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| DATE: 12/14/2022 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF OCTOBER 2022 (STATED IN LITERS)** |

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| **OCTOBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **952,255.82** | **1,788,156.34** | **1,828.46** | **2,742,240.63** | **13.19%** |
| **Mfd. Outside of Washington:** | **397,326.40** | **6,468,042.37** | **187,463.53** | **7,052,832.30** | **32.38%** |
| **Total:** | **1,349,582.22** | **8,256,198.71** | **189,291.99** | **9,795,072.92** | **26.38%** |

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| **OCTOBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **646,046.98** | **1,769,235.61** | **7,409.03** | **2,422,691.61** |  |
| **Mfd. Outside of Washington:** | **334,806.78** | **4,845,829.40** | **147,101.57** | **5,327,737.75** |  |
| **Total:** | **980,853.76** | **6,615,065.01** | **154,510.60** | **7,750,429.36** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - OCTOBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **4,138,492.35** | **8,444,631.11** | **34,005.34** | **12,617,128.80** | **1.85%** |
| **Mfd. Outside of Washington:** | **1,774,074.35** | **23,385,583.41** | **624,173.99** | **25,783,831.75** | **10.35%** |
| **Total:** | **5,912,566.70** | **31,830,214.52** | **658,179.33** | **38,400,960.55** | **7.40%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - OCTOBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **3,739,929.46** | **8,620,583.27** | **27,473.14** | **12,387,985.87** |  |
| **Mfd. Outside of Washington:** | **1,514,038.61** | **21,267,098.00** | **585,115.86** | **23,366,252.47** |  |
| **Total:** | **5,253,968.07** | **29,887,681.27** | **612,589.00** | **35,754,238.34** |  |

One (1) Gallon = 3.78544 Liters.