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| DATE: 11/15/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF SEPTEMBER 2023 (STATED IN LITERS)** |

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| **SEPTEMBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,161,020.19** | **2,260,372.42** | **22,302.84** | **3,443,695.45** | **-9.40%** |
| **Mfd. Outside of Washington:** | **288,465.98** | **6,538,155.66** | **199,161.35** | **7,025,782.99** | **7.91%** |
| **Total:** | **1,449,486.17** | **8,798,528.08** | **221,464.19** | **10,469,478.44** | **1.53%** |

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| **SEPTEMBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **974,895.79** | **2,817,216.72** | **9,024.45** | **3,801,136.97** |  |
| **Mfd. Outside of Washington:** | **551,301.33** | **5,837,945.28** | **121,752.34** | **6,510,998.95** |  |
| **Total:** | **1,526,197.12** | **8,655,162.00** | **130,776.80** | **10,312,135.92** |  |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - SEPTEMBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **3,343,426.63** | **5,814,105.44** | **49,123.42** | **9,206,655.49** | **-6.77%** |
| **Mfd. Outside of Washington:** | **1,218,317.68** | **17,519,396.65** | **428,047.42** | **19,165,761.75** | **2.32%** |
| **Total:** | **4,561,744.31** | **23,333,502.09** | **477,170.84** | **28,372,417.24** | **-0.82%** |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - SEPTEMBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **3,186,236.53** | **6,656,474.77** | **32,176.87** | **9,874,888.18** |  |
| **Mfd. Outside of Washington:** | **1,376,747.95** | **16,917,541.04** | **436,710.46** | **18,730,999.46** |  |
| **Total:** | **4,562,984.48** | **23,574,015.81** | **468,887.34** | **28,605,887.63** |  |

One (1) Gallon = 3.78544 Liters.