OFFICE OF THE WASHINGTON STATE LIQUOR CONTROL BOARD Board Meeting /July 13, 2005

The regular meeting of the Washington State Liquor Control Board was called to order at 10:00 a.m., on Wednesday, July 13, 2005 in the Board conference room, 3000 Pacific Avenue SE, Olympia, Washington, by Board Member Roger Hoen. Board Member Vera Ing was present. Tony Kim, Administrative Assistant to the Board summarized the minutes.

Retail Services division – Liquor Store Lease Renewal, Store #025, Renton Suzanne Lewis, Store Leasing Manager

The lease for Store No. 025, located in Renton Fred Meyer Shopping Center at 465 Renton Center Way SW, Renton, will expire on December 31, 2006. In order to accommodate current space needs, a proposal has been received for an early lease renewal with a major remodel and additional space.

BACKGROUND

Store #025 was relocated to the Fred Meyer Center in January 1997 for improved visibility and customer convenience. At the time, there was only 3,965 square feet available. Due to both retail and licensee sales growth, an additional 1,400 square feet of space was added in 2002 for storage and an area to better service the licensee accounts. Because of continued growth, the existing lobby area is much too small and needs to be increased in size.

Retail Services staff has been negotiating with Fred Meyer for some time to acquire the additional 2,300 square feet of retail space adjacent to our existing store. A redesign of the liquor store has been completed and Fred Meyer has obtained approval of the construction budget in order to provide a lease renewal proposal for the newly enlarged space. In order to accomplish this major remodel, which will include all new repositioned shelving, a new office and some new design concepts, the store will be closed for 5-6 weeks with plans to reopen just before Labor Day.

PROPOSAL

The Lessor, Fred Meyer Stores, Inc., has proposed a ten (10) year lease renewal in a newly remodeled and enlarged 7,665 square foot space. The new rental rate will be \$10,639.00 per month, or \$16.50 per square foot per year, during Years 1-3, \$11,498.00 per month, or \$18.00 per square foot per year, during Years 4-6, and \$12,775.00 per month, or \$20.00 per square foot per year, during Years 7-10, effective September 1, 2005.

The Lease may not be terminated during the initial five (5) years of the lease term, except pursuant to Paragraph 2, if applicable, or if Lessor(s) is in default under this agreement and fails to cure such default within 30 days after receipt of written notice of the default. During Years 6 through 10, the Lease may be terminated by either party with a six (6) month written notice from the first of the month following. If the Board terminates the lease, the remaining portion of the then unamortized improvement costs, based on an initial amount of \$130,000.00, will be due the Lessor. If the Lessor terminates the lease during the second 5 years, a payment of \$15,000.00 to help defray moving expenses will be due the Board.

The Lessor has agreed to all requested repairs and improvements, including additional space, new flooring, new office, new light fixtures, and new ceiling tiles. They have also agreed to the provisions of Appendix A, "Areas of Responsibility", with no exceptions.

The Board will pay its pro rata share of any property tax increases over the 2005 base year.

SALES HISTORY

Recent sales history for Store No. 025 is as follows:

	<u>Retail Sales</u>	<u>Class H Sales</u>	<u>Gross Sales</u>
FY2004	\$4,286,124	\$1,295,909	\$5,582,032
FY2003	\$4,157,541	\$1,152,567	\$5,310,108
FY2002	\$3,666,444	\$1,056,127	\$4,722,571

Sales/sq ft: FY04 = \$1,040 (average for all state liquor stores was \$650 for FY04) NOTE: Sales are anticipated to continue increasing in this busy shopping center.

Profitability: FY04 = 13.3% while the average profit for all state stores was 11.3%.

NOTE: Lease renewal = 12.4% without any sales increase.

ADDITIONAL DATA:

Current rental rates in Fred Meyer Shopping Center are in the \$19-21 per square foot range + triple net charges and tenant improvements.

Comparable lease rates in area:

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#081 Renton-Highlands – 4,550 sq ft @ $7,963.00/mo, or $21.00/sq ft/yr, in Yrs 1-3 $8,816.00/mo, or $23.25/sqft/yr, in Yrs 4-6 $9,574.00/mo, or $25.25/sq ft/yr, in Yrs 7-10 #114 Newcastle – 4,500 sq ft @ $7,500.00/mo, or $20.00/sq ft/yr, in Yrs 1-5 $8,250.00/mo, or $22.00/sq ft/yr, in Yrs 6-10
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NOTE: Store #081 is in an existing shopping center with a local grocery store and many neighborhood services. Store #114 is located in a Safeway anchored shopping center on a major thoroughfare.

