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| DATE: 1/17/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF NOVEMBER 2022 (STATED IN LITERS)** |

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| **NOVEMBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **816,133.60** | **1,849,013.35** | **15,871.95** | **2,681,018.90** | **-27.66%** |
| **Mfd. Outside of Washington:** | **322,748.02** | **5,464,462.84** | **194,434.89** | **5,981,645.75** | **-14.16%** |
| **Total:** | **1,138,881.62** | **7,313,476.19** | **210,306.84** | **8,662,664.65** | **-18.84%** |

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| **NOVEMBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **973,380.18** | **2,718,775.94** | **13,775.71** | **3,705,931.82** |  |
| **Mfd. Outside of Washington:** | **319,924.09** | **6,424,276.04** | **224,010.33** | **6,968,210.46** |  |
| **Total:** | **1,293,304.27** | **9,143,051.98** | **237,786.04** | **10,674,142.28** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - NOVEMBER 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **4,954,625.96** | **10,293,644.46** | **49,877.29** | **15,298,147.70** | **-4.94%** |
| **Mfd. Outside of Washington:** | **2,096,822.37** | **28,850,046.25** | **818,608.88** | **31,765,477.50** | **4.72%** |
| **Total:** | **7,051,448.33** | **39,143,690.70** | **868,486.17** | **47,063,625.20** | **1.37%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - NOVEMBER 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **4,713,309.64** | **11,339,359.21** | **41,248.85** | **16,093,917.69** |  |
| **Mfd. Outside of Washington:** | **1,833,962.70** | **27,691,374.04** | **809,126.19** | **30,334,462.93** |  |
| **Total:** | **6,547,272.34** | **39,030,733.25** | **850,375.04** | **46,428,380.62** |  |

One (1) Gallon = 3.78544 Liters.