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| DATE: 11/16/2022 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF SEPTEMBER 2022 (STATED IN LITERS)** |

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| **SEPTEMBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **974,895.79** | **2,817,216.72** | **9,024.45** | **3,801,136.97** | **13.51%** |
| **Mfd. Outside of Washington:** | **551,301.33** | **5,837,945.28** | **121,752.34** | **6,510,998.95** | **17.11%** |
| **Total:** | **1,526,197.12** | **8,655,162.00** | **130,776.80** | **10,312,135.92** | **15.75%** |

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| **SEPTEMBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **710,663.59** | **2,630,547.93** | **7,479.09** | **3,348,690.62** |  |
| **Mfd. Outside of Washington:** | **375,478.30** | **5,037,386.07** | **147,082.66** | **5,559,947.03** |  |
| **Total:** | **1,086,141.89** | **7,667,934.00** | **154,561.75** | **8,908,637.65** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - SEPTEMBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **3,186,236.53** | **6,656,474.77** | **32,176.87** | **9,874,888.18** | **-0.91%** |
| **Mfd. Outside of Washington:** | **1,376,747.95** | **16,917,541.04** | **436,710.46** | **18,730,999.46** | **3.84%** |
| **Total:** | **4,562,984.48** | **23,574,015.81** | **468,887.34** | **28,605,887.63** | **2.15%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - SEPTEMBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **3,093,882.48** | **6,851,347.66** | **20,064.12** | **9,965,294.26** |  |
| **Mfd. Outside of Washington:** | **1,179,231.83** | **16,421,268.60** | **438,014.29** | **18,038,514.72** |  |
| **Total:** | **4,273,114.31** | **23,272,616.26** | **458,078.41** | **28,003,808.98** |  |

One (1) Gallon = 3.78544 Liters.