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| DATE: 3/22/2022 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF JANUARY 2022 (STATED IN LITERS)** |

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| **JANUARY 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **814,987.17** | **1,450,269.57** | **3,177.41** | **2,268,434.15** | **0.87%** |
| **Mfd. Outside of Washington:** | **311,289.70** | **5,937,441.90** | **219,594.56** | **6,468,326.16** | **17.64%** |
| **Total:** | **1,126,276.87** | **7,387,711.47** | **222,771.97** | **8,736,760.31** | **12.77%** |

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| **JANUARY 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **510,513.97** | **1,732,298.72** | **6,011.39** | **2,248,824.09** |  |
| **Mfd. Outside of Washington:** | **267,282.90** | **5,026,155.12** | **205,172.58** | **5,498,610.60** |  |
| **Total:** | **777,796.87** | **6,758,453.84** | **211,183.97** | **7,747,434.69** |  |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - JANUARY 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **6,321,936.42** | **15,476,088.93** | **56,906.16** | **21,854,931.51** | **8.02%** |
| **Mfd. Outside of Washington:** | **2,385,400.79** | **39,328,802.59** | **1,162,003.50** | **42,876,206.87** | **4.14%** |
| **Total:** | **8,707,337.21** | **54,804,891.52** | **1,218,909.65** | **64,731,138.38** | **5.42%** |

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| **FISCAL YEAR 2021** |
| **YEAR TO DATE: JULY 2020 - JANUARY 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **4,234,893.97** | **15,926,968.13** | **70,980.49** | **20,232,842.59** |  |
| **Mfd. Outside of Washington:** | **2,460,029.49** | **37,322,805.03** | **1,388,737.48** | **41,171,572.00** |  |
| **Total:** | **6,694,923.46** | **53,249,773.16** | **1,459,717.97** | **61,404,414.59** |  |

One (1) Gallon = 3.78544 Liters.