

Date: December 23, 2020

To: Jane Rushford, Board Chair

Ollie Garrett, Board Member Russ Hauge, Board Member

From: Audrey Vasek, Policy and Rules Coordinator

Copy: Rick Garza, Agency Director

Megan Duffy, Deputy Director

Justin Nordhorn, Chief of Enforcement

Becky Smith, Licensing Director Jim Morgan, Chief Financial Officer

Kathy Hoffman, Policy and Rules Manager

Subject: CR 102 for Implementation of 2020 Legislation – E2SSB 5549

(Distilleries).

The Policy and Rules Coordinator requests approval to file a rule proposal (CR 102) for the rule making described in the CR 102 Memorandum attached to this order and presented at the Board meeting on December 23, 2020.

If approved for filing, the tentative timeline for this rule proposal is as follows:

December 23, 2020	Board is asked to approve filing proposed rules (CR 102). CR 102 filed with the Office of the Code Reviser. LCB webpage updated and notice circulated by GovDelivery distribution list. Formal comment period begins.
January 6, 2021	Notice published in the Washington State Register.
February 3, 2021	Public hearing held and formal comment period ends.
No earlier than February 17, 2021	Board is asked to adopt rules if no substantive changes are made (CR 103). Concise Explanatory Statement provided to individuals who offered written or oral comment at the public hearing, and during the formal comment period, consistent with RCW 34.05.325. CR 103 and adopted rules are filed with the Office of the Code Reviser. LCB webpage updated and notice circulated by GovDelivery distribution list.
March 20, 2021	Rules are effective 31 days after filing (unless otherwise specified), consistent with RCW 34.05.380(2).

Approve	Disapprove		
Approve	Diagnaraya	Jane Rushford, Chair	Date
Approve	Disapprove	Ollie Garrett, Board Member	Date
Approve	Disapprove	Russ Hauge, Board Member	Date

Attachments: CR 102 Memorandum



CR 102 Memorandum

Regarding Implementation of 2020 Legislation – E2SSB 5549 (Distilleries).

Date: December 23, 2020

Presented by: Audrey Vasek, Policy and Rules Coordinator

Background

The Washington State Liquor and Cannabis Board (WSLCB) began to consider rule revisions to implement Engrossed Second Substitute Senate Bill (E2SSB) 5549 (chapter 238, Laws of 2020)¹ related to distilleries by initiating a formal rule inquiry under WSR # 20-16-150 on August 5, 2020.

E2SSB 5549 modified the privileges and requirements for distillery and craft distillery licenses, and established a new off-site tasting room license available to distillery and craft distillery licensees beginning January 1, 2021.

Distillery or craft distillery licensees that choose to apply for the new off-site tasting room license created by E2SSB 5549 must pay a \$2000 annual fee that is mandated by statute.² A distillery or craft distillery licensed production facility is eligible for up to two off-site tasting room licenses located in the state. The total number of off-site tasting room licenses that may be issued is limited to one hundred fifty.³

A licensed distillery or craft distillery operating any on-site or off-site tasting room must provide food offerings, for free or for sale, to customers during public service hours.⁴

E2SSB 5549 also authorizes jointly operated off-site tasting rooms and jointly operated conjoined consumption areas.⁵ Jointly operated off-site tasting rooms are authorized for any distillery, craft distillery, domestic winery, or any combination of these licensees. Jointly operated conjoined consumption areas are authorized for any domestic brewery, microbrewery, domestic winery,

¹ E2SSB 5549 is largely codified in RCW 66.24.140 through 66.24.148.

² RCW 66.24.146

³ RCW 66.24.1473

⁴ RCW 66.24.1471

⁵ RCW 66.24.1472

distillery, or craft distillery, or any combination of these licensees, whose property parcels or buildings are located in direct physical proximity to one another.

Stakeholder Engagement

The WSLCB held a virtual Listen and Learn session to gather public feedback and suggestions for revisions to conceptual draft rules⁶ for implementation of E2SSB 5549 on November 17, 2020, from 1:00 to 3:10 PM. The Listen and Learn session was open to any interested members of the public, and messaging for the Listen and Learn session was sent to all WSLCB GovDelivery subscriber lists two weeks prior to the event.⁷ At a peak, there were over forty people in attendance.

The feedback received during Listen and Learn Session is provided in Attachment A to this memo. The WSLCB incorporated feedback received at the Listen and Learn session into the proposed rule language by making a number of changes including, but not limited to, the following:

- Adding language throughout the proposed rules stating that licensees should contact their local government offices for information about local city or county requirements.
- Clarifying that the thirty percent limit on gross revenue per tasting room derived from the sale of adulterated products for on-premises consumption is an annual limit, and that revenue that exceeds the thirty percent limit in any one month does not violate the limit as long as the licensee is below the limit for the calendar year. (WAC 314-28-065)
- Clarifying that the limit of four winery additional locations (under RCW 66.24.17 and WAC 314-24-161) does not apply to the two jointly operated off-site tasting room locations allowed under RCW 66.24.1472. (WAC 314-28-310)
- Adding language providing guidance about the statutory requirement (in RCW 66.24.1472) to share staffing resources at jointly operated off-site tasting rooms and jointly operated conjoined consumption areas. (WAC 314-28-310 and 314-28-320)
- Revising the penalties for failure to maintain the thirty percent annual limit on overall gross revenue per tasting room derived from sales of adulterated spirits for on-premises consumption. (WAC 314-29-035)

Estimated Costs of Compliance

For the purpose of the minor cost analysis required by the Regulatory Fairness Act in chapter 19.85 RCW, the CR 102 includes estimated business costs of

CR 102 Memo—E2SSB 5549 Distilleries

⁶ These conceptual draft rules were developed through a series of collaborative internal project team meetings with WSLCB staff from across the Licensing, Enforcement and Education, and Finance divisions, as well as Public Health and Prevention.

⁷ See Attachment B, GovDelivery Messaging for the 11/17/20 Listen and Learn Session.

compliance with the proposed rules. These estimated costs of compliance and the relevant minor cost threshold estimates are described in detail in the CR 102 form.

Rule Necessity

The proposed rules are needed to align existing rules with and implement the law as established by E2SSB 5549. Specifically:

- The following sections in chapter 314-28 WAC are amended: WAC 314-28-005 "Definitions."; 314-28-030 "What does a distillery license allow?"; and 314-28-050 "What does a craft distillery license allow?".
- The following sections in chapter 314-28 WAC are new: WAC 314-28-065
 "Sampling, service, and sales requirements for distillery and craft distillery
 licensees."; 314-28-066 "Tasting room age restrictions for distillery and
 craft distillery licensees."; 314-28-067 "Food offerings requirements."; 31428-300 "Off-site tasting room license."; 314-28-310 "Jointly operated off site tasting rooms."; and 314-28-320 "Jointly operated conjoined
 consumption areas."
- The following section in chapter 314-28 WAC is repealed: WAC 314-28-095 "Farmer's market spirits sales."
- The following section in chapter 314-29 WAC is amended: WAC 314-29-035 "Group 4 nonretail violations."

Description of Rule Changes

Amended section. WAC 314-28-005, relating to definitions. The proposed revisions include adding a definition of "off-site tasting room" and a cross-reference to RCW 66.24.146. An introductory sentence is added as a technical update, stating that the definitions apply throughout chapter 314-28 RCW unless the context clearly requires otherwise.

Amended section. WAC 314-28-030, relating to distillery licenses. The proposed revisions include removing language in subsection (1) that corresponds to language that was deleted or amended by E2SSB 5549 and adding a cross-reference to the authorizing statute, RCW 66.24.140. A new subsection (2) is added containing cross-references to applicable laws and rules. A new subsection (4) is added containing language related to obtaining a spirits, beer, and wine restaurant license consistent with RCW 66.24.1474.

Amended section. WAC 314-28-050, relating to craft distillery licenses. The proposed revisions include removing language in subsection (1) that corresponds to language that was deleted or amended by E2SSB 5549 and adding a cross-reference to the authorizing statute, RCW 66.24.145. A new subsection (2) is added containing cross-references to applicable laws and rules. A cross-reference to RCW 66.24.140 is added to subsection (3) to provide context for the one hundred fifty thousand proof gallon limit for craft distilleries, and cross-

references to RCW 66.24.1474 and 66.24.400 are added to subsection (4) related to obtaining a spirits, beer, and wine restaurant license.

New section. WAC 314-28-065, relating to sampling, service, and sales requirements. The proposed rule section implements the statutory requirements in RCW 66.24.140 and 66.24.145 applicable to distillery and craft distillery licensees that sell spirits and other authorized alcohol products (such as vermouth or sparking wine) for off-premises or on-premises consumption, or sell servings of adulterated spirits (mixed drinks) for on-premises consumption. These statutory requirements include, but are not limited to, the alcohol stock-keeping unit requirement⁸ and the thirty percent annual limit on revenue derived from sales of adulterated spirits for on-premises consumption.⁹

New section. WAC 314-28-066, relating to tasting room age restrictions. The proposed rule section implements the statutory requirements related to tasting room age restrictions in RCW 66.24.140 and 66.24.145 applicable to distillery and craft distillery licensees. For example, the requirement that persons under the age of twenty-one be accompanied by their parent or legal guardian in order to enter a tasting room, and that tasting rooms include a designated area for persons under the age of twenty-one.

