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| DATE: 10/17/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF AUGUST 2023 (STATED IN LITERS)** |

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| **AUGUST 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,052,540.72** | **1,894,274.73** | **10,584.66** | **2,957,400.11** | **-8.68%** |
| **Mfd. Outside of Washington:** | **455,774.14** | **5,658,131.40** | **101,244.76** | **6,215,150.30** | **-9.69%** |
| **Total:** | **1,508,314.86** | **7,552,406.13** | **111,829.42** | **9,172,550.41** | **-9.36%** |

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| **AUGUST 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **1,059,959.55** | **2,158,064.60** | **20,339.42** | **3,238,363.57** |  |
| **Mfd. Outside of Washington:** | **535,373.36** | **6,158,902.41** | **187,617.92** | **6,881,893.69** |  |
| **Total:** | **1,595,332.91** | **8,316,967.01** | **207,957.34** | **10,120,257.25** |  |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - AUGUST 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **2,182,406.44** | **3,553,733.02** | **26,820.58** | **5,762,960.04** | **-5.12%** |
| **Mfd. Outside of Washington:** | **929,851.70** | **10,981,240.99** | **228,886.07** | **12,139,978.76** | **-0.65%** |
| **Total:** | **3,112,258.14** | **14,534,974.01** | **255,706.65** | **17,902,938.80** | **-2.14%** |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - AUGUST 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **2,211,340.74** | **3,839,258.05** | **23,152.42** | **6,073,751.21** |  |
| **Mfd. Outside of Washington:** | **825,446.62** | **11,079,595.77** | **314,958.12** | **12,220,000.51** |  |
| **Total:** | **3,036,787.36** | **14,918,853.82** | **338,110.54** | **18,293,751.71** |  |

One (1) Gallon = 3.78544 Liters.