Welcome to the Washington State Liquor Control Board (WSLCB) Licensing Briefing

At the WSLCB, our most important task is to create a cooperative relationship with you through education. The WSLCB wants to help you succeed in liquor law compliance and assist with public safety in your communities.

Specific Class of License Beer/Wine Restaurant

- Beer and Wine Restaurants are authorized to sell beer and wine on the licensed premises.
- With proper endorsement you can sell alcohol to go in the original package.
- Food must be available when alcohol is being served.





WAC 314-02-045 RCW 66.24.320



Public Safety

Public safety is our common goal. Four public safety issues that are very important are:

• Minors

- Selling or furnishing tobacco to a minor (under age 18)
- Selling, furnishing, allowing possession or consumption of alcohol by a minor (under age 21)
- Allowing minor(s) to frequent an age restricted area or premises

Over service

- Sales to apparently intoxicated persons
- Allowing possession of alcohol by apparently intoxicated persons
- Allowing consumption of alcohol by apparently intoxicated persons

Disorderly Conduct

- Allowing fights/not calling police
- Owners or employees intoxicated on premises
- Violations of RCW 69, 69A or 70 Criminal conduct of owner, employees and/or patrons

Statistics Show

The most common violations and complaints involve:

- Sales of liquor to apparently intoxicated persons
- Sales of liquor to persons under 21 years of age

Violations of Public Safety

- If you violate public safety laws or rules, administrative action may be taken against your liquor license. Administrative action could result in a monetary penalty, suspension, or cancellation of your liquor license privileges.
- BE SAFE. Please make sure that your staff is trained in liquor laws and company policy.

New Licensee Program



The WSLCB developed this program to provide technical assistance shortly after you receive your new license.

WSLCB officers will visit your premises to:

- Check your required signs
- Answer any questions
- Provide materials
- Review operations, especially those involving public safety

Sales to Apparently Intoxicated Persons

A licensee or employee may not supply liquor to any person apparently under the influence of liquor. A licensee or employee may not allow an apparently intoxicated person to possess or consume liquor on the licensed premises.

RCW 66.44.200

Over Service

Over service (OS) is the term used when patrons are showing apparent signs of intoxication <u>and</u> any of the following:

- In possession of alcohol
- Being sold or given alcohol by your employees
- Consuming alcohol

What to do?

If a person is showing signs of intoxication how do you and your employees respond?

Your company policy needs to be clear and concise on how to handle the situation.

Under Washington State law you must remove the alcohol from the patron and refuse further service of alcohol.

Once the Patron is Cut Off, What's Next?

Your company policy should tell your employees what to do.

- Who should remove the alcohol from the patron?
- How do you cut someone off of service?
- Does the patron get their money back?
- Should the person stay in your premises?
- Who is responsible to get them home safely?

DUI Statistics

- Every person that is arrested in the State of Washington for DUI is asked to blow into a breathalyzer machine.
- When a person takes the breath test they are asked where they consumed their last drink.

		REFORT DATE: 2/10/05			
		DUI INCIDENT REPORT (BAC VALUE OF 080 OR ABOVE)			
		REGION # 4			
E/0	LICENSE NUMBER	TRADE	DUI DATE	DUI Time	BAC
4G	357761	BUZZ INN STEAK HOUSE	*02/06/2005 10/07/2004 03/06/2004 BAC AVERAG	0036 0027	220
4G	368479	DEL RED PUB	*01/13/2005 08/20/2004 08/15/2004 02/22/2004 BAC AVERAG	0225 0127 0049	220 116
4H	350963	THE IGLOO	*01/13/2005 06/27/2004 05/27/2004 BAC AVERAG	2253 2040	306
4J	071403	OUT AND ABOUT	*01/29/2005 11/27/2004 11/10/2004 09/30/2004 09/27/2004	0205 0302 0252 0037	207 086 176 232
			09/04/2004 06/19/2004 05/29/2004 04/24/2004 03/07/2004 BAC AVERAG	0220 0214 0140 0336	163 139 172
4J	081946	MAGANA'S GOLDEN NUGGET	*01/21/2005 11/22/2004 04/19/2004 BAC AVERAG	0209 0231	083
4J	355558	SNEAKERS IRISH PUB	*01/04/2005 05/01/2004 BAC AVERAG	0109	
4J	358038	HYPNOTIQ BAR & GRILL	*01/08/2005 BAC AVERAG		123 123
4K	083448	THE JUNGLE	*02/06/2005 *01/15/2005 12/19/2004 12/18/2004 12/18/2004	0154 0211 0221	121 190 144

DENOTES CURRENT REPORTING PERIO

DUI Statistics

E/0

4G

4H

4J

4J

4J

4J 4K

- The police officer puts a code into the breathalyzer that identifies the location.
- Information from the breathalyzer is collected by the Washington State Patrol and forwarded to the WSLCB.