New section. WAC 314-28-067, relating to food offerings requirements. The proposed rule section implements RCW 66.24.1471 by describing the food offerings requirements applicable to distilleries, craft distilleries, and off-site tasting rooms.¹⁰

New section. WAC 314-28-300, relating to off-site tasting room licenses. The proposed rule section implements RCW 66.24.146, which creates the new off-site tasting room license available to distillery or craft distillery licensees, and includes a reference to the annual fee for the new license, which is set by law at \$2000. The proposed rule section also includes a cross-reference to the limit on the total number of off-site tasting room licenses under RCW 66.24.1473, and includes cross-references to other applicable laws and rules.

New section. WAC 314-28-310, relating to jointly operated off-site tasting rooms. The proposed rule section implements the statutory requirements in RCW 66.24.1472 related to jointly operated off-site tasting rooms. These requirements

⁸ At any one time, no more than twenty-five percent of a licensee's total alcohol stock-keeping units may be vermouth, sparkling wine, or spirits produced by another licensee. However, if a distillery sells fewer than twenty alcohol stock-keeping units of products of its own production, it may sell up to five stock-keeping units of vermouth, sparkling wine, or spirits produced by another licensee. RCW 66.24.140(3)(a) and 66.24.145(4)(a).

⁹ Revenue derived from sales of adulterated spirits (mixed drinks) for on-premises consumption must not comprise more than thirty percent of the overall gross revenue earned in the tasting room during the calendar year. RCW 66.24.140(2)(c)(ii) and 66.24.145(3)(b).

¹⁰ RCW 66.24.1471(5) states: "Requirements for food offerings shall be determined by the board in rule."

are applicable to any distillery, craft distillery, or winery, or any combination of these licenses, who choose to jointly operate an off-site tasting room location. Cross-references to applicable laws and rules are included.

New section. WAC 314-28-320, relating to jointly operated conjoined consumption areas. The proposed rule section implements the statutory requirements in RCW 66.24.1472 related to jointly operated conjoined consumption areas. These requirements are applicable to breweries, microbreweries, wineries, distilleries, or craft distilleries, or any combination of these licensees, whose property parcels or buildings are located in direct physical proximity to one another. Cross-references to applicable laws and rules are included.

Amended section. WAC 314-29-035, relating to penalties—Group 4 nonretail violations. The proposed revisions to this rule section implement E2SSB 5549 by updating the penalty schedule to include violations of the new statutory requirements. Penalties corresponding to violations of the requirements related to food offerings, alcohol stock-keeping units, and the thirty percent annual limit on revenue derived from sales of adulterated spirits (mixed drinks) for onpremises consumption, are added to the penalty schedule, along with cross-references to the appropriate RCWs and WACs.

Repealed section. WAC 314-28-095, relating to farmer's market spirits sales. The proposed repeal of this section is necessary to implement E2SSB 5549, which deleted the statutory language creating the distillery and craft distillery farmer's market spirits sales endorsement.¹¹

Attachments:

Attachment A. (Table containing public feedback received during Listen and Learn Session on November 17, 2020.)

Attachment B. (GovDelivery Messaging re Listen and Learn Session.)

CR 102 Memo—E2SSB 5549 Distilleries

¹¹ See RCW 66.24.145(4) as it existed prior to the June 11, 2020, effective date of the amendments made by E2SSB 5549 to this section.

PROPOSED RULE MAKING



CR-102 (December 2017) (Implements RCW 34.05.320)

Do **NOT** use for expedited rule making

	201101 400		'
Agency: Wa	shington State Liqu	or and Cannabis Board	•
⊠ Original No	tice		
☐ Supplemen	tal Notice to WSR		
☐ Continuanc	e of WSR		
⊠ Preproposa	I Statement of Inqu	uiry was filed as WSR 20-16-150	; or
☐ Expedited F	Rule MakingPropo	osed notice was filed as WSR	; or
☐ Proposal is	exempt under RC\	<i>N</i> 34.05.310(4) or 34.05.330(1); or	r
☐ Proposal is	exempt under RC\	N	
The following distillery license The following distillery and critical and the following and the following The following	sections in chapte e allow?"; and 314-2 sections in chapte aft distillery licensee od offerings require; and 314-28-320 "Je section in chapter section in chapter	r 314-28 WAC are amended: WAG 8-050 "What does a craft distillery or 314-28 WAC are new: WAC 314 es."; 314-28-066 "Tasting room age ments."; 314-28-300 "Off-site tasting intly operated conjoined consump 314-28 WAC is repealed: WAC 314-28 WAC 31	-28-065 "Sampling, service, and sales requirements for restrictions for distillery and craft distillery licensees."; and room license."; 314-28-310 "Jointly operated off-site
Hearing locati	. ,		_
Date:	Time:	Location: (be specific)	Comment:
February 3, 20	21 10:00 am	In response to the coronavirus disease 2019 (COVID-19) public health emergency, the Board will not provide a physical location for this hearing to promote social distancing and the safety of the citizens of Washington state. A virtual public hearing, without a	For more information about Board meetings, please visit https://lcb.wa.gov/Boardmeetings/Board_meetings

Date of intended adoption: No earlier than February 17, 2021. (Note: This is NOT the effective date)

segments.

physical meeting space, will be held instead. Board members, presenters, and staff will all participate remotely. The public may login using a computer or device, or call-in using a phone, to listen to the meeting through the Webex application. The public may provide verbal comments during the specified public comment and rules hearing

Submit written comments to:

Name: Audrey Vasek

Address: 1025 Union Avenue, Olympia, WA 98501

Email: rules@lcb.wa.gov

Fax: 360-664-9689

Other:

By (date) February 3, 2021

Assistance for persons with disabilities:

Contact Claris Nhanabu, ADA Coordinator, Human Resources

Phone: 360-664-1642 Fax: 360-664-9689

TTY: 7-1-1 or 1-800-833-6388 Email: Claris.Nhanabu@lcb.wa.gov

Other:

By (date) January 27, 2021

Purpose of the proposal and its anticipated effects, including any changes in existing rules: The purpose of this rule proposal is to align existing rule language with changes made to the law by E2SSB 5549 and establish new rule sections needed to implement the law. Specifically, the rule proposal:

- Amends WAC 314-28-005, relating to definitions. The proposed revisions include adding a definition of "off-site
 tasting room" and a cross-reference to RCW 66.24.146. An introductory sentence is added as a technical update,
 stating that the definitions apply throughout chapter 314-28 RCW unless the context clearly requires otherwise.
- Amends **WAC 314-28-030**, relating to distillery licenses. The proposed revisions include removing language in subsection (1) that corresponds to language that was deleted or amended by E2SSB 5549 and adding a cross-reference to the authorizing statute, RCW 66.24.140. A new subsection (2) is added containing cross-references to applicable laws and rules. A new subsection (4) is added containing language related to obtaining a spirits, beer, and wine restaurant license consistent with RCW 66.24.1474.
- Amends **WAC 314-28-050**, relating to craft distillery licenses. The proposed revisions include removing language in subsection (1) that corresponds to language that was deleted or amended by E2SSB 5549 and adding a cross-reference to the authorizing statute, RCW 66.24.145. A new subsection (2) is added containing cross-references to applicable laws and rules. A cross-reference to RCW 66.24.140 is added to subsection (3) to provide context for the one hundred fifty thousand proof gallon limit for craft distilleries, and cross-references to RCW 66.24.1474 and 66.24.400 are added to subsection (4) related to obtaining a spirits, beer, and wine restaurant license.
- Creates a new section WAC 314-28-065, relating to sampling, service, and sales requirements. The proposed rule section implements the statutory requirements in RCW 66.24.140 and 66.24.145 applicable to distillery and craft distillery licensees that sell spirits and other authorized alcohol products (such as vermouth or sparking wine) for off-premises or on-premises consumption, or sell servings of adulterated spirits (mixed drinks) for on-premises consumption. These statutory requirements include, but are not limited to, the alcohol stock-keeping unit requirement and the thirty percent annual limit on revenue derived from sales of adulterated spirits for on-premises consumption.
- Creates a new section WAC 314-28-066, relating to tasting room age restrictions. The proposed rule section
 implements the statutory requirements related to tasting room age restrictions in RCW 66.24.140 and 66.24.145
 applicable to distillery and craft distillery licensees. For example, the requirement that persons under the age of
 twenty-one be accompanied by their parent or legal guardian in order to enter a tasting room, and that tasting rooms
 include a designated area for persons under the age of twenty-one.
- Creates a new section WAC 314-28-067, relating to food offerings requirements. The proposed rule section
 implements RCW 66.24.1471 by describing the food offerings requirements applicable to distilleries, craft distilleries,
 and off-site tasting rooms.
- Creates a new section WAC 314-28-300, relating to off-site tasting room licenses. The proposed rule section
 implements RCW 66.24.146, which creates the new off-site tasting room license available to distillery or craft
 distillery licensees, and includes a reference to the annual fee for the new license, which is set by law at \$2000. The
 proposed rule section also includes a cross-reference to the limit on the total number of off-site tasting room licenses
 under RCW 66.24.1473, and includes cross-references to other applicable laws and rules.
- Creates a new section WAC 314-28-310, relating to jointly operated off-site tasting rooms. The proposed rule section
 implements the statutory requirements in RCW 66.24.1472 related to jointly operated off-site tasting rooms. These
 requirements are applicable to any distillery, craft distillery, or winery, or any combination of these licenses, who
 choose to jointly operate an off-site tasting room location. Cross-references to applicable laws and rules are included.
- Creates a new section **WAC 314-28-320**, relating to jointly operated conjoined consumption areas. The proposed rule section implements the statutory requirements in RCW 66.24.1472 related to jointly operated conjoined consumption areas. These requirements are applicable to breweries, microbreweries, wineries, distilleries, or craft distilleries, or any combination of these licensees, whose property parcels or buildings are located in direct physical proximity to one another. Cross-references to applicable laws and rules are included.
- Amends WAC 314-29-035, relating to penalties—Group 4 nonretail violations. The proposed revisions to this rule
 section implement E2SSB 5549 by updating the penalty schedule to include violations of the new statutory
 requirements. Penalties corresponding to violations of the requirements related to food offerings, alcohol stockkeeping units, and the thirty percent annual limit on revenue derived from sales of adulterated spirits (mixed drinks)
 for on-premises consumption, are added to the penalty schedule, along with cross-references to the appropriate
 RCWs and WACs.

