



STATE OF WASHINGTON

WASHINGTON STATE LIQUOR CONTROL BOARD

3000 Pacific Ave SE • PO Box 43075 • Olympia WA 98504-3075 • (360) 664-1600

July 16, 2003

TO: Beer & Wine Distributors & Retail Licensees

RE: Stocking Services for Retailers

Licensed beer and wine distributors are prohibited from providing services for retailers, other than those services that are allowed by regulation. Providing a prohibited service to a retailer is a violation for both the distributor and the retailer.

Distributors may stock product for retailers. Per regulation WAC 314-12-140(4)(a) distributors may replenish bottles or cans of their own brands on shelves or in refrigerators.

1. Re-sets

Distributors are prohibited from conducting re-sets for retailers when the purpose of the re-set is merely to provide free labor services to the retailer. If a retailer wants a distributor to remove products from a shelf so that the retailer can do some shelf reconstruction, and then have the distributor put the same products back on the shelf in the same location, this would be considered a prohibited service. If a retailer wants a distributor to move product in the back room from one location to another merely as a labor service for the retailer, this also would be prohibited.

2. Cleaning

Distributors are prohibited from doing any cleaning for retailers. Distributors are prohibited from cleaning retailer shelves, floors, or cooler doors during a re-set or at any other time.

3. Venues

Distributors may deliver product to the concessionaire and may replenish the stock. Venues may not ask or require distributors to move product from one concession stand to another during events. Venues may not ask or require distributor employees to be present during events to supervise or assist in the tapping and pouring of product.

Sincerely,

Jeanne Reschan, agent

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