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| DATE: 2/20/2025  |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF DECEMBER 2024 (STATED IN LITERS)** |

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| **DECEMBER 2024** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,044,742.57** | **2,247,228.99** | **8,877.61** | **3,300,849.16** | **-4.31%** |
| **Mfd. Outside of Washington:** | **261,247.96** | **5,207,253.66** | **144,522.79** | **5,613,024.41** | **-2.68%** |
| **Total:** | **1,305,990.53** | **7,454,482.65** | **153,400.40** | **8,913,873.57** | **-3.29%** |

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| **DECEMBER 2023** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **1,253,410.19** | **2,174,712.38** | **21,469.22** | **3,449,591.79** |  |
| **Mfd. Outside of Washington:** | **179,368.09** | **5,429,088.35** | **158,912.84** | **5,767,369.28** |  |
| **Total:** | **1,432,778.28** | **7,603,800.73** | **180,382.06** | **9,216,961.07** |  |

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| **FISCAL YEAR 2025** |
| **YEAR TO DATE: JULY 2024 - DECEMBER 2024** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **6,203,349.22** | **10,844,573.99** | **32,463.20** | **17,080,386.41** | **-7.09%** |
| **Mfd. Outside of Washington:** | **1,988,159.34** | **34,217,097.26** | **1,298,903.09** | **37,504,159.69** | **1.09%** |
| **Total:** | **8,191,508.56** | **45,061,671.25** | **1,331,366.29** | **54,584,546.09** | **-1.62%** |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - DECEMBER 2023** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **5,952,587.12** | **12,304,775.72** | **125,445.95** | **18,382,808.79** |  |
| **Mfd. Outside of Washington:** | **1,710,668.46** | **34,481,231.64** | **907,441.71** | **37,099,341.81** |  |
| **Total:** | **7,663,255.58** | **46,786,007.36** | **1,032,887.66** | **55,482,150.60** |  |

One (1) Gallon = 3.78544 Liters.