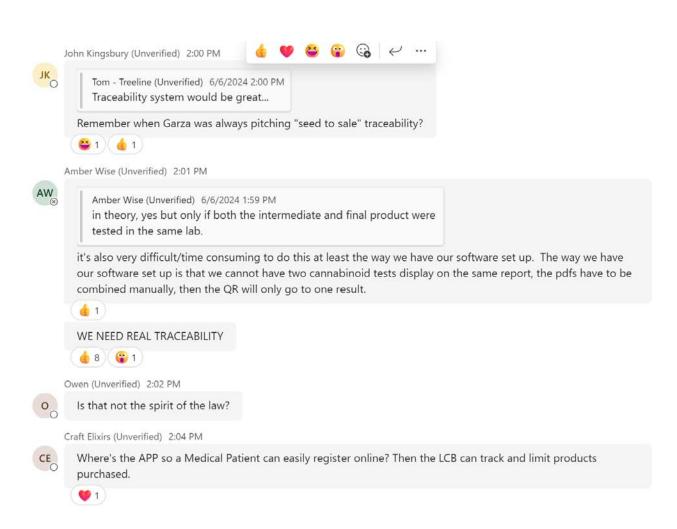
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)) ⊗

Celia Curran (Unverified) 6/6/2024 1:55 PM

So... what's to stop a high school medical patient from purchasing a bunch of stuff and then turning around and reselling it to their...

The same things as current: Nothing.



Owen (Unverified) 2:05 PM



Fundamentally this law is about providing financial relief to patient





Johnson, Tholo J (DOH) 2:06 PM



Craft Elixirs (Unverified) 6/6/2024 2:04 PM

Where's the APP so a Medical Patient can easily register online? Then the LCB can track and limit products purchased.

RCW mandates that the initial visit must be in-person, so there's not much DOH/medical cannabis program folks can do about that.

Craft Elixirs (Unverified) 2:06 PM



The package is about keeping the community safe. Please keep this in mind.

Justin (Unverified) 2:06 PM



this may have been answered already and I missed it, but is the doh sticker itself a requirement on a product for doh compliance? or is the testing and coa attachments sufficient?



Esia Delena (Unverified) 2:06 PM



Q's regarding: "Recording keeping requirements" for a retailer giving exemption for excise tax does LCB require we keep a copy of their medical recognition card? The topic has come up storing customer privacy rules HIPPA. there is a slight contradiction since medical endorsement requires keeping a copy of patient or designated provider

Robert Adams (Unverified) 2:07 PM



I would like a complete walk through of this rule in action for a retailer. Example:



Store x:

Walker, Loralei M (DOH) 2:07 PM



Johnson, Tholo J (DOH) 2:09 PM



a copy of the card would not be suggested as it would have patient name/HIPPA info



Jason Jaques (Unverified) 2:10 PM



Johnson, Tholo J (DOH) 6/6/2024 2:09 PM a copy of the card would not be suggested as it would have patient name/HIPPA info

A recognition card is on'y identifying their name and that they have a "Qualifying condition" and the amount of plants they are allotted. Is identifying someone by, for example, their license plate number and having a handicap placard against HIPPA as well...? Just for my own understanding.

Johnson, Tholo J (DOH) 2:13 PM



Jason Jaques (Unverified) 6/6/2024 2:10 PM

A recognition card is on'y identifying their name and that they have a "Qualifying condition" and the amount of plants they are allotted. Is...

Having a copy of the card is identifying a patients name w/their medication (cannabis). Only keeping a record of the ID# does not









Yes, the medical system has been on life support. Glad there is so much interest in providing products to patients!



artie (Guest) (Unverified) 2:16 PM



how many patients to date are in the DOH database?

Craft Elixirs (Unverified) 2:18 PM



Where does the sticker go?

John Kingsbury (Unverified) 2:18 PM



artie (Guest) (Unverified) 6/6/2024 2:16 PM how many patients to date are in the DOH database ?

my understanding is that about 9,500 patients and 2,000 designated providers,

artie (Guest) (Unverified) 2:19 PM



John Kingsbury (Unverified) 6/6/2024 2:18 PM my understanding is that about 9,500 patients and 2,000 designated providers,

where do i locate the designated providers list

Owen (Unverified) 2:20 PM



So to be clear if a retail license holder has a medical endorsement they must provide the discount on doh compliant product to registered card holders

Is that correct

Tax exemption not discount

Jason Jaques (Unverified) 2:21 PM



artie (Guest) (Unverified) there isn't a list of designated providers, designated providers refer to someone that is designated by the doctor and the patient to obtain medicine for them. For example, if you have a condition that doesn't allow you mobility, if you are a minor below the age you can come into the shop, etc.