REPORT DATE: 2/10/05							
DUI INCIDENT REPORT (bac value of obo or above) REGION # 4							
LICENSE NUMBER	TRADE NAME		DUI FIME	BAC			
357761	BUZZ INN STEAK HOUSE	*02/06/2005 (10/07/2004 (03/06/2004 (BAC AVERAGE	0036 0027	220			
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350963	THE IGLOO	*01/13/2005 : 06/27/2004 : 05/27/2004 : BAC AVERAGE	2253 2040	306			
071403	OUT AND ABOUT	*01/29/2005 0 11/27/2004 0 09/30/2004 0 09/27/2004 0 09/04/2004 0 05/19/2004 0 05/29/2004 0 05/29/2004 0 04/24/2004 0 3/07/2004 0 BAC AVERACE	0205 0302 0252 0037 0212 0220 0214 0140 0336	207 086 176 232 103 163 139 172			
081946	MAGANA'S GOLDEN NUGGET	*01/21/2005 11/22/2004 04/19/2004 BAC AVERAGE	0209 0231	083			
355558	SNEAKERS IRISH PUB	*01/04/2005 05/01/2004 BAC AVERAGE	0109				
358038	HYPNOTIQ BAR & GRILL	*01/08/2005 BAC AVERAGE		123 123			
083448	THE JUNGLE	*02/06/2005 *01/15/2005 12/19/2004 12/18/2004 12/18/2004	0154 0211 0221	121 190 144			
		*					

DENOTES CURRENT REPORTING PERIOD

DUI Statistics

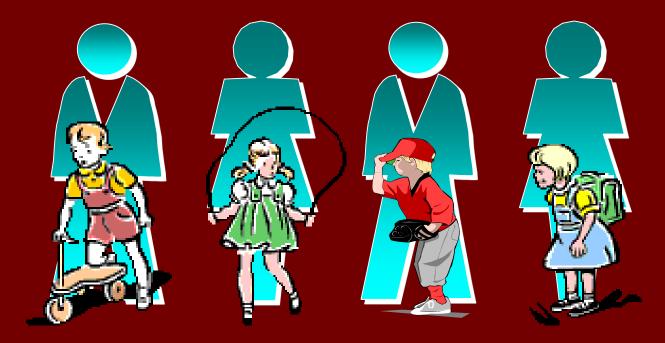
- No violations are generated off the DUI statistics alone.
- The information generated by the breath tests is for informational purposes only.
- The WSLCB considers the statistics as indicators that there might be adjustments that could be made to eliminate potential problems.

Intoxicated Drivers Leaving Licensed Premises

Studies show approximately 50% of intoxicated drivers come from licensed establishments.

Source: Mosher, James

MINOR RESTRICTIONS AND AGE VERIFICATION



Sales to Minors

 No sales of alcohol to persons under 21 years of age.

Keep alcohol out of the hands of kids – It saves lives!

 No sales of Tobacco to persons under 18 years of age.

RCW 66.44.270



Minors and Alcohol





Persons under 21 years of age can't purchase, possess, or consume alcohol on your premises.

You and your employees must make sure that anyone that is buying, possessing or consuming alcohol is 21 years of age or older.

RCW 66.44.270

Youth Access to Alcohol

More than 90% of twelfth graders report that alcohol is "very easy" or "fairly easy" to get.

Don't be an easy target for minors!

Source: Institute of Medicine National Research Council of National Academies

Minor Frequenting

- If your premises has a WSLCB age restricted area, no one under 21 years of age is allowed to frequent that area, 24 hours a day.
- Exception Employees 18-20 years of age can go into the restricted area to complete their duties. No one under 21 can be assigned to work exclusively in the restricted area. Employees can place orders and pick up drinks for service outside the restricted area, clean up, set up, and arrange tables; deliver messages; serve food and seat patrons.

RCW 66.44.310 and RCW 66.44.350

Company Policy on Age Verification:

- Your company policy will dictate the success of your business.
- Your company policy should direct your employees how and when to verify age.
- The only sensible way to identify minors is to check ID of youthful appearing people each and every time.

Checking ID

 To verify a person's age, your company policy should direct your employees to check ID.

You should be very strict on this policy!

 When company policy directs an employee to check ID, only state approved ID's are acceptable.



Checking ID

These are the only state approved acceptable ID's. You may restrict this list, but may not accept additional forms of ID.

- Drivers License, ID card, or Instruction Permit issued by any state or Canadian Province
- Valid Washington Temporary Driver's License
- US Military ID
- Merchant Marine ID
- Official Passport of any nation
- Washington State Tribal Enrollment Card



ACCEPTABLE IDENTIFICATION

- Identification <u>MUST</u> Show: Date of Birth, Signature (except US Military ID – see below), Photograph of Bearer and ID Expiration Date
- 1. Driver's License, Instruction Permit, or I.D. Card Issued by any U.S. State
- 2. Driver's License, Instruction Permit, or I.D. Card Issued by any Canadian Province
- 3. Valid Washington State Temporary Driver's License
- 4. U.S. Armed Forces I.D. Card (Encrypted signature acceptable.)
- 5. Merchant Marine I.D. Card (Issued by U.S. Coast Guard.)
- 6. Official Passport
- 7. Washington State Tribal Enrollment Card (No expiration date required.)

LIQ 317-60-7/05

Requirements for All ID's

- Photo of person
- Date of birth (DOB)
- Signature of person (exception: Military ID)
- Expiration date Documents are not required to have an expiration date; if the identification does have an expiration date it must not be expired.

Proper ID Checking

- What does your company policy say about the proper way to check an ID?
- What is the best way to check an ID?
- To check an ID properly employees must use the features of the ID.

What to do?

If a person is showing signs of intoxication how do you and your employees respond?

Your company policy needs to be clear and concise on how to handle the situation.

Under Washington State law you must remove the alcohol from the patron and refuse further service of alcohol.