to impleme		armer's market spirits sales. The proposed repeal of the statutory language creating the distillery and	•
	ing proposal: The proposed SSB 5549. See purpose state	rules are needed to align existing rules with and ir ment.	nplement the law as
Statutory authori	ty for adoption: RCW 66.24.	148, 66.24.1471, and 66.08.030.	
	blemented: E2SSB 5549 (cha .1473, 66.24.1474.	apter 238, Laws of 2020); RCW 66.24.140, 66.24.1	45, 66.24.146, 66.24.1471,
Is rule necessary	because of a:		
Federal Lav			☐ Yes ⊠ No
Federal Cou	urt Decision?		☐ Yes ⊠ No
State Court If yes, CITATION:	Decision?		☐ Yes ⊠ No
matters: None.		ny, as to statutory language, implementation, e	enforcement, and fiscal
Name of propone	ent: (person or organization) W	Vashington State Liquor and Cannabis Board	□ Private□ Public☑ Governmental
Name of agency	personnel responsible for:		
	Name	Office Location	Phone
Drafting: Rules Coordinator	Audrey Vasek, Policy and	1025 Union Avenue, Olympia WA, 98501	360-664-1758
Implementation: Licensing	Becky Smith, Director of	1025 Union Avenue, Olympia, WA. 98501	360-664-1753
Enforcement: Enforcement	Justin Nordhorn, Chief of	1025 Union Avenue, Olympia, WA, 98501	360-664-1726
Is a school district If yes, insert stater		equired under RCW 28A.305.135?	□ Yes ⊠ No
The public may Name: Address Phone: Fax: TTY: Email: Other:		listrict fiscal impact statement by contacting:	
☐ Yes: A pre Name:		N 34.05.328? may be obtained by contacting:	
Address Phone: Fax:			

⊠ No: analysis Addition exempt	requirements unless requested by the joint adr ally, these proposed rules do not qualify as sigr from cost-benefit analysis requirements under F The rule proposal creates new rule sections and	ministrative nificant legi RCW 34.05 d amends of ed by E2SS s reference	slative rules under RCW 34.05.328(5)(c), and are 5.328(5)(b): or repeals existing rule sections to implement and align 6B 5549 consistent with RCW 34.05.328(5)(b)(v).
	Fairness Act Cost Considerations for a Sm		•
	oposal, or portions of the proposal, may be exe 85 RCW). Please check the box for any applica		requirements of the Regulatory Fairness Act (see
☐ This rul adopted so regulation t adopted. Citation and ☐ This rul defined by	e proposal, or portions of the proposal, is exemplely to conform and/or comply with federal staturistic rule is being adopted to conform or comply of description: e proposal, or portions of the proposal, is exempled to the proposal of this proposal.	pt under R0 te or regula with, and d pt because roposed ru	CW 19.85.061 because this rule making is being ations. Please cite the specific federal statute or escribe the consequences to the state if the rule is not the agency has completed the pilot rule process le.
		pt under the	e provisions of RCW 15.65.570(2) because it was
	a referendum.	nt.undar D	2W 40.05.025(2). Obesit all that apply:
	e proposal, or portions of the proposal, is exemp		
	RCW 34.05.310 (4)(b)		RCW 34.05.310 (4)(e)
	(Internal government operations)		(Dictated by statute)
	RCW 34.05.310 (4)(c)		RCW 34.05.310 (4)(f)
	(Incorporation by reference)		(Set or adjust fees)
	RCW 34.05.310 (4)(d)		RCW 34.05.310 (4)(g)
	(Correct or clarify language)		((i) Relating to agency hearings; or (ii) process
			requirements for applying to an agency for a license or permit)
⊠ This rul (e)).	e proposal, or portions of the proposal, is exemp	pt under R0	CW 19.85.025(3) by way of RCW 34.05.310 (4) (c) and
Explanation the repeal of 310, and 3 (SBEIS) re- statute who	of WAC 314-28-095, and the new rules added a 14-28-320, are exempt from the Regulatory Fair quirement under RCW 34.05.310(4)(c) and (e). ere appropriate consistent with RCW 34.05.310(s WAC 314 ness Act's The propos (4)(c), and (314-28-005, 314-28-030, 314-28-050, and 314-29-035, 4-28-065, 314-28-066, 314-28-067, 314-28-300, 314-28-(RFA) Small Business Economic Impact Statement sed rules incorporate by reference or explicitly restate create or amend rule sections to implement and align SSB 5549 consistent with RCW 34.05.310(4)(e).
	COMPLETE THIS SECTION	ONLY IF I	NO EXEMPTION APPLIES
If the propo	sed rule is not exempt , does it impose more-th	an-minor c	osts (as defined by RCW 19.85.020(2)) on businesses?
⊠ No B	riefly summarize the agency's analysis showing	how costs	were calculated.
proposed r			ated costs of compliance when analyzing whether the costs" as defined in RCW 19.85.020(2) on businesses
new act licensee distillery areas fo jointly o	ivities that distillery or craft distillery licensees mes must comply with. For example, a combination promises, food offerings are required during prominors. Licensees have the option of applying perating off-site tasting rooms and conjoined co	nay choose on of indoor ublic servic g for up to to nsumption	eries: \$0 to \$1855. E2SSB 5549 permits a wide range of to engage in, and creates new requirements that and outdoor seating is allowed at the distillery or craft e hours, and tasting rooms must include designated wo off-site tasting room licenses, and have the option of areas. These requirements and optional activities are lementing E2SSB 5549 are largely exempt from the

minor-cost analysis under the RFA to the extent that these new requirements are explicitly dictated by statute. For example, the \$2000 off-site tasting room license fee required by RCW 66.24.146 is not included in the estimated cost of compliance because it is legislatively mandated and therefore exempt from inclusion in the minor cost analysis under RCW 19.85.025(3) by way of RCW 34.05.310(4)(e). Similarly, the food offerings and designated area requirements are explicitly dictated by statute, so the costs associated with complying with these rules are exempt from analysis.

Portions of the rules not explicitly dictated by statute, but necessary to implement E2SSB 5549, include licensing and monthly sales summary fee reporting requirements. A breakdown of the estimated costs of compliance associated with these requirements is provided below.

Monthly Production and Sales Summary Fee Reporting—Administrative costs.

A distillery or craft distillery licensee that opens an off-site tasting room or sells products not of their own production will have new administrative costs related to recordkeeping and filing the monthly production and sales summary fee reports, which have been revised to include reporting for selling spirits produced by another distillery or craft distillery for consumption, and selling certain other authorized alcohol produces (e.g. vermouth, sparkling wine) as allowed by E2SSB 5549.

Costs of recordkeeping vary widely depending on the method chosen by the licensee. Licensees could purchase and maintain a point of sale accounting system, or could keep receipt books and summary journals. Licensees could choose to hire or outsource accounting or do the work themselves. Time spent is also dependent on methodology. Setting up a system (tracking stock-keeping units and categories in the point of sale system or in spreadsheets) could initially take several hours. Reporting time is dependent upon initial set up. The figures needed to fill out the monthly reporting forms could be retrieved in minutes or hours depending on how an individual licensee's system is set up.

To determine a reasonable range of time that licensees might spend on completing the portions of the monthly reporting forms corresponding to implementation of E2SSB 5549, four licensees were interviewed. One licensee (L1) interviewed stated that, based on a survey they conducted in which three other licensees responded, they believed it would take double the amount time it currently takes them, for around ten hours total per month. A second licensee (L2) interviewed also stated that they believed it would take them double the amount time it currently takes them, for around two hours total per month. A third licensee (L3) interviewed stated that with the extra work in processing, it would take three to four hours per month, and estimated that in a worst case scenario it might take two to three times more than the amount of time they currently spend. A fourth licensee (L4) interviewed stated that it would take them less than an hour to fill out the additional information required because they have already set up their point of sale system to track the appropriate categories. For the purpose of the minor-cost analysis, the Board took the average of the time estimates provided by the four licensees interviewed [(L1 & the three other licensees surveyed by L1 (4x10 hours) + L2 (2 hours) + L3 (4 hours) + L4 (1 hour))/7 total licensees = 6.71 hours]. For the purpose of estimating compliance costs, this time is rounded up to 7 hours/ month.

