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| DATE: 10/16/2024  |

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| **WASHINGTON STATE LIQUOR AND CANNABIS BOARD** |
| **OLYMPIA, WASHINGTON** |
| **NET WINE SALES TO IMPORTERS AND DISTRIBUTORS** |
| **WITHIN THE STATE OF WASHINGTON** |
| **FOR THE MONTH OF AUGUST 2024 (STATED IN LITERS)** |

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| **AUGUST 2024** |

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|  |  |  |  |  | **% OF** |
|  | **xCIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **1,196,021.80** | **1,842,860.67** | **2,139.86** | **3,041,022.32** | **2.83%** |
| **Mfd. Outside of Washington:** | **461,022.38** | **4,629,945.07** | **347,692.32** | **5,438,659.77** | **-12.49%** |
| **Total:** | **1,657,044.18** | **6,472,805.74** | **349,832.18** | **8,479,682.09** | **-7.55%** |

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| **AUGUST 2023** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **1,052,540.72** | **1,894,274.73** | **10,584.66** | **2,957,400.11** |  |
| **Mfd. Outside of Washington:** | **455,774.14** | **5,658,131.40** | **101,244.76** | **6,215,150.30** |  |
| **Total:** | **1,508,314.86** | **7,552,406.13** | **111,829.42** | **9,172,550.41** |  |

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| **FISCAL YEAR 2025** |
| **YEAR TO DATE: JULY 2024 - AUGUST 2024** |

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|  |  |  |  |  | **% OF** |
|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** | **CHANGE** |
| **Mfd. in Washington** | **2,327,377.00** | **3,777,877.94** | **2,721.25** | **6,107,976.19** | **5.99%** |
| **Mfd. Outside of Washington:** | **960,517.05** | **10,078,590.05** | **555,026.78** | **11,594,133.88** | **-4.50%** |
| **Total:** | **3,287,894.05** | **13,856,467.99** | **557,748.03** | **17,702,110.07** | **-1.12%** |

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| **FISCAL YEAR 2024** |
| **YEAR TO DATE: JULY 2023 - AUGUST 2023** |

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|  | **CIDER** | **14% & UNDER** | **OVER 14%** | **TOTAL LITER SALES** |  |
| **Mfd. in Washington** | **2,182,406.44** | **3,553,733.02** | **26,820.58** | **5,762,960.04** |  |
| **Mfd. Outside of Washington:** | **929,851.70** | **10,981,240.99** | **228,886.07** | **12,139,978.76** |  |
| **Total:** | **3,112,258.14** | **14,534,974.01** | **255,706.65** | **17,902,938.80** |  |

One (1) Gallon = 3.78544 Liters.