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| DATE: 5/17/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF MARCH 2023 (STATED IN LITERS)** |

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| **MARCH 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **846,582.85** | **1,934,474.47** | **16,939.03** | **2,797,996.34** | **-1.72%** |
| **Mfd. Outside of Washington:** | **356,921.74** | **4,862,889.52** | **127,807.54** | **5,347,618.80** | **-12.31%** |
| **Total:** | **1,203,504.59** | **6,797,363.99** | **144,746.57** | **8,145,615.14** | **-8.94%** |

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| **MARCH 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **973,102.22** | **1,862,403.10** | **11,474.75** | **2,846,980.06** |  |
| **Mfd. Outside of Washington:** | **384,745.35** | **5,554,501.47** | **159,115.65** | **6,098,362.47** |  |
| **Total:** | **1,357,847.57** | **7,416,904.56** | **170,590.40** | **8,945,342.53** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - MARCH 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **8,081,052.58** | **17,909,137.33** | **122,356.03** | **26,112,545.94** | **-7.19%** |
| **Mfd. Outside of Washington:** | **3,418,223.15** | **47,441,464.39** | **1,433,533.93** | **52,293,221.47** | **-4.02%** |
| **Total:** | **11,499,275.73** | **65,350,601.72** | **1,555,889.96** | **78,405,767.42** | **-5.10%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - MARCH 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **8,034,642.87** | **20,012,200.80** | **87,492.54** | **28,134,336.20** |  |
| **Mfd. Outside of Washington:** | **3,102,465.21** | **49,891,407.88** | **1,489,371.21** | **54,483,244.30** |  |
| **Total:** | **11,137,108.08** | **69,903,608.68** | **1,576,863.74** | **82,617,580.50** |  |

One (1) Gallon = 3.78544 Liters.