OFFICE OF THE WASHINGTON STATE LIQUOR CONTROL BOARD MEETING

July 06, 2004

The regular meeting of the Washington State Liquor Control Board was called to order at 10:00 a.m., on Tuesday, July 6, 2004 in the Board conference room, 3000 Pacific Avenue S.E., Olympia, Washington, by Chairman Merritt Long. Board Member Vera Ing and Board Member Roger Hoen were present. Tony Kim, Administrative Assistant to the Board summarized the minutes.

Purchasing Services Division: 10:00 – 10:20 A.M.

Staff Present: Pat Kohler, Administrative Director; Rick Garza, Deputy Administrative Director; Bob Burdick, Communications Director; Heidi Whisman, Acting Purchasing Deputy Director; Steve Burnell, Wine Program Manager; Hal Bellerud, Liquor Purchasing Agent Assistant

Topic Discussed:

Mr. Burnell identified 38 items that have not met sales and profit expectations and recommended that the Board approve delisting all of 38 items and close them out effective September 1, 2004. After some discussion, the Board asked him to bring this recommendation to the July 7th board meeting for official approval.

Retail Services Division: 10:20 – 10:30 A.M.

Staff Present: Pat Kohler, Administrative Director; Rick Garza, Deputy Administrative Director; Bob Burdick, Communications Director; Chris Liu, Retail Division Director; Suzanne Lewis, Property Specialist; Scott McDougall, Store Development

Topic Discussed:

Mr. McDougall shared the new store concept with the Board. The new store concept was formed in December 2003 and the first new store concept study is a "super store" to provide a venue for special purchases not currently offered as well as the widest product selection in the LCB system. Discussion followed. Retail Business Plan update was postponed to later date.

Policy, Legislative and Media Relations Division: 10:30 – 10:40 A.M.

Staff Present: Pat Kohler, Administrative Director; Rick Garza, Deputy Administrative Director; Bob Burdick, Communications Director; Teresa Berntsen, Rules Coordinator

Topic Discussed:

Ms. Berntsen recommended Board approval for final rule making for technical changes to rules in chapter 314-11 WAC, which outlines general requirements for liquor licensees. After some discussion, the Board asked her to bring this item to the July 7th Board Meeting for official approval.

Retail Services Division: 10:40 – 10:50 A.M.

Staff Present: Pat Kohler, Administrative Director; Rick Garza, Deputy Administrative Director; Bob Burdick, Communications Director; Chris Liu, Retail Division Director; Suzanne Lewis

Topic Discussed:

Ms. Lewis presented the Board with one lease proposal and one lease extension. The lease proposal is for store # 081 (Highlands). The lease extension is for store # 154 (Puyallup – Summit Canyon). After some discussion, the Board asked her to bring the lease proposal to the July 7th board meeting for official approval.

The meeting was adjourned at 10:50 A.M.