SUMMARY

Summary of the lease renewal for Store #025:

Current Rent	Proposed Rent	<u>Change</u>
5,365 sq ft	7,665sq ft	+2,300 sq. ft.
\$6,035.00	\$10,539.00 Yrs 1-3	+75% in rent dollars
\$13.50/sq ft/yr	\$16.50/sq ft/yr	+22% in \$/sq ft
	\$11,498.00 Yrs 4-6	+9%
	\$18.00/sqft/yr	
	\$12,775.00 Yrs 7-10	+11%
	\$20.00/sq ft/yr	

Ms. Lewis recommended approval of this lease renewal for Store #025.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Retail Services division – Liquor Store Lease Renewal, Store #057, Kirkland Suzanne Lewis, Store Leasing Manager

The lease for Store No. 057, located in Houghton Center at 10609 NE 68th Street, Kirkland, expired on January 31, 2005 and has been on a month-to-month extension since then.

BACKGROUND

Store #057 has been located in Houghton Center since February 1979. Although originally a small neighborhood shopping center, the large increase in population and the proliferation of condominiums in downtown Kirkland have resulted in a busy and convenient destination. Houghton Center is anchored by an independent supermarket and Bartells Pharmacy. It also includes Starbucks, Bank of America, Department of Licensing, Curves, Quiznos, and several other small retailers.

PROPOSAL

The Lessor, Michael Nelson of Houghton Lane LLC, has proposed a ten (10) year lease renewal in our current 5,237 square foot space. Prior to the long-term renewal, Mr. Nelson requested a rent increase to \$9,164.75 per month, or \$21.00 per square foot per year, effective April 1 through June 30, 2005.

The new rental rate for the long-term lease renewal will be \$10,474.00 per month, or \$24.00 per square foot per year, during the first 5 years, and \$11,783.25 per month, or \$27.00 per square foot per year, during the second 5 years, effective July 1, 2005.

The Lease may not be terminated during the initial three (3) years of the lease term, except pursuant to Paragraph 2, if applicable, or if Lessor(s) is in default under this agreement and fails to cure such default within 30 days after receipt of written notice of the default. During Years 4 through 10, the Lease may be terminated by either party with a six (6) month written notice from the first of the month following. If the Board terminates the lease, the remaining portion of the then unamortized improvement costs, based on an initial amount to be determined, will be due the Lessor. If the Lessor terminates the lease during Years 4 through 10, a payment of \$15,000.00 to help defray moving expenses will be due the Board.

The Lessor has agreed to all requested repairs and improvements, including new energy-efficient storefront glass, new light fixtures, a new floor and improvements to the restrooms. He has also agreed to the provisions of Appendix A, "Areas of Responsibility".

SALES HISTORY

Recent sales history for Store No. 057 is as follows:

	Retail Sales	Class H Sales	Gross Sales
FY2004	\$3,160,962	\$1,997,820	\$5,158,782
FY2003	\$2,934,626	\$1,747,130	\$4,681,756
FY2002	\$2,854,896	\$1,675,773	\$4,530,669
Sales/sq ft:	FY04 = \$985 (avera	ge for all state liquor stores v	was \$650 for FY04)

NOTE: Retail sales have averaged a 4.7% increase over the last 3 years and are anticipated to increase further as the population increases.

Profitability: FY04 = 8.3% while the average profit for all state stores was 11.3%.

NOTE: Lease renewal = 7.6% without any sales increase.

ADDITIONAL DATA:

Current rental rates in Houghton Center are \$20 per square foot + \$4.16/sq ft triple net charges. This rate does not include extensive tenant improvements or annual rent escalators.

Comparable lease rates in area:

#033 Redmond – 5,000 sq ft @ \$8,750.00/mo, or \$21.00/sq ft/yr, in Yrs 1-5

NOTE: Store #033 is on the back side of a grocery-anchored center in a stand-alone building in a similar upscale market. The lease was renewed in December 2001. The lease rates in most metropolitan markets have escalated to at least the low to mid-\$20's per square foot.