Licensee Certification Cards

A licensee certification card is a voluntary tool that is available for your business. If a customer comes into the premises and presents an acceptable ID, showing them to be over 21, but you have doubts, a certification card can be used.

- You can get the cards at local liquor stores or agencies free.
- When correctly completed, they provide legal protection from criminal and administrative liability for the seller and licensee.
- If you fill one out, file it alphabetically, and keep it on your premises for inspection by any requesting law enforcement officer.

RCW 66.20.190 WAC 314-11-030

To Us Licens	•Fill out ID number and request information.
Certifica	
Card	LICENSEE'S CERTIFICATION CARD Provided by RCW 66.20.190 of the Washington State Liquor Act.
Front sid	As proof of my age to purchase liquor I present for examination an identification card issued to me by: Expired Washington State Driver's License Together with 1. Driver's License. Instruction Permit. Valid Temporary Washington State Driver's License Issuing State or Province of Canada; Number: 2. United States Armed Forces Identification Card. Issuing Service:; Card or Service Number: 3. Merchant Marine I.D. Card Issued by United States Coast Guard. Social Security No 4. Liquor Control Authority Card of Identification.
Person presenting the ID fills out the	Issuing State or Province of Canada; Card Number: 5. Washington State Department of Licensing Identification Card or Identification Card issued by any State or Province of Canada Issuing State or Province; Number: 6. Passport; Suing Country:; Number: Issuing Country:; Number:; Number: I understand that pursuant to the provisions of RCW 66.20.200, I am subject to a fine of not less than \$250 nor more than \$1,000; or not less than 25 hours of community service; or imprisonment for up to 90 days; or any combination of the penalties for any false statement made on this card. I do hereby certify that I am of legal age to purchase liquor and that the card of identification as described above is bona fide and was issued to me by an authorized official.
bottom portion	Print Name Signature Date and time
and signs name	Employee checks the signature on the card of identification with the signature on the certification card.

To Use Licensee Certification Cards Rear side

INSTRUCTIONS TO LICENSEES

Under the provisions of RCW 66.20.180 a retail licensee has the right and responsibility, before serving, to require persons of questionable age and appearance to prove they are of legal age to purchase liquor.

To obtain the protection afforded by RCW 66.20.210, you must require the person presenting this card of identification to complete the reverse side of this card. You **must** also complete the certification below.

The card must be officially issued, show the person's correct age, and bear his/her signature and photograph. By law the only acceptable cards of identification are: 1. Driver's License or Instruction Permit issued by any State or Province of Canada. 2. United States Armed Forces ID Card, active duty, reserve, retired and dependents. 3. Merchant Marine ID Card issued by the United States Coast Guard. 4. Official Card of Identification issued by the Liquor Control Authority of any State or Province of Canada. 5. Identification Card issued by the Washington State Department of Licensing or Identification Card issued by any State or Province of Canada. 6. Official Passport issued by any Nation. An expired Washington State Driver's License <u>together</u> with valid temporary Washington State Driver's License is considered an acceptable Washington driver's license.

WASHINGTON STATE LIQUOR CONTROL BOARD

LICENSEE'S OR EMPLOYEE'S CERTIFICATION

I hereby certify that the card of identification submitted was examined by me and I have checked the date of birth, and compared the photograph thereon with the person presenting said card. I have compared the signature on this card with that on the card of identification, and I am satisfied that the card properly belongs and relates to the person presenting it.

	• · · · · · · · · · · · · · · · · · · ·
(To be signed by person who has checked card of identificatio	n) Print Name
Date of birth shown on card of identification:	Time: Date:
VARNING: File this card on the premises on the day it is signed as pres IQ 579-60 (11/96) (Back)	cribed by RCW 66.20.190.
	Employee
	1. Print and sign name.
	2. Print DOB from ID presented.
	3. Print time and date.

Compliance Checks

- Compliance checks are completed to determine that public safety is not being compromised.
- WSLCB, Police
 Departments and Health
 Departments can all
 perform compliance checks
 at your premises.



Compliance Checks

- The investigative aides do not look overly mature for their age.
- The investigative aides do not show fake or altered IDs. They may present their real ID or none at all.
- The minor, if asked, may say they are 21.



Age 16

Private Compliance Checks

You may conduct your own compliance checks to ensure your employees are following the law.

- You must receive prior written approval from the WSLCB.
- You can use employees that you hire or you can contract with a third party that conducts the compliance checks.
- If your employees sell during a private compliance check, you can not fire them on the first buy.
- For more information on a sample policy contact either the Restaurant Association at 1-800-225-7166 or your local Enforcement Office.

WAC 314-21

Compliance Check Rates

Through education, voluntary compliance by retailers, and partnerships with law enforcement, our state compliance rate in 2007 was:

Liquor Laws	79%
Tobacco Laws	87%

Licensed Business Open to Inspection

Your licensed premises is open to inspection by WSLCB or local law enforcement anytime someone is in the premises.

RCW 66.28.090



Hours of Operation



The law allows liquor to be sold, served, and consumed between 6 am and 2 am, seven days a week.

After 2 am no one may possess, consume or be served alcohol at a licensed premises. Alcohol can not leave the premises.

Employees can clean up after 2 am.

Local governments may pass ordinances establishing earlier closing hours.

Record Keeping

All Licensees are required to keep records that clearly reflect all financial transactions and the financial condition of the business for two years.

