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| DATE: 6/20/2023 |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF APRIL 2023 (STATED IN LITERS)** |

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| **APRIL 2023** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **756,939.72** | **1,597,558.23** | **21,580.19** | **2,376,078.14** | **12.35%** |
| **Mfd. Outside of Washington:** | **340,173.21** | **6,247,140.15** | **129,505.02** | **6,716,818.38** | **14.48%** |
| **Total:** | **1,097,112.93** | **7,844,698.38** | **151,085.21** | **9,092,896.52** | **13.92%** |

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| **APRIL 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **486,855.10** | **1,624,630.46** | **3,404.36** | **2,114,889.92** |  |
| **Mfd. Outside of Washington:** | **341,892.01** | **5,345,375.70** | **179,969.64** | **5,867,237.35** |  |
| **Total:** | **828,747.11** | **6,970,006.16** | **183,374.01** | **7,982,127.27** |  |

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| **FISCAL YEAR 2023** |
| **YEAR TO DATE: JULY 2022 - APRIL 2023** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **8,837,992.30** | **19,506,695.56** | **143,936.21** | **28,488,624.08** | **-5.82%** |
| **Mfd. Outside of Washington:** | **3,758,396.36** | **53,688,604.54** | **1,563,038.95** | **59,010,039.85** | **-2.22%** |
| **Total:** | **12,596,388.66** | **73,195,300.11** | **1,706,975.16** | **87,498,663.93** | **-3.42%** |

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| **FISCAL YEAR 2022** |
| **YEAR TO DATE: JULY 2021 - APRIL 2022** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **8,521,497.96** | **21,636,831.26** | **90,896.90** | **30,249,226.12** |  |
| **Mfd. Outside of Washington:** | **3,444,357.22** | **55,236,783.58** | **1,669,340.85** | **60,350,481.65** |  |
| **Total:** | **11,965,855.18** | **76,873,614.84** | **1,760,237.75** | **90,599,707.77** |  |

One (1) Gallon = 3.78544 Liters.