SUMMARY

Summary of the lease renewal for Store #057:

Current Rent	Proposed Ren	t Change

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\$7,195.38 \$16.50/sq ft/yr	\$9,164.75 4/1-6/30/05 \$21.00/sq ft/yr	+27.3%
	\$10,474.00 Yrs 1-5 \$24.00/sqft/yr	+14.3%
	\$11,783.25 Yrs 6-10 \$27.00/sq ft/yr	+12.5 %

Ms. Lewis recommended approval of this lease renewal for Store #057.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Retail Services division – Liquor Store Lease Renewal, Store #125, Everett (Licensees Only); Suzanne Lewis, Store Leasing Manager

The lease for Store No. 125, located at 3332 Cedar Street, Everett, expired on March 31, 2005 and has been on a month to month extension since then.

BACKGROUND

Store No. 125, formerly located in the QFC center on Broadway, lost its lease in 2003. Due to a tight real estate market and the lack of suitable retail spaces, Store 125 was converted to a licensee only facility in a light industrial park. While many licensees were initially reluctant to transfer to a warehouse setting, they were asked to give it a trial run of several months. If they then wished to return their account to a "standard" liquor store, they would be allowed to do so. Only 1 licensee left the current Store 125 after the trial period. The licensees are very pleased with the service they receive and staff is recommending that the licensee-only facility be renewed with a long-term lease. Staff continues to pursue all leads in an effort to again open a retail liquor store in the Everett core.

PROPOSAL

The Lessor, Paula Harb of Glantz Investments, represented by CJ Ebert of Harbor Mountain Development, has proposed a five (5) year lease renewal in our current 5,000 square foot space. The new rental rate will be \$5,850.00 per month, or \$14.30 per square foot per year, effective June 1, 2005. The lease rate will include all taxes and utilities except garbage and snow removal.

The lease may be terminated by either party with a six (6) month written notice from the first of the month following. If the Board terminates the lease, the remaining portion of the then unamortized improvement costs, based on an initial amount of \$16,000.00, will be due the Lessor. If the Lessor terminates the lease, a payment of \$5,000.00 to help defray moving expenses will be due the Board.

The Lessor has agreed to all requested repairs and improvements, including new industrial ceiling fans for cooling, additional exterior lighting and ADA improvements to the restroom. They have also agreed to the provisions of Appendix A, "Areas of Responsibility".

SALES HISTORY

Recent sales history for Store No. 125 is as follows:

Class H Sales

FY2005 \$2,400,000 (projected)

FY2004 \$1,703,434

Sales/sq ft: FY05 = approx. \$480 (average for all state liquor stores was \$650 for

FY04)

NOTE: Sales continue to increase as new development occurs in Everett

resulting in additional licensee accounts.

Profitability: FY04 = 2.6% while the average profit for all state stores was 11.3%. NOTE: FY04 was not a full operating year as this facility opened in October 2003.

In addition, it took several months to get licensee accounts transferred.

ADDITIONAL DATA:

The break-even point for a licensee-only facility has been determined to be \$1.4 million in annual sales consisting of at least 50 accounts ordering 10+ cases per week.

At present, the only other licensee-only facility is Store #046 in downtown Seattle with a lease rate of \$26.69 per square foot per year. Sales there were \$12,896,572 in FY 2004.

SUMMARY

Summary of the lease renewal for Store #125:

Current Rent	<u>Proposed Rent</u>	<u>Change</u>
\$4,350.00	\$5,850.00 Yrs 1-5	+34.5%
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\$10.44/sq ft/yr \$14.30/sq ft/yr

Ms. Lewis recommended approval of this lease renewal for Store #125.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Retail Services Division – New Contract Liquor Store Manger Appointment, Store #604, Amanda Park; Linda Lenz, Secretary Administrative

Amanda Park is located in Grays Harbor County, approximately 35 miles from Store #008 in Aberdeen and 60 miles from Store #559 in Forks. The gross sales for 2004 were \$173,767 and the commission was \$37,749.

A total of 15 applications were requested, 5 applications completed and returned, and 5 applicants were interviewed. A panel comprised of two District Managers, Earl Hill and Brian Thomas conducted the interviews of the 5 candidates. Bernie Pieterman, Auditor, reviewed all financial documents. After completion of the interviews and reference checks were completed, Ronald Knaack was selected as the recommended Contract Liquor Store Manager for Amanda Park.

Ronald attended UPS and received a B.S. in Geology, attended Pierce College and got a certificate in Business Accounting, and has received Management Training from the Dale Carnegie Institute. He and his wife will be operating the store together. They both have extensive experience in accounting, cashiering, inventory control and management. Both are personable and customer oriented.