What to keep

- Purchase invoices
- Bank statements and cancelled checks
- Accounting and tax records
- Records of all financial transactions related to the licensed business

Authorized Sources to Purchase Alcohol Inventory

Where to purchase?

Beer and Wine Restaurants: Beer/Wine from licensed distributors, or domestic Washington breweries or wineries

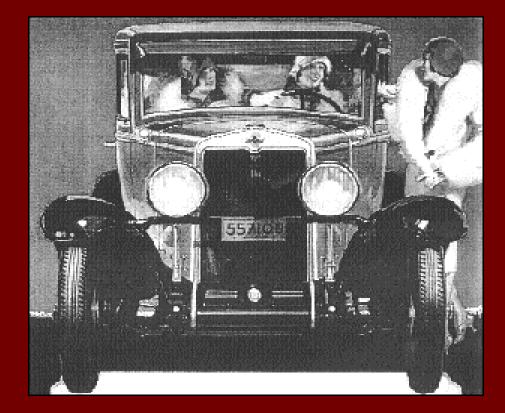
You can not purchase liquor at any retail premises. No liquor can come onto your premises unless it was purchased from an authorized wholesale source within the state of Washington.

Exception: Alcohol brought into the premises with a Banquet Permit, Special Occasion License or wine for consumption with a meal if you are a Spirits/Beer/ Wine or Beer/Wine Restaurant Licensee.

WAC 314-16-110 and WAC 314-16-160

Drive-In and Curb Service Prohibited

You may not sell or serve liquor to customers by means of "drive-in" or "curb service", which includes drive through windows.



True Party of Interest

Any person that has substantial interest in the licensed premises must be on the license. A substantial interest includes any of the following:

- Receipt of, or right to receive, more than 10% of gross sales or net sales of any kind from the premises
- An investment in licensed premises of at least \$10,000
- Ownership of issued or outstanding stock in the business constituting more than10%

WAC 314-07-080 WAC 314-12-030 WAC 314-07-035



Retail / Non-retail Relationships

When you do business with a beer / wine distributor these rules apply:

- All purchases must be paid for at the time of delivery.
- The distributors can bring the alcohol into your premises, stock the cooler and price the product.
- You can receive point of sale items for free. These items are posters, neon lights, and other items without value other than advertising.

Retail / Non-retail Relationships

- You can not receive equipment free from the distributors. Items like coolers, dispensing equipment and lights must be paid for at fair market value. They can not rent or lend any equipment, fixtures or property of any kind to you and vice versa.
- You must pay for any items that have a value or use, other than brand advertising. These items include items like coats, hats, napkins, coasters and glasses.

RCW 66.28.010

WAC 314-12-140

Retail / Non-retail Relationships

Methods of Payments

Cash or checks

- Prepaid accounts. Both parties must keep accurate records of prepaid accounts to ensure a cash deposit is not overextended.
- Credit/debit cards and electronic funds transfer (EFT); the transaction must be voluntary with both parties. The sale must be initiated by an irrevocable invoice. Each party pays their banking costs. Both parties must maintain records of the transaction. The transaction must be initiated by the manufacturer or distributor no later than the first business day following delivery.

Sale of Liquor to Cover Cost of Acquisition

- When you sell alcohol, you must charge at least the amount that it costs you to serve it.
- Alcohol can not be used as a loss leader!

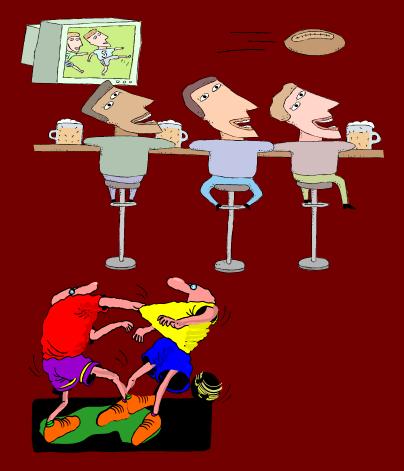


WAC 314-52-114

WAC 314-11-085

Prohibited Conduct on the Licensed Premises

- Disorderly <u>WAC 314-11-015</u> Allowing disorderly conduct, or allowing any disorderly patron to remain, on a licensed premises is prohibited.
- Lewd Conduct <u>WAC 314-11-050</u> Male and female dance reviews. Exposure of genitalia, acts of, or simulated sex acts.
- Illegal Activity <u>WAC 314-11-015</u>
 Violations of RCW 9, 9A and 69.



Licensee Responsible for Acts of Employees

As the owner of the business you are responsible for every activity that occurs. You do not have to be present when a problem occurs to be responsible!

TRAINING, SUPERVISION and GOOD company policies are the keys. Give your employees the chance to succeed.



No Drinking on Duty by Licensee or Employees

- No licensee or employee may drink alcohol while working. Employees include DJ's, musicians and Karaoke operators.
- Exception: Restaurants may conduct courses of instruction on beer/wine and furnish beer/wine samples to employees.
- No employee or owner may be on their licensed premises while showing signs of intoxication, working or not.



Open Container

Any alcohol that is purchased on the licensed premises and opened, can not be removed.

