

**OFFICE OF THE
WASHINGTON STATE LIQUOR CONTROL BOARD
Board Meeting /November 2, 2005**

The regular meeting of the Washington State Liquor Control Board was called to order at 10:00 a.m., on Wednesday, November 2, 2005 in the Board conference room, 3000 Pacific Avenue SE, Olympia, Washington, by Board Member Roger Hoen. Board Member Vera Ing was present. Tony Kim, Administrative Assistant to the Board summarized the minutes.

Retail Services division – Contract Liquor Store Manager, CLS No. 640, Pateros
Linda Lenz, Secretary Administrative

Pateros is a small community in Okanogan County on the Columbia River with a population of about 640 people. It is located just north of the cutoff to go to Twisp and the Methow Valley on Hwy 20. It sits off of Highway 97 in a small business area, is just 8 miles south of Brewster, about 22 miles northeast of Chelan and 52 miles northeast of Wenatchee.

A total of 11 applications were requested for this position, and a total of 2 completed applications were returned. Both candidates were interviewed by a panel consisting of: Lori LeMay, District Manager; Jamie Storm, District Manager; and David Wilson, District Manager. The panel selected Rosa C. Yancy as their candidate for the position of Contract Manager for Store #640, Pateros.

Rosa has purchased the Ace Hardware & Sporting Goods store and has been training with the current manager, Scott McEuin. This contract store has always handled the State Fish & Wildlife licenses and Rosa will continue to handle these licenses. She has learned to take inventory, merchandise liquor, service Licensee's, and make responsible liquor sales. She and her husband will operate the Hardware Store and the liquor store. Rosa has been an owner/operator of a Hairdressing business for 33 years and has supervised from 2-12 staff. Rosa plans to expand the entire sale area for liquor in the future and revamp the storage area, build new shelves, install more lighting, and decorate.

Rosa is fairly new to the community, but has met a number of people and has been well received.

Her references were all positive and reflected her being honest, trustworthy, will adhere to the laws, and would be a good choice for this Contract Manager position.

Ms. Lenz recommended the appointment of Rosa C. Yancy as the new Contract Store Manager for the Pateros Contract Store, effective December 1, 2005.

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Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Service Division – Potential New Wine Listing and Delistings

Steve Burnell, Wine Program Manager

The following wines are offered as a One-Time-Only purchase. The purchasing department and Mr. Burnell recommended the Board approve the following One-Time-Only listings.

Wine	Region	Vintage	Retail	Number of Cases
Mutt Lynch “Portrait of a Mutt”	California	2003	\$11.99	56 Cases
Robert Mondavi Cabernet Sauvignon	California	2002	\$19.99	56 Cases
Georges Dubeouf Beaujolais Nouveau	France	2005	\$ 9.99	Surveyed
Joseph Drouhin Beaujolais Nouveau	France	2005	\$10.99	Surveyed
Volorosso Pinot Gris-Grillo	Italy	2003	\$ 3.99	225 Cases
Volorosso Cabernet-Syrah	Italy	2003	\$ 3.99	205 Cases
Reynolds Reserve Cabernet Sauv	Australia	2001	\$ 6.99	56 Cases
Reynolds Reserve Shiraz	Australia	2001	\$ 6.99	112 Cases
Three Thieves Zinfandel 1L	California	2003	\$ 7.99	56 Cases
Magnificent House Red	Washington	2003	\$ 9.99	56 Cases
Smoking Loon Viognier	California	2003	\$ 6.99	56 Cases
Smoking Loon Merlot	California	2003	\$ 6.99	56 Cases
Canoe Ridge Red Table Wine	Washington	2001	\$14.99	56 Cases

The following wines are offered to the Board in limited case quantities. The purchasing department and Mr. Burnell recommended the Board approve the following wines for “U” code listing.

Wine	Region	Vintage	Retail	Number of Cases
Domaine Cailloux	France	2004	\$14.99	28 Cases
K Vintners Lucky #7 Syrah	Washington	2003	\$34.99	7 Cases
K Vintners Viognier	Washington	2004	\$19.99	14 Cases
Cougar Crest Merlot	Washington	2002	\$21.95	14 Cases
Cougar Crest Syrah	Washington	2002	\$21.95	14 Cases
Oberon Cabernet Sauvignon	Washington	2001	\$21.95	21 Cases
Silver Oak Cabernet Sauvignon, Alexander Valley	California	2001	\$57.99	14 Cases

