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| DATE: 3/14/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF JANUARY 2023 (STATED IN LITERS)** |

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| **JANUARY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **641,372.43** | **1,396,896.38** | **3,986.34** | **2,042,255.15** | **-9.97%** |
| **Mfd. Outside of Washington:** | **291,417.45** | **4,698,897.07** | **170,126.62** | **5,160,441.14** | **-20.22%** |
| **Total:** | **932,789.88** | **6,095,793.45** | **174,112.96** | **7,202,696.29** | **-17.56%** |

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| **JANUARY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **814,987.17** | **1,450,269.57** | **3,177.41** | **2,268,434.15** |  |
| **Mfd. Outside of Washington:** | **311,289.70** | **5,937,063.90** | **219,594.56** | **6,467,948.16** |  |
| **Total:** | **1,126,276.87** | **7,387,333.47** | **222,771.97** | **8,736,382.31** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - JANUARY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **6,314,604.85** | **13,938,476.49** | **97,404.75** | **20,350,486.08** | **-6.88%** |
| **Mfd. Outside of Washington:** | **2,752,047.53** | **38,568,224.95** | **1,166,046.07** | **42,486,318.55** | **-0.91%** |
| **Total:** | **9,066,652.38** | **52,506,701.44** | **1,263,450.81** | **62,836,804.63** | **-2.93%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - JANUARY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **6,321,936.42** | **15,476,088.93** | **56,906.16** | **21,854,931.51** |  |
| **Mfd. Outside of Washington:** | **2,385,400.79** | **39,328,424.59** | **1,162,003.50** | **42,875,828.87** |  |
| **Total:** | **8,707,337.21** | **54,804,513.52** | **1,218,909.65** | **64,730,760.38** |  |

One (1) Gallon = 3.78544 Liters.