Exceptions:

- A bottle of wine that was purchased with dinner and was not finished
- Any alcohol brought on to the premises under a banquet permit or special occasion license
- With a caterer's endorsement liquor can be removed from the licensed premises to the event site
- Hotel or motel guests may reseal and remove alcohol bought for consumption in their rooms
- Bottles of wine with the Restaurant's label <u>wac 314-11-065</u>

No Substitution of Drinks

- When a customer orders a specific brand of alcoholic drink, you must serve the requested drink. If you do not have the requested brand inform the customer what they will be receiving.
- If a customer is showing signs of intoxication and orders alcohol, do not substitute. Let the customer know that they are getting a nonalcohol beverage.



WAC 314-11-080

Advertising

Trade Name – <u>WAC 314-52-110</u>

When you advertise you must include your approved trade name as it appears on your liquor license.

No Joint Advertising – <u>WAC 314-52-090</u>

The Beer/Wine Distributors can not induce you to advertise their brands. The Beer/Wine Distributors can not give you money, treats, services, or extra product to cover the cost of advertising.

Keg Registration

- Any licensed premises that sells kegs (containers that hold more then 4 gallons) to go must fill out and affix a registration sticker on it prior to the keg leaving the premises. Call your local enforcement office to get more keg registration books.
- Grocery stores must buy the keg registration books from the WSLCB.



<u>RCW 66.28.200</u> WAC 314-02-115

Keg Registration

Fill in blanks - Peel off sticker (copy) and place on the keg - Retain the original (licensee). **KEG REGISTRATION DECLARATION AND RECEIPT** M073651

Purchased from:	(License	e Name)	(City)
Name of Purchaser: (Print)	•	Phone: ()	
Address		Birthdate	
City:	State:	Zip:	1
I certify (or declare) under penalty of perjury under the not allow persons under 21 to consume this beverage; or obliteration; and, That the above address at which address.	That I will not remove or	r obliterate the sticker or a	allow it's removal
Keg to be consumed at:		Date:	19
Address:			
City:	State:	Zip:	
IF NOT TO BE CONSUMED IMMEDIATELY - K	leg to be stored		
AT:			
Address:			1
City:		Zip:	
Signature of Purchaser:		Date:	
ID shown / Type and Number:			
LIQ 216-60-2/03 WASHINGTON STATE		OL BOARD	

The keg sticker must be filled out completely.

 The name of the purchaser, phone number, address, DOB must be completed.
 NO exceptions.

The section showing where the keg is to be consumed or stored is very important. If this section is not filled out the purchaser of the keg may have legal problems when found with the keg.

Keg Registration

Completing the keg sticker.

- The form must be signed by the purchaser.
- You must record the type of ID used to purchase the keg.

Fill in blanks - Peel off sticker (copy) and place on	The second se	and the second	
KEG REGISTRATION DECLARATION	AND RECE	IPI M073651	
Purchased from:	(Licensee Nam	e) (City)	
Name of Purchaser: (Print)	Phone: ()		
Address	Birthdate		
City:	_ State:	_ Zip:	
I certify (or declare) under penalty of perjury under the laws of th not allow persons under 21 to consume this beverage; That I will or obliteration; and, That the above address at which the keg address.	not remove or obliter	ate the sticker or allow it's removal	
Keg to be consumed at:		Date:	
Address:			
City:	_ State:	Zip:	
IF NOT TO BE CONSUMED IMMEDIATELY - Keg to be	stored		
AT:			
Address:			
City:	_ State:	_ Zip:	
Signature of Purchaser:	Date: _		
ID shown / Type and Number:			
LIQ 216-60-2/03 WASHINGTON STATE LIQUO	R CONTROL BC	DARD	

Keep your copies on premises for possible inspection at least one year.

Lighting

Anywhere in the licensed premises where customers are allowed, you must keep the lights bright enough to be able to read identifications and observe your patrons clearly.





Mandatory Alcohol Server Training (MAST)

- All employees, owners and managers must have a MAST permit if they pour/serve alcohol.
- Owners and managers that supervise workers that serve alcohol must have a MAST permit.
- When working, all employees, managers and owners will have their MAST permit with them plus an acceptable piece of identification.
- The MAST permit is the property of the employee.
- MAST permits are issued from private companies only.

Call the WSLCB at 360-664-1727 or visit the web site for current providers <u>http://www.liq.wa.gov/</u>.



The permit must be obtained within 60 days of initial employment date.

RCW 66.20.310, WAC 314-17-030

Free WSLCB ID/OS Training Classes Available

The WSLCB can train you and your employees in conducting responsible liquor and tobacco sales. We can train at your location or at our offices. Please contact your local office to make arrangements.

Washington State Liquor Co certifies that John Doe	ontrol Board
has successfully completed tra	aining on:
Responsible Liquor Sales	
Mark Jansen Liquor Control Agent	2-28-2005 Date
LIQ 82-61 (6/96) * * f • 🕬 🏵 🕫	

The WSLCB ID/OS classes are supplemental training and **do not** substitute for Mandatory Alcohol Server Training (MAST).

Display of License Master License with Liquor Endorsements



Your master license must be displayed on the premises so that it is available for inspection by WSLCB and other law enforcement agencies. Most businesses display the license behind the counter. <u>RCW 66.24.010</u>

WAC 314-11-060 WAC 314-12-030

Minor Posting Signs Must be Displayed

- If you have an LCB age restricted area in your premises, or your whole premises is age restricted, a Minor Posting sign must be posted at each entrance.
- If you have live entertainment in your premises and you exclude minors, this sign must be up during those times.



Get extra signs from the WSLCB Enforcement Office.