Wine	Region	Vintage	Retail	Number of Cases
Veuve Clicquot , Brut 375ml	France	NV	\$23.99	7 Cases
Veuve Clicquot, Brut	France	1998	\$62.99	7 Cases
Pol Roger, Brut	France	1996	\$64.99	7 Cases
Grahams Tawny Port 10 YO	Portugal	NV	\$29.99	7 Cases

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Grahams Vintage	Portugal	2003	\$89.99	4 Cases
Spellbound Petite Sirah	California	2002	\$11.99	28 Cases
Chelan Estate Chardonnay-Viognier	Washington	2004	\$10.49	28 Cases
Chelan Estate Merlot, Stillwater Creek Vineyard	Washington	2002	\$16.49	14 Cases
Chelan Estate Cabernet Sauvignon	Washington	2002	\$16.49	14 Cases
Groot Constantia Sauvignon Blanc	South Africa	2004	\$11.99	14 Cases
Turmara Pinotage	South Africa	2003	\$11.99	14 Cases

Note: All listings are 750ml size unless noted otherwise.

Listing Symbol Codes:

No Code	Regular Listing
L	Limited Distribution
M	Mini Distribution
S	Warehouse Stock
U	Unlisted

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Service Division – Potential New Wine Listing and Rejections

Steve Burnell, Wine Program Manager

Based on presentations made by supplier representatives on October 27, 2005, discussions with members of the listing committee, tasting reports on product samples and other factors, Mr. Burnell recommended that the Board approve the following listing/rejection actions.

Listing Symbol Codes: R-Regular Listing; L-Limited Distribution; M-Mini Distribution; S-Warehouse Stock; U-Unlisted

<u>Description</u>	<u>Recommendations</u>
Kvint White Stork VSOP Brandy, 750 ml (\$15.95)	List as M
IDOL Vodka, 750 ml (\$28.25)	List as L
The Glenlivet Archive 21 Year Single Malt Scotch Whisky, 750 ml (\$124.95)	List as S
Finlandia Mango Vodka, 750 ml (\$19.95)	List as L
Pepe Lopez Premium Gold Tequila, 750 ml (\$14.95)	List as L
Gran Centenario Plata Tequila, 750 ml (\$49.95)	List as L
Rhum Barbancourt 5 Star Reserve Speciale Dark Rum, 750 ml (\$20.95)	Reject
Absente (Absinthe Refined) French Liqueur, 750 ml (\$39.95)	Reject
Chocoviac Chocolate and Vanillia Flavored Cognac, 750 ml (\$32.00)	Reject
Mandarine Napoleon Citrus Liqueur, 750 ml (\$35.95)	Reject
Springbank SM Campbeltown 10 Year Scotch Whisky, 750 ml (\$57.95)	Reject

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Ypioca Prata Cachaca, 1 liter (\$25.00)	Reject
Effen Vodka, 750 ml (\$30.95)	Reject
Effen Black Cherry and Vanilla Flavored Vodka, 750 ml (\$30.95)	Reject
Don Camilo Reposado Tequila, 750 ml (\$60.95)	Reject
Tonala Anejo Tequila, 750 ml (\$55.95)	Reject
Kvint Black Stork X.O. Brandy, 750 ml (\$18.95)	Reject
Imperial Collection Vodka, 750 ml (\$33.95)	Reject
Downunder Vodka, 750 ml (\$13.95)	Reject
Cesar Monterrey Blanco Reserva Tequila, 750 ml (\$34.95)	Reject
Cesar Monterrey Anejo Tequila, 750 ml (\$54.95)	Reject
Martin Miller's Reformed London Dry Gin, 750 ml (\$26.95)	Reject
Gran Centenario Anejo Tequila, 750 ml (\$55.95)	Reject
Gran Centenario Reposado Tequila, 750 ml (\$51.95)	Reject

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Service Division – Potential Proof Reduction Bunnahabhain Single Malt Scotch; Steve Burnell, Wine Program Manager

The supplier of Bunnahabhain Single Malt Scotch is requesting that the Board approve a proof reduction from the currently listed 86 proof to 80 proof. The supplier will no longer be producing the 86 proof product.

<u>Brand</u>	<u>Description</u>	<u>Original Proof</u>	<u>New Proof</u>	<u>Current Retail</u>	<u>Average Monthly Case Sales</u>
004656	Bunnahabhain Single Malt Scotch 750ml	86 proof	80 proof	\$40.95	40 Cases

Mr. Burnell recommended that the Board approve the supplier's request for the proof reduction. The Purchasing Service Division will post signage in our retail outlets notifying customers of the proof change.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

The Meeting was adjourned at 10:20 A.M.

Merritt D. Long
Chairman

Vera Ing
Board Member

Roger Hoen
Board Member

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