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| DATE: 2/16/2022  |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF DECEMBER 2021 (STATED IN LITERS)** |

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| **DECEMBER 2021** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **793,639.62** | **2,686,460.15** | **12,479.90** | **3,492,579.67** | **31.60%** |
| **Mfd. Outside of Washington:** | **240,148.39** | **5,699,986.65** | **133,282.74** | **6,073,417.78** | **-10.66%** |
| **Total:** | **1,033,788.01** | **8,386,446.80** | **145,762.64** | **9,565,997.45** | **1.21%** |

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| **DECEMBER 2020** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **611,201.98** | **2,021,675.18** | **20,964.55** | **2,653,841.72** |  |
| **Mfd. Outside of Washington:** | **266,464.02** | **6,261,822.79** | **269,497.76** | **6,797,784.57** |  |
| **Total:** | **877,666.00** | **8,283,497.97** | **290,462.31** | **9,451,626.29** |  |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - DECEMBER 2021** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **5,506,949.26** | **14,025,819.36** | **53,728.75** | **19,586,497.36** | **8.91%** |
| **Mfd. Outside of Washington:** | **2,074,111.09** | **33,391,360.69** | **942,408.94** | **36,407,880.72** | **2.06%** |
| **Total:** | **7,581,060.35** | **47,417,180.05** | **996,137.68** | **55,994,378.07** | **4.36%** |

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| **FISCAL YEAR 2021** |
| **YEAR TO DATE: JULY 2020 - DECEMBER 2020** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **3,724,379.99** | **14,194,669.40** | **64,969.10** | **17,984,018.49** |  |
| **Mfd. Outside of Washington:** | **2,192,746.59** | **32,296,649.91** | **1,183,564.90** | **35,672,961.40** |  |
| **Total:** | **5,917,126.58** | **46,491,319.31** | **1,248,534.00** | **53,656,979.89** |  |

One (1) Gallon = 3.78544 Liters.