Fetal Alcohol Syndrome (FAS) Signs Required

In your premises this sign must be posted in plain view.

The FAS sign must be posted at the main entrance to the area that alcohol is sold and in the women's restroom.

WARNING



Avoid alcohol during pregnancy.

Alcohol use during pregnancy may cause birth defects such as Fetal Alcohol Syndrome.

For more information about FAS please call March of Dimes at 1-888-MODIMES or 1-888-663-4637 To re-order this sign, please call your local Liquor Control Board Office.



18 AAP-8 12/9

Get extra signs from the WSLCB Enforcement Office.

WAC 314-11-060

Tobacco Sign Required

- If you are licensed to sell tobacco products you must display this sign at each point of sale.
- If you have a machine dispensing tobacco products this sign must be posted on it. All machines must be in an area restricted from persons under 18. The machines must be over 10 feet from the entrances.
- If you sell cigarettes in a restricted area you still must display this sign.

RCW 70.155, WAC 314-10-020, WAC 314-11-060



The sale of tobacco products to persons under age 18 is strictly prohibited

by state law. If you are under 18, you could be penalized for purchasing a tobacco product; photo ID required.

DOH 345-187

Get extra signs from the WSLCB Enforcement Office.

Firearms Sign Required

This sign must be clearly posted in your tap room, preferably at the entrance to the age restricted area.

WARNING

NO FIREARMS PERMITTED IN THIS AREA

Washington state law prohibits the carrying or possession of any firearm in this type of liquor licensed establishment, other than by a law enforcement officer. (RCW 9.41.300) (d)

This prohibition also applies to persons who have a concealed weapons permit.

VIOLATORS ARE SUBJECT TO ARREST UNDER CHAPTER 9.41

TYPE II - COCKTAIL LOUNGE & OTHER RESTRICTED AREAS

LIQ 237-61-3/97

WAC 314-11-060

Get extra signs from the WSLCB Enforcement Office.

Bagging Rule



There is NONE

Alcoholic products do not have to be put in bags when you sell them.



11:00 PM Rule

Beer/Wine Restaurants that have live music (including Karaoke), patron dancing, entertainment or contests involving physical participation by patrons in a dining area after 11pm, the licensee must either:

- Request WSLCB approval to reclassify the dining area to a classified area, thus restricting persons under 21 years of age; or
- Notify the licensing division in writing at least 48 hours in advance that the sale, service, and consumption of liquor will end in the dining room after 11 pm.

WAC 314-02-025

LCB Age Restricted Premises (includes when the 11 pm rule is in effect)

No persons under 21 years old are allowed in your premises at any time, except:

- Persons 18-20 years old while performing janitorial service during the hours when there is no sale, service or consumption of liquor on the premises.
- Employees 18-20 years old of amusement device companies for the purpose of installing, maintaining, repairing, or removing any amusement devices.
- Security, law enforcement officers and firefighters
 18-20 years old during the course of their official duties and if they are not the direct employees of the licensee.



Minor musicians.

Minor Musicians

Musicians, disc jockeys, and sound or lighting technicians who are **18-20 years of age** and are being paid by the licensee;



- May work in a licensed premises or a portion of a licensed premises that is restricted to persons 21 years of age or older, under the following conditions:
- The **18-20 year-old** musicians must remain on the stage or bandstand during their performance,

except: (see next slide)

Minor Musicians

(a) Strolling musicians; and

(b) Disc jockeys and sound and lighting technicians may remain in locations as required to actively support the professional musician or disc jockey.

 The 18-20 year-old musicians may not consume alcohol, and must have acceptable identification available for inspection at all times.



RCW 66.44.316

Minor Musicians

- The 18-20 year-old musicians are permitted on the licensed premises no more than one hour prior to the start of their performance and not more than one hour after their performance, in order to properly set up and secure their equipment.
- During breaks, the 18-20 year-old musicians may not remain in an area that is off-limits to persons under twenty-one years of age.



Musicians over 21 years old may consume alcohol on a defined break.

Alterations

Local permit may be required.

WSLCB approval is required for:

- Excluding persons under 21 years of age from the dining area of a Beer and/or Wine Restaurant;
- Reclassifying a tap room as open to persons under 21 years of age.

RCW 66.28.080

WAC 314-02-130 (Alterations)

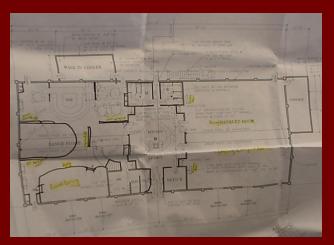
Alterations

- Extending the location of alcohol service, such as a beer garden or patio/deck service (areas must be enclosed with a barrier a minimum of forty-two inches in height).
- Storing liquor off of the licensed premises.
- You may begin liquor service in conjunction with the alteration as soon as approval is received.

Alterations

- Installing a pass-through window for walk-up customers; and
- Using a licensed premises as an access to another business.
- Any alteration that affects the size of a premises' customer service area. Floor plans should be ¼ inch = 1 foot to scale. All floor plans must be submitted to the WSLCB with a letter describing the alterations requested.





Activities

You must notify their local WSLCB Enforcement office in writing at least forty-eight hours before conducting the following activities:

- Male/female dance reviews, subject to the provisions of <u>WAC 314-11-050</u>
- Live boxing or wrestling;
- Contests or games where patrons are part of the entertainment;
- Hours of operation between 2 am and 6 am for licensees that sell liquor for on-premises consumption.