Based on these licensee interviews, the Board estimates that licensees that open an off-site tasting room or sell products not of their own production will spend anywhere between one to ten hours a month to complete the portions of the monthly reporting forms corresponding to implementation of E2SSB 5549, with an average of approximately seven hours each month, or eighty-four hours annually.

According to the 2019 Occupational Employment Statistics (OES) Databook available in the Employment Security Department (ESD) labor market report library (https://esd.wa.gov/labormarketinfo/report-library), the average hourly wage in Washington State for Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (using the Standard Occupational Classification (SOC) Code 43-6014) is \$21.31. Based on that data, the estimated cost for the administrative activities related to filing the production and sales summary fee reports is \$1790.04 [\$21.31 avg. hourly wage x 84 hours = \$1790.04]. For the purpose of the minor cost calculations, these estimated administrative costs are rounded to \$1790 annually.

A distillery or craft distillery that chooses to jointly operate an off-site tasting room or a conjoined consumption area will not have any additional monthly reporting requirements beyond those associated with the underlying license types.

Licensing—Administrative costs.

A distillery or craft distillery licensee that chooses to apply for the new off-site tasting room license under RCW 66.24.146 will have additional administrative costs related to licensing. The Board estimates that applicants will spend approximately three hours in order to complete an initial application for an off-site tasting room license (which includes ninety minutes for the applicant to complete the application and answer follow up questions, and roughly ninety minutes for interactions with Board staff on required information and an investigator interview). For renewals of the license in subsequent years, the Board estimates that applicants will spend fifteen to twenty minutes on the licensing process (which includes the online renewal application process and inputting financial information for payment of the fee.).

According to the 2019 OES Databook, the average hourly wage in Washington State for Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (using the SOC Code 43-6014) is \$21.31. Based on that data, the

estimated cost for these administrative activities during the initial application year is \$63.93 [\$21.31 avg. hourly wage x 3 hours = \$63.93], and the estimated cost during subsequent renewal years is \$7.10 [\$21.31 avg. hourly wage x 0.3 hour = approximately \$7.10]. For the purpose of the minor cost calculations, these estimated administrative costs are rounded up to \$65 and \$10, respectively.

A distillery or craft distillery that chooses to jointly operate an off-site tasting room will not have any additional licensing costs beyond those associated with the underlying license types.

A distillery or craft distillery that chooses to jointly operate a conjoined consumption area at an existing licensed location will have licensing costs related to an alteration request. The Board estimates that the time needed for an alteration request is forty minutes (twenty minutes to submit the request, and twenty minutes for interaction with Board staff for follow-up questions). According to the 2019 OES Databook, the average hourly wage in Washington State for Secretaries and Administrative Assistants, Except Legal, Medical, and Executive (using the SOC Code 43-6014) is \$21.31. Based on that data, the estimated cost for these administrative activities during is a one-time cost of \$14.21 [\$21.31 avg. hourly wage x 0.6 hour = approximately \$14.21]. For the purpose of the minor cost calculations, this estimated administrative cost is rounded up to \$15.

Total Administrative Costs

For the reasons described above, the Board estimates that the total annual cost of compliance for distillery or craft distillery licensees will range between \$0 to \$1855. Licensees that choose not to open an off-site tasting room or sell products not of their own production will not have any additional costs (\$0). For licensees that choose to sell products not of their own production, the estimated annual cost of compliance is \$1790 related to filing monthly reports. For licensees that choose to apply for an off-site tasting room license, the estimated annual cost of compliance is \$1855 in the initial application year (\$1790 related to filing monthly reports + \$65 related to licensing) and \$1800 in subsequent renewal years (\$1790 related to filing monthly reports + \$10 related to licensing). For licensees that wish to jointly operate a conjoined consumption area at an existing licensed location where an alteration request is needed, a one-time compliance cost of \$15 should be added to these estimated costs of compliance.

(2) Estimated annual cost of compliance for wineries: \$0 to \$65. There are no new costs for winery licensees that continue operating as usual, without engaging in any of the new privileges allowed by E2SSB 5549, such as jointly operating an off-site tasting room or a conjoined consumption area.

A winery licensee that wishes to jointly operate an off-site tasting room with a distillery or craft distillery licensee will have the same administrative costs related to licensing for the off-site tasting room as described above for distilleries and craft distilleries (\$65 during the initial application year and \$10 in subsequent renewal years).

A winery licensee that wishes to jointly operate a conjoined consumption area at an existing licensed location will have the same administrative costs related to an alteration request as described above for distilleries and craft distilleries (a one-time cost of \$15).

(3) Estimated annual cost of compliance for breweries or microbreweries: \$0 to \$15. There are no new costs for brewery or microbrewery licensees that continue operating as usual, without engaging in any of the new privileges allowed by E2SSB 5549, such as jointly operating a conjoined consumption area. A brewery or microbrewery licensee that wishes to jointly operate a conjoined consumption area at an existing licensed location will have the same administrative costs related to an alteration request as described above for distilleries and craft distilleries (a one-time cost of \$15).

Minor Cost Threshold Estimates: The Board applied North American Industry Classification System (NAICS) codes 312140 for Distilleries, 312130 for Wineries, and 312120 for Breweries to estimate the minor cost thresholds for distillery, craft distillery, winery, brewery, and microbrewery licensees. According to the 2017 NAICS Manual (https://www.census.gov/library/publications/2017/econ/2017-naics-manual.html), the distillery industry (312140) "comprises establishments primarily engaged in one or more of the following: (1) distilling potable liquors (except brandies); (2) distilling and blending liquors; and (3) blending and mixing liquors and other ingredients." The winery industry (312130) "comprises establishments primarily engaged in one or more of the following: (1) growing grapes and manufacturing wines and brandies; (2) manufacturing wines and brandies from grapes and other fruits grown elsewhere; and (3) blending wines and brandies." The brewery industry (312120) "comprises establishments primarily engaged in brewing beer, ale, lager, malt liquors, and nonalcoholic beer." There are no separate NAICS codes available for craft distilleries or microbreweries.

As shown in the table below, the highest estimated cost of compliance for each of these industries (\$1855 for Distilleries, \$65 for Wineries, and \$15 for Breweries) does not exceed the minor cost estimate for these industries (\$2,076.60 for Distilleries, \$3,453.63 for Breweries, and \$3,581.58 for Wineries), so a small business economic impact statement (SBEIS) is not required under RCW 19.85.030.

2017 Industry NAICS Code	Estimated Cost of Compliance	Industry Description	NAICS Code Title	Minor Cost Estimate - Max of 1%Pay, 0.3%Rev, and \$100	1% of Avg Annual Payroll . (0.01*AvgPay)	0.3% of Avg Annual Gross Business Income (0.003*AvgGBI)	
312140	\$1855	Distilleries	Distilleries	\$2,076.60	\$2,076.60 2018 Dataset pulled from ESD	\$1,471.28 2018 Dataset pulled from DOR	
312130	\$65	Wineries	Wineries	\$3,581.58	\$3,581.58 2018 Dataset pulled from ESD	\$3,369.76 2018 Dataset pulled from DOR	
312120	\$15	Breweries	Breweries	\$3,453.63	\$3,244.72 2018 Dataset pulled from ESD	\$3,453.63 2018 Dataset pulled from DOR	
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Name: Jane F	ame: Jane Rushford						

Title: Chair

WAC 314-29-035 Group 4 nonretail violations. Group 4 violations are violations involving the manufacture, supply, and/or distribution of liquor by nonretail licensees and prohibited practices between a nonretail licensee and a retail licensee.