Walker, Loralei M (DOH) 2:21 PM



Please reach out to us with DOH-specific questions! medicalcannabis@doh.wa.gov



Cait B (Unverified) 2:21 PM



Sunny on the east side!

John Kingsbury (Unverified) 2:21 PM





2:22 PM

Any questions please email the rules team at rules@lcb.wa.gov







Attendance

RE: WSR 24-10-042

#### **WSLCB Rules:**

I would like to submit the following comments and requests concerning rulemaking about the implementation of HB 1453, in addition to the comments I have already submitted.

#### Concern

In my view, HB 1453 presents a unique and critical opportunity to finally realize the commitment made by the Washington State Legislature to provide reliable, appropriate access to Washington State's qualifying medical cannabis patients. HB 1453 is designed and intended to be a single, yet comprehensive, initiative to resolve multiple deficiencies in our medical cannabis system. HB1453 also includes a five-year sunset and JLARC study. Because so much is riding on a successful implementation of HB 1453, its implementation must go well.

Toward that end, I am concerned that, along with this opportunity will comes the incentives for abuse. I am concerned that abuses of this opportunity could result in a failure and sacrifice of the needed reforms and long-overdue benefits that HB 1453 could provide.

I am deeply concerned about the backroom comments I have heard from some licensees, along with the normalized pattern of 'fudging' QA testing procedures. Therefore, I am urging that additional guardrails be written into rules to deter these harms.

#### Deterrence.

#### Retailers.

There are a variety of ways that retailers could intentionally, or unintentionally, misapply the excise tax exemption. For the most part, the threat of being liable for reimbursing the State for any misapplied tax exemption seems like a substantial deterrence for deliberate misapplication of the exemption.

This liability also provides adequate incentive to assure that stores assume responsibility for understanding, practicing, and properly training their employees on the proper application of the exemption.

While no additional penalties for misapplication of the exemption may be necessary, LCB may want to at least consider whether some sanctions against non-complying stores' eligibility for medical cannabis endorsements are appropriate. I suggest at least considering giving LCB the option to revoking a store's privilege to hold a medical cannabis endorsement for <u>up to</u> two years.

#### **Producer/Processors**

While most p/p's should be assumed to be properly educating themselves about the required application of <u>246-70 rules</u>, and should be assumed to be acting properly, over the years, I have noticed a disturbing amount of improper behavior, including:

- lab shopping
- blending tested product with untested product (sometimes including inversion)
- providing COA's to retailers that do not match the batch of product
- making 246-70 claims on packaging where there is no evidence that the products have been tested to 246-70 standards

Given what is at stake, given the disturbing degree of normalization of circumventing some rules, I am urging LCB to adopt harsh deterrents to misapplication of 246-70 claims and requirements, as they apply to producer/processors, including:

- 1. the ability for LCB to order recalls of improperly labeled and improperly tested product.
- 2. sanctions for mislabeling that greatly exceed those penalties for mislabeling that are already in rule
- 3. the option for LCB to deny a producer/processor from exercising the privilege of selling, or making claims for 246-70 product for <u>up to two years</u>.

Because circumventing testing and labeling rules has become so normalized, because the survival of any real medical cannabis program may depend upon proper compliance, and because the incentives to cheat may be so attractive to some licensees, LCB should consider the harshest of penalties for collusion with labs to circumvent the requirements of HB1463.

#### Labs

In view of the transition of lab accreditation from LCB to WSDA, this layer of monitoring compliance and deterrence of abuse feels trickier. I admit that I am not versed in what jurisdiction of lab practices will look like after the transition. Still, LCB will retain jurisdiction over proper labeling and whether products fit the standards required.

In addition to establishing the ability to recall medical-grade product that does not meet QA or labeling requirements, LCB should consider whether it has an avenue to deny a given labs right to test for 246-70 product for up to two years.

As always I appreciate the seriousness that LCB has taken this critically important task. I agree with the statement of Daniel Jacobs that it is better to do rulemaking well, rather than doing it quickly. Nowhere is that approach more important than it is here. I appreciate your work.

Sincerely, John Kingsbury

references:

WAC 314-55-102. Quality assurance and quality control.

WAC 314-55-1035 Laboratory certification—Suspension and revocation

WAC 314-55-509 Penalty structure

WAC 314-55-523 Category IV.Violations that are significant regulatory violations.

Packaging and labeling. per WAC 314-55-105

WAC 314-55-105 Cannabis product packaging and labeling