Changes Requiring WSLCB Approval

Sole Proprietors:

Changes in marital status must be reported to the WSLCB.

This does not apply to corporate officers / stockholders.

Corporations:

If the principal officers of the corporation change. Principal officers generally are President, Vice President, Secretary and Treasurer.

Anytime more than 10% of the outstanding issued stock is sold to a single entity; or an entity gains more than 10% of the issued stock, accumulatively.

WAC 314-07-080



Changes Requiring WSLCB Approval

 Change of Location – When you want to move your business to another location you need to apply to the WSLCB.

WAC 314-07-090

 Trade Name – After you are licensed and want to change your Trade Name you need to apply to the WSLCB.

Assumption of License

When you **sell your business** to another person or entity they must apply to the WSLCB for a new license.

No one can operate on your license except you.

This includes if you are a sole proprietor and decide to incorporate, establish a LLC or go into a partnership.

RCW 66.24.025

WAC 314-12-070



Catering Endorsement

Beer/Wine Restaurants Endorsement cost is \$350.00.

Allows you to remove alcohol that you have approval to sell on your premises for service at:

- Events initiated and hosted by a non-profit society or organization
- Private events, such as receptions, held by invitation only

The event can not be held on a licensed premises.

WAC 314-02-060

Banquet Permits

- A banquet permit allows your licensed premises to be used by private individuals and groups if you wish.
- The permit allows private groups to bring alcohol on to your premises. You may charge a corkage fee.
- If the permit is to be active at the same time as the general public is in your premises, the permit area must be segregated from the general public.
- There is no selling of alcohol on a banquet permit.
- You are responsible for violations.

- 6	Washington State Li APPLICATION AND	BANQUET	PERMIT		
	(Does Not Authorize) (Persona with a dissolity into need this	stocument in and	ther format or other		
To be completed by applicant	accommodation to participate may call a EASE PRINT	(360) 753-1453 6	ar TTV 1-800-833-63881,	Current Date	
	and the second se	1	Phone No. (Hume/Work)	Date (s) of Event	-
Name of Person Responsible for American Prome Address (Diry, Zip Code)				Beginning At	AM
			Room or Area Heat	Ending AL	PM AM
Name of Promisions				Loong N	PM
Street Address of Premises Perpuse of Occasion (he specific)					-
Perpass or Occasion for starourd		-			_
Number of Persons In Atlend - Bena Fid	le Members Guesta	- Nonte	r of Persons Under 21 Years of J	Ige That Will Altend	
Members Will Will Not 🗆	bring their own liquor.				
Name/Address of Caterer			Phone -		
	rate Officer or Employee of a licens	ed liquor busin	16557 Yes L No L		
If yes, give name of premises an	d talephone number:				_
I (we) accept this permit subject	to the following conditions: Read	d and check e	ach condition:		
a. THE EVENT WILL NOT BE (advertising will be directed	DPEN TO THE PUBLIC. No advan I to the general public.	ce sale of tic	kets will be made to the	general public and no	
b. Liquer will not be sold for	cash, scrip, tickets or in any other m	anner whatso	ever.		
c. This permit is not valid on a li	quor licensed premises while the li	quar license is	suspended.		
d. All liquor served will be purch	ased in Washington State from a st	tate liquor stor	te or other authorized liquo	r rotaller.	Ó
e. This permit will be conspicuor	usly posted in the banquet area.				
f. Liquor will be served and con	sumed only in the portion of the pre	emises descrit	oed.		
g. Liquor will be served only to n	nembers and invited guests who an	e 21 years of a	age, or older.		
h. Legal hours for service and or	onsumption of liquor are 6.00 a.m. I	to 2:00 a.m. d	aity.		
 The event and the premises to law enforcement officer. 	or which this permit is issued will be	subject to ins	pection by any liquor cont	rol agent or	
The service of li Any disorderly c The service of li By making this app FOR THIS FUNCTION	ates that no banquet permittee or en quor to or consumption of liquor by conduct to occur at the Banquet Pie quor to or consumption of liquor by lication and accepting the Banqu N. A violation could subject the der the applicant/premises instigi	any person us mit event. an apparently uet Permit YO a violator to c	nder 21 years of age at the y intoxicated person(s). JU ARE ASSUMING FULL riminal prosecution, imm	e Banquet Permit event. RESPONSIBILITY	
(Person Responsible)					
I am satisfied that this event is in o	compliance with all of the above list	led conditions.	Say	utura	-
	on is hereby permitted to consume it is hereby acknowledged.	liquor at the e	wont described above. Re	eceipt of the ten dollar (3	(10.00)
Name/Title of Employee		Store No. / City	r	Stony/Agency Pt	tone
UQ 158-60-1252	White: Applicant, Canary	Entwoment Offic	ce, Pink: Store		

WAC 314-18



- This is a license for a non-profit group to sell alcohol at specific time, date and place.
- The license is \$60.00 per day per location.
- The application process is normally 45 days.
- Minors will not be allowed in your alcohol consumption area.