Ronald plans to stay in the same location and one of his goals is to provide the community with a long-term business partnership and the best in customer service. He plans to take the best advantage of the tourism in the area and expand his business hours. He also plans to add mixers and seasonal mixers to expand the retail sales.

He plans to continue as a stand-alone store. He is purchasing the Magnum POS computer system. He and his wife have an interest in becoming active members of the Amanda Park community.

Reference checks were positive describing Ronald as highly motivated, honest & reliable, goal oriented and has excellent people skills.

Ms. Lenz recommended the appointment of Ronald Knaack as the new Contract Store Manager for the Amanda Park Contract Store, effective August 1, 2005.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Retail Services Division – New Contract Liquor Store Manger Appointment, Store #651, Amboy; Linda Lenz, Secretary Administrative

Amboy is located in Clark County, approximately 15 miles from Store #582 in Woodland, and 35 miles from Store #523 in Battleground. The gross sales for 2004 were \$347,126 and the commission was \$49,898.

A total of 18applications were requested, 1 application completed and returned, and 1 applicant was interviewed. A panel comprised of two District Managers, Earl Hill and Brian Thomas conducted the interview of the 1 candidate. Bernie Pieterman, Auditor, reviewed all financial documents. After completion of the interview and reference checks were completed, Suzanne Goedert was selected as the recommended Contract Liquor Store Manager for Amboy.

Suzanne and her husband have purchased Amboy Power and Equipment "Wayne's Saw Shoppe" which is attached to the existing Amboy Liquor Store. Suzanne is already trained in all aspects of managing the contract store. She has been running the liquor store for Aaron, the owner, since February of this year. She has also worked in the store from June 2002 to February 2003. She prides herself in all aspects of customer service.

Suzanne has plans to bring in additional products and displays. She will stay in the same location, as she and her husband have signed a 10-year lease. She has purchased the shelving, counter and computer hardware. She is an active member in her community.

Reference check was positive. Ms. Lenz recommended the appointment of Suzanne Goedert as the new Contract Store Manager for the Amboy Contract Store, effective August 1, 2005.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Retail Services Division – Contract Liquor Store Relocation, Store #551, White Salmon; Linda Lenz, Secretary Administrative

District Manager, Earl Hill was approached by Contract Manager, Roger Miller about relocation of the White Salmon CLS #551. The population of White Salmon is 2,190.

The current location lease has been terminated, the building has been sold and the new landlord wants three times the rent as has been charged by prior owner.

The proposed new site is at 150 Jewett Blvd, which is just across the street from the old site. Local officials have been advised and have no problem with the move. This location is five blocks from a grocery store and is a little smaller than the old location, but is adequate and they have no alternative

This new site has on-street parking the same as the old location. The new site meets ADA requirements. The new site has about 1500 square feet of space. Roger is going to change from self-serve to a counter store. He plans on making the move without a break in the service.

Ms. Lenz recommended that the Board approve this relocation of the Contract Liquor Store #551 in White Salmon to 150 E. Jewett Blvd, White Salmon, effective July 13, 2005.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Services Division – 2005 Holiday One-Time-Only Listings

Steve Burnell, Wine Program Manager

The 92 items on the attached list were selected by a committee composed of Store and Contract Liquor Store managers as potential one-time-only items for the 2005 Holiday season. Case quantities were obtained from a mail survey of all Stores, Contract Liquor Stores, Indian Tribal and Military Stores.

Mr. recommended that the Board approve listing these 92 items as Holiday One-Time-Only items.



Holiday 2005 List Board Memo.x...

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Services Division – Potential New Wine Listings and Delistings Steve Burnell, Wine Program Manager

The following wines are offered as a One-Time-Only purchase. The purchasing department and Mr. Burnell recommended the Board approve the following One-Time-Only listings.

