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| DATE: 7/17/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF MAY 2023 (STATED IN LITERS)** |

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| **MAY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,049,680.40** | **2,025,774.42** | **32,448.63** | **3,107,903.46** | **-8.96%** |
| **Mfd. Outside of Washington:** | **508,218.66** | **4,799,678.44** | **231,467.13** | **5,539,364.23** | **0.47%** |
| **Total:** | **1,557,899.06** | **6,825,452.86** | **263,915.76** | **8,647,267.69** | **-3.14%** |

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| **MAY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **865,296.78** | **2,543,339.55** | **5,322.93** | **3,413,959.26** |  |
| **Mfd. Outside of Washington:** | **282,825.14** | **5,046,291.97** | **184,117.20** | **5,513,234.31** |  |
| **Total:** | **1,148,121.92** | **7,589,631.52** | **189,440.14** | **8,927,193.57** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - MAY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **9,887,672.70** | **21,532,469.99** | **176,384.85** | **31,596,527.54** | **-6.14%** |
| **Mfd. Outside of Washington:** | **4,266,615.02** | **58,488,282.98** | **1,794,506.08** | **64,549,404.08** | **-2.00%** |
| **Total:** | **14,154,287.72** | **80,020,752.97** | **1,970,890.93** | **96,145,931.62** | **-3.40%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - MAY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **9,386,794.74** | **24,180,170.81** | **96,219.83** | **33,663,185.38** |  |
| **Mfd. Outside of Washington:** | **3,727,182.36** | **60,283,075.55** | **1,853,458.05** | **65,863,715.96** |  |
| **Total:** | **13,113,977.10** | **84,463,246.35** | **1,949,677.88** | **99,526,901.34** |  |

One (1) Gallon = 3.78544 Liters.