Violation type	1st Violation	2nd Violation in a two-year window	3rd Violation in a two-year window	4th Violation in a two-year window
Providing credit to a retail licensee. RCW 66.28.010 WAC 314-12-140 WAC 314-12-145 WAC 314-13-015 WAC 314-13-020	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Quantity discount. RCW 66.28.170 RCW 66.28.180	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Giving away liquor in violation of liquor law or rule. RCW 66.28.040 WAC 314-64-080 WAC 314-64-08001	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Consignment sales/ return of product in violation of liquor law or rule. RCW 66.28.010 WAC 314-12-140 WAC 314-13-015 WAC 314-20-070 WAC 314-20-090 WAC 314-24-210	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Advertising violations involving prohibited practices between a nonretail and a retail licensee. RCW 66.28.010 RCW 66.24.570 WAC 314-05-030 WAC 314-52-040 WAC 314-52-070 WAC 314-52-070 WAC 314-52-080 WAC 314-52-090 WAC 314-52-113	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option

Violation type	1st Violation	2nd Violation in a two-year window	3rd Violation in a two-year window	4th Violation in a two-year window
Price lists/labeling/ packaging violations. RCW 66.24.145 RCW 66.28.100 RCW 66.28.110 RCW 66.28.120 RCW 66.28.180 WAC 314-20-020 WAC 314-20-030 WAC 314-20-100 WAC 314-20-130 WAC 314-24-003 WAC 314-24-006 WAC 314-24-040 WAC 314-24-040 WAC 314-24-090 WAC 314-24-190 WAC 314-24-190 WAC 314-28-090	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Agents violations: Nonretail licensee employing an unlicensed agent. RCW 66.24.310 RCW 66.28.050 WAC 314-44-005	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option

Violation type	1st Violation	2nd Violation in a two-year window	3rd Violation in a two-year window	4th Violation in a two-year window
Unauthorized product/ unapproved storage or delivery. RCW 66.24.140 RCW 66.24.160 RCW 66.24.170 RCW 66.24.185 RCW 66.24.200 RCW 66.24.203 RCW 66.24.206 RCW 66.24.206 RCW 66.24.240 RCW 66.24.241 RCW 66.24.250 RCW 66.24.250 RCW 66.24.250 RCW 66.24.261 RCW 66.24.395 RCW 66.24.395 RCW 66.44.140 RCW 66.44.150 RCW 66.44.170 WAC 314-20-015 WAC 314-20-017 WAC 314-20-017 WAC 314-20-120 WAC 314-20-170 WAC 314-20-170 WAC 314-24-160 WAC 314-24-115 WAC 314-24-160 ((WAC 312-24-161 [WAC 314-24-161])) WAC 314-24-161 [WAC 314-24-161] WAC 314-25-020 WAC 314-25-030 WAC 314-25-040 WAC 314-25-040 WAC 314-25-040 WAC 314-25-050	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Sampling/tasting/food offerings violations. RCW 66.20.010 RCW 66.24.140 RCW 66.24.145 RCW 66.24.1471 RCW 66.24.170 RCW 66.28.040 RCW 66.28.150 WAC 314-20-015 WAC 314-24-160 WAC 314-28-065 WAC 314-28-067 WAC 314-45-010 Chapter 314-64 WAC	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option

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Violation type	1st Violation	2nd Violation in a two-year window	3rd Violation in a two-year window	4th Violation in a two-year window
Entertainment/ instruction/meeting/ trade show violations. RCW 66.20.010 RCW 66.28.010 RCW 66.28.042 RCW 66.28.043 RCW 66.28.150 RCW 66.28.155 WAC 314-45-010	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Providing/accepting money or money's worth: Goods or services worth up to \$1,500. RCW 66.28.010 WAC 314-12-140 WAC 314-44-005	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Providing/accepting money or money's worth: Goods or services worth over \$1,500. RCW 66.28.010 WAC 314-12-140 WAC 314-44-005	Cost of item or service provided plus: 3 day suspension or \$1,000 monetary option	Cost of item or service provided plus: 5 day suspension or \$2,500 monetary option	Cost of item or service provided plus: 10 day suspension or \$5,000 monetary option	Cost of item or service provided plus: 20 day suspension or \$10,000 monetary option
Providing/accepting exclusive or contingency agreements. RCW 66.28.010 RCW 66.24.570 WAC 314-12-140 WAC 314-05-030	3 day suspension or \$1,000 monetary option	10 day suspension or \$6,000 monetary option	20 day suspension or \$12,000 monetary option	30 day suspension or \$20,000 monetary option
Unauthorized interest or ownership in retail license. RCW 66.28.010 WAC 314-12-030	3 day suspension or \$1,000 monetary option	30 day suspension or \$20,000 monetary option	Cancellation of license	
Failure to follow stock- keeping unit requirements. RCW 66.24.140 RCW 66.24.145 WAC 314-28-065	3 day suspension or \$500 monetary option	5 day suspension or \$2,500 monetary option	10 day suspension or \$5,000 monetary option	20 day suspension or \$10,000 monetary option
Failure to maintain 30% annual limit on overall gross revenue per tasting room derived from sales of adulterated spirits for on-premises consumption. RCW 66.24.140 RCW 66.24.145 WAC 314-28-065	3 day suspension or monetary option of \$100 per percentage point over the 30% limit	5 day suspension or monetary option of \$200 per percentage point over the 30% limit	10 day suspension or monetary option of \$300 per percentage point over the 30% limit	

Violation type	1st Violation	2nd Violation in a two-year window	3rd Violation in a two-year window	4th Violation in a two-year window
Failure to obtain surety bond/savings account, if required by the board. RCW 66.24.210 RCW 66.24.290 WAC 314-19-020	Immediate suspension of license until surety bond has been obtained and all missing reports are filed and late taxes are paid.			
Failure to file tax/ shipment report. RCW 66.24.210 RCW 66.24.290 WAC 314-19-005 WAC 314-19-010 WAC 314-19-020	3 day suspension or \$250 monetary option	5 day suspension or \$500 monetary option	10 day suspension or \$1,000 monetary option	20 day suspension or \$2,000 monetary option
Certificate of approval (COA) and/or authorized representative violations. RCW 66.24.206 WAC 314-19-005 WAC 314-19-010 WAC 314-19-020	15 day suspension or \$100 monetary option	30 day suspension or \$500 monetary option	180 day suspension or \$1,000 monetary option	Cancellation of license

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AMENDATORY SECTION (Amending WSR 14-20-047, filed 9/24/14, effective 10/25/14)

- WAC 314-28-005 Definitions. The ((following definition applies to distilleries)) definitions in this section apply throughout this <u>chapter unless the context clearly requires otherwise</u>.

 (1) "Craft distillery" means any distillery licensed under RCW
- 66.24.145 and located in the state of Washington.
- (2) "Domestic distillery" means any distillery licensed under RCW 66.24.140 and located in the state of Washington.

 (3) "Off-site tasting room" means an off-site tasting room li-
- censed under RCW 66.24.146.

AMENDATORY SECTION (Amending WSR 18-02-006, filed 12/20/17, effective 1/20/18)

((What does a)) Distillery license ((allow?)). WAC 314-28-030 (1) A distillery license allows the licensee to ((÷

- (a) Sell spirits of their own production directly to a licensed spirits distributor in the state of Washington and to a licensed spirits retailer in the state of Washington;
- (b) Sell spirits of its own production for consumption off the premises. A distiller selling spirits under this subsection must comply with the applicable laws and rules relating to retailers;
- (c) Provide free or for a charge one-half ounce or less samples of spirits of its own production to persons on the premises of the distillery under the following conditions:
- (i) Samples may be altered with nonalcoholic mixers, mixers with alcohol of the distiller's own production, ice, and/or water.
- (ii) The maximum amount of alcohol per person per day is two oun-ces.
- (iii) Every person who participates in any manner in the service of samples must obtain a class 12 alcohol server permit.
- (d) Contract distilled spirits for, and sell contract distilled spirits to, holders of distillers' or manufacturers' licenses, including licenses issued under RCW 66.24.520, or for export)) engage in activities authorized in RCW 66.24.140.
- (2) A distillery licensee must comply with all applicable laws and rules including, but not limited to, the sampling, service, and sales requirements in WAC 314-28-065, the tasting room age restrictions in WAC 314-28-066, and the food offerings requirements in WAC 314-28-067. For information on local city or county requirements, licensees need to contact their local government offices.
- (3) (a) Contract production is when one distillery, referred to as the "contractor," produces distilled spirits for and sells contract distilled spirits to holders of a distillery license, or manufacturers' license including licenses issued under RCW 66.24.520, referred to as "contractee," and for export from the state. This distilled spirit is referred to as the "product."
- $((\frac{a}{a}))$ (i) The contractee is the product owner. The contractee may handle the product under its license as the Revised Code of Washington and the Washington Administrative Code allow.

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- $((\frac{b}{b}))$ <u>(ii)</u> The contractor is required to physically transport all contracted product to the contractee. The contractor is not allowed to distribute or retail the product.
- $((\frac{3}{2}))$ The contractor must submit a copy of the contract to the board prior to production. Any changes in the contract must also be submitted to the board prior to subsequent production. The board may require additional information.
- $((\frac{4}{1}))$ (c) The contractor and contractee are required to obtain any federal approvals.
- (4) Consistent with RCW 66.24.1474, a distillery licensee may add a spirits, beer, and wine restaurant license as authorized in RCW 66.24.400 at the distillery premises. The licensee must complete an application and submit the application and applicable fees to the board for processing. For more information about spirits, beer, and wine restaurant license requirements, see WAC 314-02-015.

