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| DATE: 10/18/2022 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF AUGUST 2022 (STATED IN LITERS)** |

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| **AUGUST 2022** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,059,959.55** | **2,158,064.60** | **20,339.42** | **3,238,363.57** | **-1.18%** |
| **Mfd. Outside of Washington:** | **535,373.36** | **6,158,992.41** | **187,617.92** | **6,881,983.69** | **5.61%** |
| **Total:** | **1,595,332.91** | **8,317,057.01** | **207,957.34** | **10,120,347.26** | **3.34%** |

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| **AUGUST 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **799,517.15** | **2,468,253.89** | **9,380.52** | **3,277,151.56** |  |
| **Mfd. Outside of Washington:** | **423,039.88** | **5,947,334.06** | **146,140.50** | **6,516,514.44** |  |
| **Total:** | **1,222,557.03** | **8,415,587.95** | **155,521.02** | **9,793,666.00** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - AUGUST 2022** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **2,211,340.74** | **3,839,258.05** | **23,152.42** | **6,073,751.21** | **-8.20%** |
| **Mfd. Outside of Washington:** | **825,446.62** | **11,079,685.77** | **314,958.12** | **12,220,090.51** | **-2.07%** |
| **Total:** | **3,036,787.36** | **14,918,943.82** | **338,110.54** | **18,293,841.71** | **-4.20%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - AUGUST 2021** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **2,383,218.89** | **4,220,799.73** | **12,585.02** | **6,616,603.64** |  |
| **Mfd. Outside of Washington:** | **803,753.53** | **11,383,882.53** | **290,931.63** | **12,478,567.69** |  |
| **Total:** | **3,186,972.42** | **15,604,682.26** | **303,516.65** | **19,095,171.33** |  |

One (1) Gallon = 3.78544 Liters.