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| DATE: 4/18/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF FEBRUARY 2023 (STATED IN LITERS)** |

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| **FEBRUARY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **919,864.89** | **2,036,186.38** | **8,012.25** | **2,964,063.52** | **-13.65%** |
| **Mfd. Outside of Washington:** | **309,253.88** | **4,010,349.92** | **139,680.32** | **4,459,284.12** | **-19.06%** |
| **Total:** | **1,229,118.77** | **6,046,536.30** | **147,692.57** | **7,423,347.64** | **-16.98%** |

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| **FEBRUARY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **739,604.22** | **2,673,708.77** | **19,111.63** | **3,432,424.63** |  |
| **Mfd. Outside of Washington:** | **332,319.07** | **5,008,481.83** | **168,252.06** | **5,509,052.96** |  |
| **Total:** | **1,071,923.29** | **7,682,190.60** | **187,363.69** | **8,941,477.59** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - FEBRUARY 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **7,234,469.74** | **15,974,662.87** | **105,417.00** | **23,314,549.60** | **-7.80%** |
| **Mfd. Outside of Washington:** | **3,061,301.41** | **42,578,574.87** | **1,305,726.39** | **46,945,602.67** | **-2.97%** |
| **Total:** | **10,295,771.15** | **58,553,237.74** | **1,411,143.39** | **70,260,152.27** | **-4.63%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - FEBRUARY 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **7,061,540.65** | **18,149,797.70** | **76,017.79** | **25,287,356.14** |  |
| **Mfd. Outside of Washington:** | **2,717,719.86** | **44,336,906.42** | **1,330,255.56** | **48,384,881.83** |  |
| **Total:** | **9,779,260.51** | **62,486,704.12** | **1,406,273.34** | **73,672,237.97** |  |

One (1) Gallon = 3.78544 Liters.