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| DATE: 8/15/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF JUNE 2023 (STATED IN LITERS)** |

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| **JUNE 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,143,856.27** | **1,644,312.58** | **13,475.22** | **2,801,644.07** | **-1.07%** |
| **Mfd. Outside of Washington:** | **481,987.56** | **4,816,738.13** | **114,520.79** | **5,413,246.48** | **-21.63%** |
| **Total:** | **1,625,843.83** | **6,461,050.71** | **127,996.01** | **8,214,890.55** | **-15.65%** |

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| **JUNE 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **887,868.75** | **1,943,336.01** | **795.47** | **2,832,000.23** |  |
| **Mfd. Outside of Washington:** | **414,428.78** | **6,290,051.19** | **203,014.02** | **6,907,493.99** |  |
| **Total:** | **1,302,297.53** | **8,233,387.20** | **203,809.49** | **9,739,494.22** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - JUNE 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **11,031,528.97** | **23,176,782.56** | **189,860.07** | **34,398,171.61** | **-5.75%** |
| **Mfd. Outside of Washington:** | **4,748,602.58** | **63,305,036.86** | **1,909,026.87** | **69,962,666.31** | **-3.86%** |
| **Total:** | **15,780,131.55** | **86,481,819.43** | **2,098,886.94** | **104,360,837.92** | **-4.49%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - JUNE 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **10,274,663.49** | **26,123,506.81** | **97,015.31** | **36,495,185.61** |  |
| **Mfd. Outside of Washington:** | **4,141,611.14** | **66,573,126.74** | **2,056,472.07** | **72,771,209.95** |  |
| **Total:** | **14,416,274.63** | **92,696,633.55** | **2,153,487.37** | **109,266,395.56** |  |

One (1) Gallon = 3.78544 Liters.