AMENDATORY SECTION (Amending WSR 18-02-006, filed 12/20/17, effective 1/20/18)

- WAC 314-28-050 ((What does a)) Craft distillery license ((allow?)). (1) A craft distillery license allows a licensee to((\div
 - (a))) engage in activities authorized in RCW 66.24.145.
- (2) A craft distillery licensee must comply with all applicable laws and rules including, but not limited to, the sampling, service, and sales requirements in WAC 314-28-065, the tasting room age restrictions in WAC 314-28-066, and the food offerings requirements in WAC 314-28-067. For information on local city or county requirements, licensees need to contact their local government offices.
- (3) Consistent with RCW 66.24.140, a craft distillery licensee may produce one hundred fifty thousand proof gallons or less of spirits per calendar year. A "proof gallon" is one liquid gallon of spirits that is fifty percent alcohol at sixty degrees Fahrenheit((\div
- (b) Sell spirits of its own production directly to a customer for off-premises consumption, provided that the sale occurs when the customer is physically present on the licensed premises. A craft distiller armay not sell liquor products of someone else's production;
- (c) Sell spirits of its own production to a licensed spirits distributor;
- (d) Sell spirits of its own production to a licensed spirits retailer in the state of Washington;
 - (e) Sell to out-of-state entities;
- (f) Provide, free or for a charge, samples of spirits of its own production to persons on the distillery premises subject to the following conditions:
- (i) The maximum amount of alcohol per person per day is two ounces.
- (ii) Samples may be altered with nonalcoholic mixers, mixers with alcohol of the distiller's own production, ice, and/or water.
- (iii) Anyone involved in the serving of such samples must have a valid Class 12 alcohol server permit.
 - (iv) Samples must be in compliance with RCW 66.28.040;
- (g) Provide samples of spirits of its own production to retailers. Samples must be unaltered, and in compliance with RCW 66.28.040,

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66.24.310 and WAC 314-64-08001. Samples are considered sales and are subject to taxes;

- (h) Contract produce spirits for holders of a distiller or manufacturer license)).
- $((\frac{(2)}{(2)}))$ <u>(4) Consistent with RCW 66.24.1474, a</u> craft distillery licensee may add a spirits, beer, and wine restaurant license <u>as authorized in RCW 66.24.400</u> at the craft distillery premises. The licensee must complete an application and submit the application and applicable fees to the board for processing. <u>For more information about spirits</u>, <u>beer</u>, and <u>wine restaurant license requirements</u>, <u>see WAC 314-02-015</u>.

NEW SECTION

WAC 314-28-065 Sampling, service, and sales requirements for distillery and craft distillery licensees. Consistent with RCW 66.24.140 and 66.24.145:

- (1) Distillery and craft distillery licensees may engage in the following sampling, service, and sales activities:
 - (a) Sell, for off-premises consumption:
 - (i) Spirits of their own production;
- (ii) Spirits produced by another distillery or craft distillery licensed in Washington, subject to the alcohol stock-keeping unit requirements in subsection (2) of this section; and
- (iii) Vermouth and sparkling wine produced by a licensee in Washington, subject to the alcohol stock-keeping unit requirements in subsection (2) of this section.
- (b) Serve or sell, for on-premises consumption, samples of spirits of their own production or samples of spirits produced by another distillery or craft distillery licensed in Washington, subject to the alcohol stock-keeping unit requirements in subsection (2) of this section and the following requirements:
 - (i) Samples may be free or for a charge;
 - (ii) Each sample must be one-half ounce or less of spirits;
- (iii) Spirits samples may be adulterated with water, ice, other alcohol allowed to be sold on-site, or nonalcoholic mixers; and
- (iv) A licensee may not allow an individual person to receive more than a cumulative total of two ounces of unadulterated spirits for on-premises consumption. Additional spirits purchased for on-premises consumption must be adulterated.
- (c) Sell, for on-premises consumption, servings of spirits of their own production or servings of spirits produced by another distillery or craft distillery licensed in Washington, subject to the alcohol stock-keeping unit requirements in subsection (2) of this section and the following requirements:
- (i) Servings must be adulterated with water, ice, other alcohol permitted to be sold at the location, or nonalcoholic mixers; and
- (ii) (A) The revenue derived from the sale of adulterated products for on-premises consumption under (c) of this subsection must not comprise more than thirty percent of the overall gross revenue earned in the tasting room during the calendar year.
- (B) The thirty percent limit described in this subsection is an annual limit. As long as the thirty percent limit is not exceeded on

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an annual basis, revenue that exceeds the thirty percent limit in any one month does not violate the limit.

- (C) The annual reporting requirement for tasting room sales of adulterated products for on-premises consumption is satisfied through cumulative monthly reporting under WAC 314-28-070.
- (d) Sell, for on-premises consumption, servings of vermouth or sparkling wine produced by a licensee in this state, subject to the alcohol stock-keeping unit requirements in subsection (2) of this section.
 - (e) Sell nonalcoholic products at retail.
- (2) A distillery or craft distillery licensee that provides or sells, for on-premises or off-premises consumption, spirits, sparkling wine, or vermouth produced by another licensee in this state, must meet the following alcohol stock-keeping unit requirements:
- (a) Except as provided in (b) of this subsection, at any one time no more than twenty-five percent of a distillery or craft distillery licensee's total alcohol stock-keeping units, offered or sold at the distillery or craft distillery premises and at any off-site tasting rooms, may be vermouth, sparkling wine, or spirits produced by another licensee in this state.
- (b) If a distillery or craft distillery licensee sells fewer than twenty different alcohol stock-keeping units of its own production at any one time, it may sell up to five alcohol stock-keeping units of vermouth, sparkling wine, or spirits that are produced by another licensee in this state.
- (3) Any person serving or selling spirits or other alcohol authorized to be served or sold by a distillery or craft distillery licensee must obtain a class 12 alcohol server permit.

NEW SECTION

WAC 314-28-066 Tasting room age restrictions for distillery and craft distillery licensees. Consistent with RCW 66.24.140 and 66.24.145:

- (1) A distillery or craft distillery licensee must not allow any person under the age of twenty-one to enter a tasting room unless they are accompanied by their parent or legal guardian.
- (2)(a) Every tasting room must include a designated area where persons under the age of twenty-one are allowed to enter.
- (b) The designated area may be in a separate room or within the tasting room.
- (c) The designated area must be separated from the remainder of the tasting room space by a clear demarcation. "Demarcation" has the same meaning and options as provided in WAC 314-02-025(3).
- (3) Persons under the age of twenty-one are not allowed on the premises of a licensed distillery, craft distillery, or off-site tasting room past 9:00 p.m., unless:
- (a) They are on the premises during an event where a private party has secured a banquet permit (see chapter 314-18 WAC); or
- (b) They are the children of owners, operators, or managers of the licensed distillery, craft distillery, or off-site tasting room, and they are under direct supervision of their parent or legal guardian while on the premises.

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(4) For the purposes of this section, "tasting room" includes both off-site tasting rooms in WAC 314-28-300 and on-site tasting rooms operated at a licensed distillery or craft distillery premises.

NEW SECTION

- WAC 314-28-067 Food offerings requirements. (1) Consistent with RCW 66.24.1471, licensed distilleries, craft distilleries, and offsite tasting rooms must comply with the food offerings requirements in this section. "Food offerings" has the same meaning as provided in RCW 66.24.1471.
- (a) Food offerings may be prepackaged for individual sale and consumption.
- (b) Food offerings may be preprepared off-site for plating for the customer.
- (c) Food offerings are not required to be warmed, cooked, or heated off-site or on-site prior to service.
- (d) Food heating devices or preparation apparatuses are not required to be installed, maintained, or used to prepare any food offerings.
- (2) In addition to the food offerings requirements in this section, licensed distilleries, craft distilleries, and off-site tasting rooms must comply with all applicable requirements in RCW 66.24.1471 including, but not limited to, requirements related to posting lists of local restaurants or food trucks and any local city or county health requirements. For information on local city or county health requirements, licensees need to contact their local health department.

NEW SECTION

- WAC 314-28-300 Off-site tasting room license. (1) Distillery and craft distillery licensees may apply for an off-site tasting room license as authorized in RCW 66.24.146.
 - (2) Consistent with RCW 66.24.146:
- (a) A distillery or craft distillery licensee is eligible for up to two off-site tasting room licenses located in this state, subject to the limit on the total number of off-site tasting room licenses under RCW 66.24.1473.
- (b) Off-site tasting rooms may be indoors, outdoors, or a combined indoor and outdoor area. For requirements related to outside alcohol service, see WAC 314-03-200.
- (c) The fee for each off-site tasting room license is two thousand dollars per year.
- (3) An off-site tasting room must comply with all applicable requirements in RCW 66.24.146 and any other applicable laws and rules including, but not limited to, the sampling, service, and sales requirements in WAC 314-28-065, the tasting room age restrictions in WAC 314-28-066, and the food offerings requirements in WAC 314-28-067. For information on local city or county requirements, licensees need to contact their local government offices.

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- (4) RCW 66.24.146 allows an off-site tasting room to have a section identified and separated as a federally bonded space for the storage of bulk or packaged spirits, and allows products of the licensee's own production to be bottled or packaged in the space. A licensee engaging in this activity at an off-site tasting room must comply with all applicable federal laws and regulations and obtain any required federal approvals.
- (5) Consistent with RCW 66.24.1474, an off-site tasting room licensee may add a spirits, beer, and wine restaurant license as authorized in RCW 66.24.400 at the off-site tasting room premises. The licensee must complete an application and submit the application and applicable fees to the board for processing. For more information about spirits, beer, and wine restaurant license requirements, see WAC 314-02-015.

