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| DATE: 1/12/2024 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF NOVEMBER 2023 (STATED IN LITERS)** |

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| **NOVEMBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **525,169.63** | **2,231,391.13** | **33,594.66** | **2,790,155.42** | **4.07%** |
| **Mfd. Outside of Washington:** | **117,157.89** | **5,611,178.84** | **145,012.40** | **5,873,349.13** | **-1.81%** |
| **Total:** | **642,327.52** | **7,842,569.97** | **178,607.06** | **8,663,504.55** | **0.01%** |

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| **NOVEMBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **816,133.60** | **1,849,013.35** | **15,871.95** | **2,681,018.90** |  |
| **Mfd. Outside of Washington:** | **322,748.02** | **5,464,462.84** | **194,434.89** | **5,981,645.75** |  |
| **Total:** | **1,138,881.62** | **7,313,476.19** | **210,306.84** | **8,662,664.65** |  |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - NOVEMBER 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **4,699,176.93** | **10,130,063.35** | **103,976.73** | **14,933,217.00** | **-2.39%** |
| **Mfd. Outside of Washington:** | **1,531,300.37** | **29,052,143.29** | **748,528.87** | **31,331,972.53** | **-1.36%** |
| **Total:** | **6,230,477.30** | **39,182,206.64** | **852,505.59** | **46,265,189.53** | **-1.70%** |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - NOVEMBER 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **4,954,625.96** | **10,293,644.46** | **49,877.29** | **15,298,147.70** |  |
| **Mfd. Outside of Washington:** | **2,096,822.37** | **28,850,046.25** | **818,608.88** | **31,765,477.50** |  |
| **Total:** | **7,051,448.33** | **39,143,690.70** | **868,486.17** | **47,063,625.20** |  |

One (1) Gallon = 3.78544 Liters.