Wine	Region	Vintage	Retail	# of Cases
Waterbrook Melange	Washington	2003	\$11.99	56 Cases
Red Bud Shiraz	California	2002	\$ 3.99	440 Cases
Balcom & Moe Chardonnay	Washington	2001	\$ 4.99	112 Cases
Beaulieu Napa Cabernet Sauvignon	California	2001	\$11.99	56 Cases
Conundrum	California	2003	\$21.99	28 Cases

The following wines are offered to the Board in limited case quantities. The purchasing department and Mr. Burnell recommended the Board approve the following wines for "U" code listing

Wine	Region	Vintage	Retail	Recommendation
Osoyoos Larose Red	British Columbia	2001	\$34.99	6 6/pks
Bergevin Lane Calico Red	Washington	2003	\$15.95	14 Cases
Bergevin Lane Syrah	Washington	2003	\$24.74	14 Cases
L'Ecole #41 Cabernet	Washington	2002	\$29.20	7 Cases
Sauvignon				
L'Ecole #41 Chardonnay	Washington	2004	\$19.56	14 Cases
L'Ecole #41 Merlot	Washington	2002	\$29.20	14 Cases
Colvin Red Table	Washington	2003	\$14.98	28 Cases
Colvin Carmenere	Washington	2003	\$22.71	7 Cases

Wine	Region	Vintage	Retail	Recommendation
Kim Crawford Chardonnay	New Zealand	2004	\$13.99	14 Cases
Kim Crawford Sauvignon Blanc	New Zealand	2004	\$13.99	14 Cases
Dusted Valley Chardonnay	Washington	2004	\$21.99	7 Cases

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Services Division – Potential New Listings and Rejections

Steve Burnell, Wine Program Manager

Based on presentations made by supplier representatives on June 23, 2005, discussions with members of the listing committee, tasting reports on product samples and other factors, Mr. Burnell recommended that the Board approve the following listing/rejection actions.

Listing Symbol Codes: R-Regular Listing; L-Limited Distribution; M-Mini Distribution; S-Warehouse Stock; U-Unlisted

Description	Recommendations
Three Olives Green Apple Flavored Vodka, 750 ml (\$20.95)	List as L
Wiser's Very Old 18 Year Canadian Whisky, 750 ml (\$29.95)	List as M
Malibu Passion Fruit Flavored Rum, 750 ml (\$16.95)	List as R
Corazon De Agave Blanco Tequila, 750 ml (\$46.95)	List as M
Captain Morgan Tattoo Rum, 750 ml (\$19.95)	List as L
Patron Citronge Orange Liqueur, 750 ml (\$26.95)	List as M
Patron Reposado Tequila, 750 ml (\$51.95)	List as L
E & J Cask & Cream Chocolate Temptation Cream Liqueur, 750 ml (\$12.95)	5) Reject
Drevnyokyivska Vodka, 750 ml (\$32.10)	Reject
Pliska V.S.O.P. 7 Year Brandy, 750 ml (\$41.35)	Reject
Oro Azul Anejo Tequila, 750 ml (\$51.35)	Reject
Oro Azul Reposado Tequila, 750 ml (\$41.35)	Reject
Oro Azul Blanco Tequila, 750 ml (\$39.35)	Reject
Three Olives Raspberry Flavored Vodka, 750 ml (\$20.95)	Reject
Merrys White Chocolate Liqueur, 750 ml (\$15.95)	Reject
Rondiaz Mojito Rum Cocktail, 750 ml (\$11.95)	Reject
Hardy Red Corner VS Cognac, 750 ml (\$20.95)	Reject

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Gozio Amaretto Almond Liqueur, 750 ml (\$20.95)	Reject
Shakespeare Vodka, 750 ml (\$25.95)	Reject
Sgt. Peppermint Cream Liqueur, 750 ml (\$16.95)	Reject
Sauza Tres Generaciones Reposado Tequila, 750 ml (\$40.95)	Reject
Burnett's Mango Flavored Vodka, 750 ml (\$10.95) Burnett's Watermelon Flavored Vodka, 750 ml (\$10.95)	Reject Reject
Marie Brizard Anisette Cordial, 750 ml (\$21.55)	Reject
Marie Brizard Grand Orange Liqueur, 750 ml (\$20.95)	Reject
Jose Cuervo Golden Margarita Cocktail, 750 ml (\$9.95)	Reject
Par D Schatz Liqueur, 750 ml (\$18.95)	Reject
Shakka Kiwi Liqueur, 750 ml (\$37.65)	Reject
Shakka Apple Liqueur, 750 ml (\$37.65)	Reject
Shakka Grape Liqueur, 750 ml (\$37.65)	Reject
Landy VS Cognac, 750 ml (\$19.95)	Reject
Shakers Wheat Vodka, 750 ml (\$31.15)	Reject
Shakers Rose Flavored Vodka, 750 ml (\$31.15)	Reject
Surprise XO Brandy, 750 ml (\$20.95)	Reject
Dos Manos 100% Agave Anejo Tequila, 750 ml (\$30.95)	Reject
Zapopan Reposado Tequila, 750 ml (\$17.95)	Reject

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Purchasing Services Division – Potential Proof Reduction/Wild Turkey Russell's Reserve; Steve Burnell, Wine Program Manager

The supplier of Wild Turkey Russell's Reserve is requesting that the Board approve a proof reduction from the currently listed 101 proof to 90 proof. The supplier will no longer be producing the 101 proof product.