NEW SECTION

- WAC 314-28-310 Jointly operated off-site tasting rooms. (1) Jointly operated off-site tasting rooms are allowed as authorized in RCW 66.24.1472. Consistent with RCW 66.24.1472:
- (a) Any licensed distillery, craft distillery, or domestic winery, or any combination of these licensees, may jointly occupy and cooperate up to two off-site tasting room locations described in WAC 314-28-300. The limit of four winery additional locations in WAC 314-24-161 and RCW 66.24.170 does not apply to the two jointly operated off-site tasting room locations allowed under this section.
- (b)(i) At a jointly operated off-site tasting room, distillery and craft distillery licensees may sample, serve, and sell products subject to the requirements in WAC 314-28-065, and domestic winery licensees may sample, serve, and sell products subject to the requirements in chapter 314-24 WAC.
- (ii) Consistent with RCW 66.24.140 and 66.24.145, a licensee may not allow an individual person to receive more than a cumulative total of two ounces of unadulterated spirits for on-premises consumption at a jointly operated off-site tasting room, regardless of the number of licensees operating at a jointly operated off-site tasting room.
 - (c) At a jointly operated off-site tasting room, licensees must:
- (i) Maintain separate storage of products and separate financial records. If licensees share any point of sale system, the licensees must keep complete documentation and records for the shared point of sale system showing clear separation as to what sales items and categories belong to each respective licensee;
- (ii) Comply with the applicable laws and rules relating to retailers; and
- (iii) Share staffing resources under a written plan. The written plan should demonstrate in general how responsibility for staffing the premises is shared among the licensees. Licensees are not required to submit the written plan to the board at the time of application or alteration but must keep documentation of an up-to-date written plan available for inspection on premises.
- (2) In addition to the requirements in this section, jointly operated off-site tasting rooms must comply with all applicable requirements in RCW 66.24.1472 and any other applicable laws and rules including, but not limited to, the tasting room age restrictions in WAC

[6] OTS-2748.2

314-28-066 and the food offerings requirements in WAC 314-28-067. For information on local city or county requirements, licensees need to contact their local government offices.

(3) Responsibility for violations or enforcement issues will be determined consistent with RCW 66.24.1472(5).

NEW SECTION

- WAC 314-28-320 Jointly operated conjoined consumption areas. (1) Jointly operated conjoined consumption areas are allowed as authorized in RCW 66.24.1472. Consistent with RCW 66.24.1472:
- (a) Any domestic brewery, microbrewery, domestic winery, distillery, or craft distillery, or any combination of these licensees, whose property parcels or buildings are located in direct physical proximity to one another may share a jointly operated conjoined consumption area. "Direct physical proximity" means that the property parcels or buildings are physically connected or touching each other along a boundary or at a point.
- (b) The jointly operated conjoined consumption area may be a standing or seated tasting area for patrons to use, which may be indoors, outdoors, or a combined indoor and outdoor area. For requirements related to outside alcohol service, see WAC 314-03-200.
- (c)(i) Each licensee may sample, serve, and sell products as authorized under the terms of their respective licenses for on-premises consumption in the jointly operated conjoined consumption area. For the requirements applicable to:
- (A) Distillery and craft distillery licensees, see WAC 314-28-065.
 - (B) Domestic winery licensees, see chapter 314-24 WAC.
- (C) Domestic brewery and microbrewery licensees, see chapter 314-20 WAC.
- (ii) Consistent with RCW 66.24.140 and 66.24.145, a licensee may not allow an individual person to receive more than a cumulative total of two ounces of unadulterated spirits for on-premises consumption at a jointly operated conjoined consumption area, regardless of the number of licensees operating at a jointly operated conjoined consumption area.
- (iii) Consistent with WAC 314-11-065, a licensee may not permit the removal of liquor in an open container from the jointly operated conjoined consumption area, except to reenter the licensed premises where the liquor was purchased. Signage prohibiting the removal of liquor in an open container must be visible to patrons in the jointly operated conjoined consumption area.
- (d) In a jointly operated conjoined consumption area, licensees must:
- (i) Maintain separate storage of products and separate financial records. If licensees share any point of sale system, the licensees must keep complete documentation and records for the shared point of sale system showing clear separation as to what sales items and categories belong to each respective licensee;
- (ii) Use distinctly marked glassware or serving containers to identify the source of any product being consumed;
- (iii) Comply with the applicable laws and rules relating to retailers; and

[7] OTS-2748.2

- (iv) Share staffing resources under a written plan. The written plan should demonstrate in general how responsibility for staffing the premises is shared among the licensees. Licensees are not required to submit the written plan to the board at the time of application or alteration but must keep documentation of an up-to-date written plan available for inspection on premises.
- (2) In addition to the requirements in this section, licensees at jointly operated conjoined consumption areas must comply with all requirements in RCW 66.24.1472 and any other applicable laws and rules including, but not limited to:
- (a) For distillery and craft distillery licensees, the tasting room age restrictions in WAC 314-28-066 and the food offerings requirements in WAC 314-28-067.
 - (b) For domestic winery licensees, see chapter 314-24 WAC.
- (c) For domestic brewery and microbrewery licensees, see chapter 314-20 WAC.
- (d) For information on local city or county requirements, licensees need to contact their local government offices.
- (3) Responsibility for violations or enforcement issues will be determined consistent with RCW 66.24.1472(5).

REPEALER

The following section of the Washington Administrative Code is repealed:

WAC 314-28-095 Farmer's market spirits sales.

[8] OTS-2748.2

Attachment A

Source	Date	Name	Theme	Feedback
Webex		Beverly	Definitions (WAC	
Live	11/17/2020	Heising	314-28-005)	Definition of "distillery" is unclear.
Webex	11/17/2020	Mitch	References to	
Live		Nickolds	local laws (WAC	
			314-28-030, 314-	Suggested including a reference to local laws throughout the proposed rules
			28-050,	wherever there is a reference to "all applicable state laws and rules" (e.g. "all
			throughout)	applicable state <u>and local</u> laws and rules"
Webex	11/17/2020	Justin	Thirty percent	Suggested adding the following underlined language regarding the thirty percent
Live &		Stiefel	annual limit on	annual limit on revenue derived from sales of adulterated spirits (mixed drinks) for
Chat			revenue derived	on-premises consumption in conceptual draft WAC 314-28-065 to clarify that even
			from sales of	if a distillery is above the thirty percent limit for a single month, a violation is not
			adulterated spirits	triggered: (ii) The revenue derived from the sale of adulterated products for on-
			(mixed drinks) for	premises consumption under this subsection (1)(c) must not comprise more than
			on-premises	thirty percent of the overall gross revenue earned in the tasting room during the
			consumption (WAC 314-28-065)	calendar year. The annual reporting requirement for tasting room sales of adulterated products is satisfied through cumulative monthly reporting under
			(WAC 314-26-003)	WAC 314-28-070. Gross revenue from on-premises consumption that exceeds the
				thirty percent test in any one month shall not trigger any violation so long as the
				thirty percent annual cap is not exceeded on an annual basis.
Webex	11/17/2020	Jason	Distillery and craft	Interested in participating in the process of developing the distillery and craft
Live	11/1//2020	Parker	distillery reporting	distillery reporting forms (e.g. Craft Distillery Production and Sales Summary Fee
2.70		. arker	forms	Report (LIQ-112) and Distillery Production and Sales Summary Fee Report (LIQ-
				160) forms).
Webex	11/17/2020	Mhairi	Distillery and craft	Would like to provide input on the preliminary distillery and craft distillery
Live		Voelsgen	distillery reporting	reporting forms.
		_	forms	
Webex	11/17/2020	Jason	Stock-keeping unit	Suggested that the twenty-five percent stock-keeping unit requirement should
Live		Parker	requirements	take seasonal swings into account. Concerned about inadvertently setting monthly
			(WAC 314-28-065)	limits.
Webex	11/17/2020	Justin	Stock-keeping unit	Intent of the twenty-five percent stock-keeping unit requirement is to be a point in
Live		Stiefel	requirements	time snapshot, not an annual requirement.
			(WAC 314-28-065)	

