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| DATE: 12/18/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF OCTOBER 2023 (STATED IN LITERS)** |

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| **OCTOBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **830,580.67** | **2,084,566.78** | **21,258.64** | **2,936,406.09** | **7.08%** |
| **Mfd. Outside of Washington:** | **195,824.80** | **5,921,567.80** | **175,469.05** | **6,292,861.65** | **-10.78%** |
| **Total:** | **1,026,405.47** | **8,006,134.58** | **196,727.69** | **9,229,267.74** | **-5.78%** |

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| **OCTOBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **952,255.82** | **1,788,156.34** | **1,828.46** | **2,742,240.63** |  |
| **Mfd. Outside of Washington:** | **397,326.40** | **6,468,042.37** | **187,463.53** | **7,052,832.30** |  |
| **Total:** | **1,349,582.22** | **8,256,198.71** | **189,291.99** | **9,795,072.92** |  |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - OCTOBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **4,174,007.30** | **7,898,672.22** | **70,382.07** | **12,143,061.58** | **-3.76%** |
| **Mfd. Outside of Washington:** | **1,414,142.48** | **23,440,964.45** | **603,516.47** | **25,458,623.40** | **-1.26%** |
| **Total:** | **5,588,149.78** | **31,339,636.67** | **673,898.54** | **37,601,684.98** | **-2.08%** |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - OCTOBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **4,138,492.35** | **8,444,631.11** | **34,005.34** | **12,617,128.80** |  |
| **Mfd. Outside of Washington:** | **1,774,074.35** | **23,385,583.41** | **624,173.99** | **25,783,831.75** |  |
| **Total:** | **5,912,566.70** | **31,830,214.52** | **658,179.33** | **38,400,960.55** |  |

One (1) Gallon = 3.78544 Liters.