<u>Brand</u>	<u>Description</u>	Original Proof	New Proof	Current Retail	Case Sales
022176	Wild Turkey Russell's Reserve	101 proof	90 proof	\$28.95	37

Mr. Burnell recommended that the Board approve the supplier's request for the proof reduction. The Purchasing Division will post signage in our retail outlets notifying customers of the proof change.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed.

Board – Approval of Minutes

Board Member Ing reviewed the minutes of May 3, May 4, May 17, Many 18, and June 8 for approval. Board Member Hoen seconded the motion, and it was passed.

Recognition Awards – Pat Kohler and Board Members

Roger Hoen (Board Member), Vera Ing (Board Member), and Pat Kohler (Administrative Director) recognized employees in Retail Services for outstanding achievement and employees in Enforcement, Licensing, and Retail Services for length of service with the State of Washington. Employees in Retail Services who received awards were:

Store Manager of the Year

Chuck Birchmier, Manager, Store #155 in Kirkland Chuck is described as a leader, coach and mentor to his staff. Turnover is low, the store is clean, well-merchandised and ready for business each day. Many positive comments are received from customers of Store #155.

Store Assistant Manager of the Year

Paula Guttormson, Store #51 in Spokane

Paula has served as assistant manager at Store #51 since 2002, with a high level of professionalism and attention to detail. Her store is very clean and is run smoothly and by the book.

Store Clerk of the Year

Carrie Halterman, Store #28 in Seattle

Carrie consistently performs at a level beyond her job responsibilities, helping manage all aspects of this store's busy Class H business and doing anything else that is asked of her. She is very adept at filling customer product requests.

Contract Liquor Store Manager of the Year

Caroline Hathaway, CLS #507 in Eatonville

Caroline runs a "spotlessly clean" store in downtown Eatonville and always greets customers with a warm smile. Her product knowledge is extensive and her product displays creative.

Robbie Mettler-Stern served as chair of the committee that selected the award winners. Nominators were Robbi, Chuck O'Donnell, Danny White, and Mary Hansen. Committee members were Kriss Peters, Carole Blyth, Janny Wiesen, Becky Staff, Tonyia Jenkins, and Karen Phillips.

Ralph Monroe Longevity Awards

Four employees were recognized for receiving Ralph Monroe Longevity Awards

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during Public Service Recognition Week, which occurs annually in May. These awards recognize employees with 35 or more years of state service. Employees receive a letter and a certificate of appreciation from the Sam Reed, Secretary of State. Employees receiving Ralph Monroe Longevity Awards were:

Kevin Brennan, Manager of Store #117 in Spokane

Kevin, who retired April 30, 2005 after 40 years of service to the state, served as manager of Store #117 for 23 years. Prior to that he served as manager of Store #51 in Spokane.

Dan Pemerl, Liquor Enforcement Program Supervisor

Dan served with the Washington State Patrol from June 18, 1968 to May 31, 2001. He joined the agency's Enforcement Division as a temporary employee June 1, 2004 to work on policy development.

Gerald (Scott) McDougall, Store Development Manager

Scott started his state service May 11, 1970 as a Food Service Worker 2 with Firland Hospital. From 1974 to 1989 he served as a Liquor Store Clerk, Assistant Store Manager and Store Manager. He then served as a Carpenter and Carpenter Supervisor with the State before returning to the Liquor Control Board as Store Development Manager July 1, 1998.

Laura Plonski, Non-Retail Compliance Specialist

Laura began her state service with the Parks and Recreation Commission as a clerk typist. She served in a variety of clerical positions in the state and in Nevada before joining the Liquor Control Board in 1974, where she has served since. She transferred to the Licensing Division in 2001.

The Meeting was adjourned at 11:00 A.M.			
Merritt D. Long	Vera Ing	Roger Hoen	
Chairman	Board Member	Board Member	