



Washington State Liquor Control Board

BOTEC Analysis Corporation

BOTEC Analysis Corporation is a think-tank specializing in crime and drug policy and will be acting as the WSLCB's primary contractor. They have thirty years of experience contributing research and government advisement focusing on methods to maximize the effectiveness of crime and drug control policies while minimizing their attendant societal costs.

Their previous projects include analyses of the volume and danger of illicit cigarette markets, advising the implementation of criminal supervision programs intended to reduce drug abuse among parolees, and Federal research grants aimed to reduce incarceration and to explore the connection between crime and drugs.

BOTEC has assembled a diverse group of subcontractors to offer a broad range of options and a depth of resources from which the WSLCB may draw upon according to its needs. These subcontractors have occupied prestige positions ranging from Presidential Advisors (Dr. Jerome Jaffe, First White House Drug Czar) to Nobel Laureate (Dr. Thomas Schelling, 2005 Economics).

BOTEC Analysis' Core Staff

Dr. Mark Kleiman

Senior Researcher Dr. Jonathan P. Caulkins

Senior Researcher Dr. Angela Hawken

General Counsel Lowry Heussler

Managing Director Steven Davenport

BOTEC Sub/Contractor's Fields of Expertise

Formalized marijuana cultivation and testing

Quality standards

Statistical modeling

Policy analysis

Dynamics of illicit markets

Law enforcement

Drug control

Drug dependency

Economics

Rule-making

Management:

Project Leader:

Dr. Kleiman teaches public policy at UCLA, and is an expert in many aspects of criminal and drug policy, including probation and parole, incarceration, and marijuana policy. Recent author of *Marijuana Legalization: What Everyone Needs to Know* co-authored with Jonathan Caulkins, Angela Hawken, and Beau Kilmer, and *When Brute Force Fails*.

Project Manager: Steven Davenport, Coordinator BOTEC, B.A. International Development, UCLA Graduate – Center for American Politics & Public Policy, University of California-D.C.

Project Team Leads (4):

Team One: Product and Industry Knowledge
 Matthew Cohen, Founder and CEO, Trichome Intelligence.
 Mr. Cohen has operated many different medical cannabis businesses that span all of the seed to sale sectors for the last 15 years. Including: Director of the Supply Chain-Harborside Health Center and Co-Founder/Vice Chairman-Emerald Growers Association.

Team Two: Product Quality Standards and Testing
 David Lampach, President, Technological development, Steep Hill Lab
 Expert in applying technology and analytical instruments most appropriate for analyzing cannabis samples. Developed the first cannabis safe packaging and labeling protocol in the U.S.

Team Three: Product Usage and Consumption Validation
 Dr. Beau Kilmer, PhD in Public Policy, Harvard University
 Senior Policy Researcher at the RAND Corporation, Co-Director of the RAND Drug Policy Research Center, and Professor at Pardee RAND Graduate School

Team Four: Product Regulation
 Lowry Heussler, JD, General Counsel BOTEC
 Mass. Dept. of Labor and Workforce Development Board of Review
 Ms. Heussler has co-authored books with Dr. Kleiman concerning drug policy as well as with BOTEC on crime control; she was a research assistant on BOTEC's Analysis of Cocaine and Heroin Market Structure and for Dr. Kleiman's *Against Excess: Drug Policy for Result*.

