OFFICE OF THE WASHINGTON STATE LIQUOR CONTROL BOARD MEETING

February 16, 2005

The regular meeting of the Washington State Liquor Control Board was called to order at 10:00 a.m., on Wednesday, February 16, 2005 in the Board conference room, 3000 Pacific Avenue SE, Olympia, Washington, by Chairman Merritt Long. Board Member Vera Ing and Board Member Roger Hoen were present. Tony Kim, Administrative Assistant to the Board summarized the minutes.

Retail Services Division – Contract Liquor Store #589, Springdale, Manager Appointment; Jonathan Harkness, District Manager

Springdale is a small town with a population of 260. The nearest liquor stores are CLS #535 Chewelah 13 miles away, and CLS #542 Deer Park, 16 miles away. The gross sales were \$235,300, and the commission was \$43,000 this last Fiscal Year.

15 applications were requested, and 3 were received. One application was incomplete and so 2 were scheduled for interviews. One applicant withdrew, so only one applicant was interviewed. The interview panel consisted of: Jonathan Harkness, hiring District Manager, Craig Fairhurst, District Manager, and Kim Rasmussen, Auditor. After the interview was completed Sharron L. Staley was selected as the new Contract Manager.

Sharron has been a resident of Springdale for over 20 years, is involved in the community, and has been the PTA President for 14 years. She is working on purchasing the building and grocery business from the estate.

She has been managing, with supervision, the store since 1985 until the death of Floyd Pope in 2004. She has been the interim CLS Manager since that time.. The CLS will remain within the Springdale Grocery. Sharron has plans to improve the appearance of the store with painting and refurbishing inside and out.

Reference checks were all positive, also because of her tenure at the store Sharron is known to be reliable.

Mr. Harkness recommended the appointment of Sharron L. Staley as the new Contract Liquor Store Manager for the Springdale Contract Store #589, effective March 1, 2005.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed unanimously.

Retail Services Division – Contract Liquor Store#572, Sumas, Relocation

Linda Lenz, Secretary Administrative

The Manager of CLS #572, Lawrence Sperry, has proposed a relocation of this contract store to another site ½ block away from the current site of 348 Cherry Street in Sumas. The new site is located at 444C Cherry Street and is located in the center of a building with a laundry on one side, and a Bank of America on the other. This location is not near schools or churches and the Mayor's office has no objection to the move.

The current location has 640 square feet, plus a small storage of 96 square feet and a 4' x 6' restroom. The new location has 1600 plus square feet including storage and is ADA accessible. Additional floor space will allow for additional wine sales as well as marketing of other related products.

The old location is in an old building with insufficient heat and insulation, and is deteriorating. The new location has modern heat and air conditioning, so the utilities cost should decrease.

The parking at the current location is insufficient and after road construction will be even less. The new location has 8 off-street parking spaces. There will be better security due to the new location being across the street from the Sumas City Hall and Police Station.

The signage will be much better at this new site, rent costs will be reduced, and foot traffic will be much better. There is also sufficient room to expand with other related products.

Ms. Lenz recommended that the Board approve this relocation of the Contract Liquor Store #572 in Sumas to 444C Cherry Street in Sumas, effective February 16, 2005.

Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was passed unanimously.

Board – Approval of Minutes

Board Member Ing reviewed the minutes of January 11, January 12, January 18, and January 19. Board Member Ing moved for approval. Board Member Hoen seconded the motion, and it was carried.

The Meeting was adjourned at 10:15 A.M.