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| DATE: 7/19/2022 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF MAY 2022 (STATED IN LITERS)** |

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| **MAY 2022** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **865,296.78** | **2,543,339.55** | **5,322.93** | **3,413,959.26** | **-5.90%** |
| **Mfd. Outside of Washington:** | **282,825.14** | **5,046,291.97** | **184,117.20** | **5,513,234.31** | **-18.89%** |
| **Total:** | **1,148,121.92** | **7,589,631.52** | **189,440.14** | **8,927,193.57** | **-14.37%** |

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| **MAY 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **776,447.90** | **2,840,904.77** | **10,622.89** | **3,627,975.55** |  |
| **Mfd. Outside of Washington:** | **373,621.82** | **6,252,710.10** | **170,790.43** | **6,797,122.35** |  |
| **Total:** | **1,150,069.72** | **9,093,614.87** | **181,413.32** | **10,425,097.90** |  |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - MAY 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **9,386,794.74** | **24,180,170.81** | **96,219.83** | **33,663,185.38** | **4.47%** |
| **Mfd. Outside of Washington:** | **3,727,182.36** | **60,283,075.55** | **1,853,458.05** | **65,863,715.96** | **-0.05%** |
| **Total:** | **13,113,977.10** | **84,463,246.35** | **1,949,677.88** | **99,526,901.34** | **1.43%** |

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| **FISCAL YEAR 2021** |
| **YEAR TO DATE: JULY 2020 - MAY 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **7,244,408.99** | **24,882,466.56** | **96,845.83** | **32,223,721.38** |  |
| **Mfd. Outside of Washington:** | **3,535,897.47** | **60,271,814.71** | **2,091,471.58** | **65,899,183.76** |  |
| **Total:** | **10,780,306.46** | **85,154,281.27** | **2,188,317.41** | **98,122,905.14** |  |

One (1) Gallon = 3.78544 Liters.