n-premises consumpti iginal, unopened cor ee is \$60 per day, per O Box 43098, Olymp lendar year. Applica	for a Not cense allows a not for pri ion at a specified event. ntainers for off-premises r location. Make check	tion For for Pro ofit society A Special C consumptio payable to 1	Occasion Licensee n.	r Organiz	
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n-premises consumpti iginal, unopened cor ee is \$60 per day, per O Box 43098, Olymp lendar year. Applica	ion at a specified event. ntainers for off-premises r location. Make check bia, Washington 98504-3	A Special C consumptio payable to 1	Occasion Licensee n.		
O Box 43098, Olymp Ilendar year. Applica	oia, Washington 98504-3				a sea approval, sen acci and mi
			al Occasion licens		check, to WSLCB, imited to 12 single-day events per
Name of Feeleby or	Please ca		4-1617 if you ha	ve any questio	ons.
Name of Society of	Organization				
Street Address of Or	0	City			Zip Code County
	gistered nonprofit society/ it of nonprofit status with				stration No
Name of contact per	rson (must be at least 21 y	ears of age)			<i>x</i> = 0
Name		Title		Date of Birth	Phone No.
a. Has the applicant of	organization previously he	ld a special	occasion license ?	□ yes □ no	
Name of Event		are true			
	where function will be hele	d (building	hall, room, etc.)		
ratio et premiour r					Inside City Limits? I ves I no
Event Location Add	ress City	Sta	te Zip Code	County	
	on church or school prop ifficial must sign below to				
Signature			Title		Date
0. Total number of pe	rsons to attend event	Tot	al number of perso	ns under 21 yea	ars of age to attend event
1. Monies from event	will be distributed as follo	ows			
 Are you receiving a distributor, or agent 	anything other than advert t? □ ves □ no	ising service	s, dispensing equip	ment, or produc	t from a manufacturer,
 Mail license to: 					
	Name		Mailing Add	ress (Street/Rout	te/PO Box, City, State, Zip Code)
4. Fax number (
5. Are you requesting	permission for sale of bee	er/wine for o	ff-premise consump	ation? 🗌 yes	no
Date(s) of Event		To			e of Event
	am. p.m.	a.m. p.m.	Music	Auction	Community Celebration
	Am. p.m.	a.m. p.m.	Cutdoor Event	Cther	
		-			
w Onice Use Only: Ga	Distribution: White				onse 🗆 denied 🗖 approved Pink - Applicant



- All alcohol is an individual serving for on premises consumption.
- With approval, beer/wine can be sold to go, in original containers.
- All proceeds from the sale of alcohol must go directly back into the non-profit organization, except for reasonable operating costs of actual services performed.
- The WSLCB may request documents to verify the organization is a bona-fide nonprofit, who the true party(ies) of interest are, and that the organization meets the guidelines in WAC 314-05-020 and 025.
- All spirituous liquor must be purchased from a Washington state-run or contract store.



- Beer and wine must be purchased at retail or from a beer or wine distributor. Breweries, wineries and out of state breweries and wineries holding a certificate of approval license may donate alcohol to special occasion license holders that are 501 (C) (3) charitable organizations.
- Alcohol manufacturers and importers and distributors may provide advertising, pouring, or dispensing of beer or wine at a beer or wine tasting exhibition or judging event. They may not provide money, goods, or services to special occasion licensees.
- Officers, directors, and/or stockholders of the organization may not have an interest in a manufacturer, importer, or distributor of alcohol.



If the special occasion event is to be held at liquor licensed premises the special occasion function must be held in an area separate from areas open to the public, and the licensed premises' liquor <u>cannot be sold or served</u> in the same area(s) as the special occasion license function.

- The liquor licensee cannot charge for the liquor purchased by the special occasion licensee for service at the special occasion event, but can charge for room usage, services etc.
- The liquor licensee must sign the special occasion application giving permission for the special occasion licensee to bring alcohol onto the premises.
- Special occasion licenses will not be issued for use at premises whose liquor license will be suspended on the date(s) of the scheduled event.

RCW 66.24.320, RCW 66.24.380, WAC 314-05-020, WAC 314-05-025, WAC 314-05-030

Tobacco

Rules for tobacco retailers:

Other Tobacco Product (OTP) includes cigars, chewing tobacco and any other products that contains tobacco but is not a cigarette.

- If you do not sell cigarettes but sell OTP you must get the tobacco license. Contact Washington State Department of Revenue to get the license.
- You must have a tobacco retailers license. The tobacco license also includes a license to sell OTP.





RCW 82.24.500 and RCW 82.24.090

Tobacco

Rules for cigarette and OTP retailers:

- All products must be purchased from a licensed Washington Wholesaler/Distributor. RCW.82.24.050, RCW 82.24.040
- All invoices showing purchases of products must be kept on the licensed premises for a minimum of five years. RCW 82.24.090
- All cigarettes in your premises must have a Washington Tax Stamp on the package.
- No single cigarette sales. This does not include individual cigarettes that are packaged and have a tax stamp.



These are the stamps for the State of Washington:



Tobacco

Sales of cigarettes from a machine:

- The machine must be located in a area that only 18 year and older people can access.
- The machine must be located at least 10 feet from any entrance.
- Each machine must be licensed.
- The expiration date, which is on the license, must be attached to the machine.
- The machine must have a minor warning sign on it.

The End!

This is the end of your licensing briefing. If you have additional questions or want more information, please call your local liquor enforcement officer.

Please use the <u>attached form</u> and e-mail the completed form to:

EnfCustomerService@liq.wa.gov

Or mail the form to: WSLCB Enforcement 3000 Pacific AVE SE Olympia WA 98504-3094