Attachment A

Webex	11/17/2020	Mhairi	Stock-keeping unit	Agreed with Justin and that the intent of the twenty-five percent stock-keeping
Live	12, 17, 2020	Voelsgen	requirements	unit limit in the law was to provide a limit on the products on the shelf at any one
		1 2 2 3 3 2 1 1	(WAC 314-28-065)	time, not annually. This gives flexibility to change product seasonally as needed.
Email	11/14/2020	Mitch	Employment of	In reading the Engrossed Substitute Senate Bill 5549 I see that (ref. Section 2 (7))
	,,	Nickolds	young adults (18-	in the age limitations there is no consideration for a distillery, winery or brewery to
			21) at distilleries	hire under age employees to prepare and serve food, stock the bar or provide
			(WAC 314-28-066)	entertainment. We have a large number of young adults in Washington between
			,	the ages of 18 and 21 that would benefit from part time employment in this
				industry, and who can be licensed as food servers or who play in bands for
				weddings and events, but who would be ineligible for employment as legislated in
				this well-regulated family-operated craft industry. Any chance the Board would
				open these employment opportunities up for our young adults?
Webex	11/17/2020	Mitch	Employment of	Limiting distillery employees to those 21 years of age or older is overly restrictive
Live		Nickolds	young adults (18-	
			21) at distilleries	
			(WAC 314-28-066)	
Webex	11/17/2020	Justin	Employment of	In response to Mitch Nickolds: other existing WACs, outside of this rule set, don't
Live		Stiefel	young adults (18-	allow distilleries to employ people under 21.
			21) at distilleries	
			(WAC 314-28-066)	
Webex	11/17/2020	Beverly	Designated area in	She has a rural, one door tasting room (400 sq ft?no room for a bar). Would like
Live		Heising	tasting room for	to make things more family friendly, for kids to be able to sit down with their
			persons under the	parents. Does not like the current designated area language, thinks (2)(c)needs
			age of 21 (WAC	clarification to make it operational for small distilleries
Webex	11/17/2020	Jason	314-28-066) Designated area in	In response to Beverly Heising: one way to structure it—the area by the bar is
Live	11/1//2020	Parker	tasting room for	marked as 21+, the whole rest of the tasting room area is marked as the
LIVE		I alkei	persons under the	designated area for persons under 21; this layout would also be consistent with
			age of 21 (WAC	the way 21+ areas work for e.g. SBW restaurants
			314-28-066)	the may 22. dieds work for eign solve restaurants
Webex	11/17/2020	Mhairi	Designated area in	In response to Beverly Heising and Jason Parker: Agrees, with Jason, the intent of
Live	, , ===	Voelsgen	tasting room for	the "designated area" language in the law was to provide parity with SBW
			persons under the	restaurants
	•	•	•	

Attachment A

		,	age of 21 (WAC 314-28-066)	connection with the virtual Listeri and Learn Session field on November 17, 2020.
Webex Live	11/17/2020	Mitch Nickolds	Designated area in tasting room for persons under the age of 21 (WAC 314-28-066)	Suggested that performance areas could be demarcated as designated areas for persons under 21 years of age
Webex Live & Chat	11/17/2020	Justin Stiefel	Designated area in tasting room for persons under the age of 21 (WAC 314-28-066)	Suggested that in small tasting room spaces, no demarcation should be required, or a commercially reasonable standard should be applied: Proposed language in [] underlined below: (c) The designated area must be separated from the remainder of the tasting room space by a clear demarcation. "Demarcation" has the same meaning and options as provided in WAC 314-02-025(3). [For tasting rooms where it is not physically possible or commercially unreasonable to create a clearly demarcated separation area the licensee may propose specific seating or service areas where minors are not allowed.]
Webex Live	11/17/2020	Mhairi Voelsgen	Food offerings (WAC 314-28-067)	Gave kudos on the food offerings requirements
Webex Live	11/17/2020	Josh McDonald	Jointly operated off-site tasting rooms and winery additional locations (WAC 314-28-310)	Question: Wineries are currently allowed to have up to four additional locations (RCW 66.24.170(4)(a)(ii) and WAC 314-24-161). Would the LCB view these off-site tasting room locations where a winery is involved as an additional location counting toward that limit? Perhaps would be helpful to clarify in rule.
Webex Live & Chat	11/17/2020	Justin Stiefel	Share staffing resources (WAC 314-28-310 and WAC 314-28-320)	Although (1)(c)(iii) mirrors language in statute, additional work may be needed to flesh out the parameters around sharing staffing resources. What would that look like/ minimum requirements? Proposed language: Share staffing resources [under a written plan in which the licensees demonstrate they are reasonably sharing in the cost of staffing the premises. A shared staffing resource plan shall not create an implied employment agreement, relationship or obligation where one does not otherwise explicitly exist between a particular licensee and an employee].
Webex Live	11/17/20	Mitch Nickolds	Conflict with local requirements (WAC 314-28-320)	Concerned about potential conflict in these type of arrangements with local ordinance, fire code, etc. With respect to shared consumption areas, if there were incubators for distilleries, they may benefit from that type of occupancy. Need to

Attachment A

Table Colle	allillig a sulfillia	ary or public	leedback received in t	connection with the virtual Listen and Learn Session held on November 17, 2020. be careful about fire-sprinkler requirements or occupant loads of 99+. Suggestion
				to make reference to size limitations on those areas? This is an area where local
				ordinance could conflict with the states intent to license these facilities.
				Limitations on occupant loads would add costs.
Webex	11/17/2020	Justin	Conflict with local	In response to Mitch: I believe the issue raised earlier about limiting the size or
Chat		Stiefel	requirements	occupancy of a tasting room or consumption space does not need to be addressed
			(WAC 314-28-320)	in these rules. Each locality and the fire code will set the standard for a particular
				location, so nothing in the RCW or WAC from this rulemaking would override a city
				or county fire or building code.
Webex	11/17/2020	Justin	Penalties (WAC	Current penalties for failure to maintain the 30% annual sales limit are too
Live		Stiefel	314-29-035)	aggressive and should be revised to be more in line with the existing penalty
				schedule. Instead of two categories (one up to 40%, and one over 40%) there
				should just be one category. The monetary penalty should be much lower and
				should be similar/ somewhere between the "Providing/accepting money or
				money's worth" and the "Providing/accepting exclusive or contingency
				agreements" penalties. Since it is a two-year window, there should be no third
				column.
Webex	11/17/2020	Mhairi	Penalties (WAC	Agreed with Justin. It seems especially egregious to penalize what will basically be
Live &		Voelsgen	314-29-035)	a math error, especially the Gross Revenue section, and seems out of scope, the
Chat				Guild would not support something at that level. One category is better and easier
				to manage.
Webex	11/17/2020	Jason	Penalties (WAC	Agreed with Justin. I agree with Justin's comments about keeping penalties for the
Live &		Parker	314-29-035)	30% test in line with the rest of the penalties in the chart.
Chat	44/47/2020		T .: /C :::	
Webex	11/17/2020	Mhairi	Taxation/ Spirits	Taxation hasn't been addressed in these rules, but is a hot topic among guild
Live		Voelsgen	Retail fee	members. Concerned about the tax structure being proposed for cocktails served
				in tasting rooms, which is similar to ready to drink (RTD) structure, versus the
				current structure being used at bars/restaurants/retail. The liquor that is served from other distilleries is being taxed at a higher rate than it would normally be
				taxed at. The cocktail is being taxed, versus the bottle is being taxed. Taxation for
				products from other distilleries that are being served in cocktails, or bottles sold,
				being taxed in a way that gave us parity to the existing industries taxation now.
				That translates to bottles sold coming into a distillery being allocated for on or off
				premise use, and taxed at that entry point versus being taxed as used. Some of the
	I		J	premise use, and taked at that entry point versus being taked as asea. Some of the

Attachment A

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				biggest distilleries in the state are in agreement that they will pursue legal action if
				the tax structure does not follow the existing structure for
				bars/restaurants/retailers.
Webex	11/17/2020	Justin	Taxation/ Spirits	Agreed with Mhairi on the taxation issue. There is no statutory authority for the
Chat		Stiefel	Retail fee	LCB to create a tax on cocktails where the Legislature has not created it.
Webex	11/17/2020	Jason	Penalties (WAC	Agreed with Justin's and Mhairi's comments on penalties and taxation.
Chat		Parker	314-29-035)	
Webex	11/17/2020	Justin	Timing of rules/	Do you have an estimate on timing? Will LCB allow licensing to start on off-site
Chat		Stiefel	implementation	tasting rooms now so that we can be ready on Jan 1 under interim rules while the final rules are being worked on?



Listen and Learn Session for E2SSB 5549 Distilleries Conceptual Draft Rules

Washington State Liquor and Cannabis Board sent this bulletin at 11/03/2020 02:50 PM PST

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November 3, 2020

Listen and Learn Session for E2SSB 5549 Distilleries Conceptual Draft Rules

The Washington State Liquor and Cannabis Board (WSLCB) is hosting a virtual Listen and Learn session to gather feedback on conceptual draft rules for implementation of <u>Engrossed Second Substitute Senate Bill (E2SSB) 5549 (chapter 238, Laws of 2020)</u> related to distilleries. The conceptual draft rules are provided here.

The preproposal statement of inquiry (CR 101) was filed as <u>WSR 20-16-150</u> on August 05, 2020. More background information on this rules project is available in the <u>CR 101</u> memo.

We welcome your feedback on these conceptual draft rules and hope you can join us virtually on Tuesday, November 17, 2020, from 1:00 p.m. until 4:30 p.m. on Webex Events. To help you prepare for this Listen and Learn session, please review the <u>agenda</u> and this <u>guidance document</u>.

Please plan to attend on time at 1 p.m. to ensure your feedback is heard. This meeting could end earlier than the scheduled time of 4:30 p.m. depending on the amount of feedback offered by participants.

If you plan to join us virtually, we'd like to offer the following reminders:

- For the best virtual participation experience, please connect to WebEx using a web browser.
- Virtual participation will be structured to allow one speaker at a time though a handraising feature on WebEx.

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To attend by phone:

Toll: 1-415-655-0001

Toll Free: 1-855-929-3239 Access code: 133 462 8622

Have questions? Would you like to provide written feedback before the Listen and Learn session?

Email: audrey.vasek@lcb.wa.gov

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