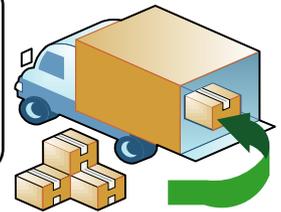


License allows a Non-Profit Organization NPO to sell alcohol at a specific time, date and place (Fundraising Event i.e. Galas, Auctions & Tastings) **Contact:** (360) 664.1600 or WWW.LIQ.WA.GOV

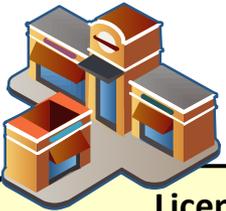


Manufacturers (Wineries, Breweries & Craft Distilleries)

Key Role: Support to Non Profit

- Allowed to donate product to **501-C-3 or 6**
- Allowed to sell product to NPO at wholesale
- Allowed to accept returns & provide refunds
- Allowed (Wineries & Breweries) to accept payments at end of event
- Allowed to pour at event (Breweries limited to beer exhibition event)
- Allowed to install dispensing equipment
- Allowed to directly pay 3rd party for advertising
- Allowed (wineries & breweries) to provide booth fees
- Cannot sell to public

P.S. Brewers, Distillers must have an "Agents" license if representing their product. Wineries that are using contract employees also need this license.

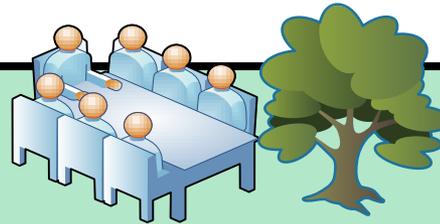


Licensed Restaurant

Key Role: Support to Non-Profit not their event.

- Special Occasion event must be held in a separate area of premises or premises closed to public.
- Cannot sell alcohol under restaurant license at Special Occasion event

P.S. Special Occasion event often gets confused with "Catering" event for NPC. Catering is controlled by restaurant and all sales dollars go to restaurant.



Non Profit Organization NPO State Liquor Control Board's Special Occasion License SOL Regulatory Requirements:

- **Must be Registered Non Profit with Secretary of State SOS or IRS**
- Must apply 45 days before event
- Must be approved by local authority
- Limit 12 single day events per year
- Pay \$60 license fee & keep records
- Allowed to accept beer, wine and spirits donations from manufacturers provided they are a **501 C. (3) or (6)**
- Allowed to have manufacturers and distributors directly pay a 3rd party for advertising.
- Must sell Alcohol by the glass and bottles to-go in original containers
- Allowed to auction Beer and Wine to-go in original containers
- Not allowed to receive donations of money from industry tiers (sponsorship fees etc.)
- Cannot have employees drink during event

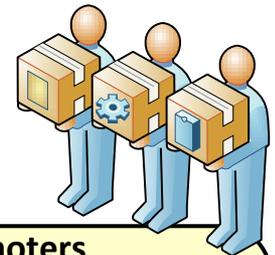
Key Role: Non-Profit is Licensed Retail Liquor Establishment for a limited time period; Allowing Liquor Industry support but not "undue influence" over event by other licensees (tied-house rules)

Distributors

Key Role: Support to Non-Profit

- Allowed to sell product at wholesale to NPO
- Allowed to accept returns
- Allowed to directly pay a 3rd party for advertising
- Cannot to pour at exhibition event
- Cannot donate product
- Cannot sell to public
- Cannot extend credit

P.S. Must have an Agent's license if representing specific brand at the event



Promoters

Key Role: Support to Non-Profit and acts as employee of NPC.

- Must be hired by Non Profit holding the event
- Must be paid solely by Non-Profit for services related to the event?
- Cannot receive payment or product from other industry participants in event.